## Α

| Abaft  | A point beyond the mid-point of a ship's length,     |
|--|--|
| Apart  | toward the stern relative to an object or point of   |
|  | reference ('abaft the fore hatch').                  |
| Abaft the beam   | Further aft than the beam: a relative bearing of     |
| Abait the beam   | greater than 90 degrees from the bow: 'two points    |
|  |  |
| Abandan  | abaft the port beam'.                                |
| Abandon  | An action wherein a shipper/consignee seeks          |
| Alastanasat  | authority to abandon all or parts of their cargo.    |
| Abatement  | A discount allowed for damage or overcharge in       |
| A.I.   | the payment of a bill.                               |
| Abeam  | On the beam, a relative bearing at right angles to   |
|  | the centerline of the ship's keel.                   |
| Able Bodied Seamen   | Some modern references claim that AB stands for      |
| (A.B.)   | able-bodied seaman as well as, or instead of, able   |
|  | seaman. Able seaman was originally entered using     |
|  | the abbreviation AB instead of the more obvious      |
|  | AS in ships' muster books or articles. Such an entry |
|  | was likely to avoid confusion with ordinary          |
|  | seaman (OS). Later the abbreviation began to be      |
|  | written as A.B., leading to the folk-etymological    |
|  | able-bodied seaman. The correct term, able           |
|  | seaman, remains in use in legal documents, in        |
|  | seaman's papers, and aboard ship.                    |
| Able Seaman  | An Able Seaman (also AB) is an unlicensed            |
| (A.B.)   | member of the deck department of a merchant          |
|  | ship. An AB may work as a watch-stander, a day       |
|  | worker, or a combination of these roles.             |
| Aboard   | On or in a vessel (see also 'close aboard').         |
|  | Referring to cargo being put, or laden, onto a       |
|  | means of transport.                                  |
| Above board  | On or above the deck, in plain view, not hiding      |
|  | anything.  |
| Above-water hull   | The hull section of a vessel above waterline, the    |
|  | visible part of a ship. Also, topsides.              |
| Absentee pennant   | This is a special pennant flown to indicate the      |
| ·  | absence of a commanding officer, admiral, his        |
|  | chief of staff, or officer whose flag is flying      |
|  | (division, squadron, or flotilla commander).         |
| Absolute bearing   | The bearing of an object in relation to North. This  |
| - Company of the Comp | can be either a true bearing, using the              |
|  | geographical or true North, or magnetic bearing,     |
|  | using magnetic North. For more information see       |
|  | 'bearing' and 'relative bearing'.                    |
| Acceptance   | A time draft (or bill of exchange) which the         |
|  | drawee (the person or organization, typically a      |
|  | bank, who must pay a draft or bill) has accepted     |
|  | samy who must pay a draft of billy has accepted      |

|                              | and is unconditionally obligated to pay at maturity. Drawee's act in receiving a draft and  |
|------------------------------|---|
|                              | thus entering into the obligation to pay its value at maturity.   |
| Acceptance (1)               | An agreement to purchase goods under specified terms.   |
| Acceptance of Goods          | The process of receiving a consignment from a consignor, usually against the issue of a receipt. As from this moment the carrier bears responsibility for the consignment.  |
| Accessorial Charges          | Charges that are applied to the base tariff rate or base contract rate, e.g., bunkers, container, currency or destination/delivery.   |
| Accommodation ladder         | A portable flight of steps down a ship's side.  |
| Account Party/Accountee      | The purchasing party, the importer, the buyer involved in any transaction.  |
| Acknowledgement of Receipt   | A notification relating to the receipt of e.g. goods, messages and documents.   |
| Acquiescence                 | When a Bill of Lading is accepted or signed by a shipper or shipper's agent without protest, the shipper is said to acquiesce to the terms, giving a silent form of consent.  |
| Act of God                   | Accidents of a nature beyond human control such as flood, lightning or hurricane, which are usually quoted as 'force majeure'.  |
| Act of Man                   | In water transportation, the deliberate sacrifice of cargo to make the vessel safe for the remaining cargo. Those sharing in the spared cargo proportionately cover the loss.   |
| Act of Pardon / Act of Grace | A letter from a state or power authorising action by a privateer. For more information see 'Letter of marque.'  |
| Ad Hoc Charter               | A one-off charter operated at the necessity of an airline or charterer.   |
| Ad Valorem                   | This is a Latin term meaning 'according to value.' Import duty applied as a percentage of the cargo's dutiable value. Ocean Freight can be assessed based on the value of the merchandise as well.  |
| Admiral                      | This is a senior naval officer of Flag rank. In ascending order of seniority: Rear Admiral, Vice Admiral, Admiral and Admiral of the Fleet (Royal Navy). The term derives from the Arabic, Amir al-Bahr (ruler of the sea).   |
| Admiralty                    | A high naval authority in charge of a state's Navy or a major territorial component. In the Royal Navy (UK) the Board of Admiralty, executing the office of the Lord High Admiral, promulgates Naval law in the form of Queen's (or King's) Regulations and Admiralty Instructions. |

| Admiralty Court           | A court which has jurisdiction over maritime         |
|---------------------------|--|
| Admirately Court          | questions pertaining to ocean transport, including   |
|                           | contracts, charters, collisions, and cargo damages.  |
| Admiralty Law             | Admiralty law (also referred to as maritime law) is  |
| Admiralty Law             | , ,  |
|                           | a distinct body of law which governs maritime        |
|                           | questions and offences. It is a body of both         |
|                           | domestic law governing maritime activities, and      |
|                           | private international law governing the              |
|                           | relationships between private entities which         |
|                           | operate vessels on the oceans. It deals with         |
|                           | matters including marine commerce, marine            |
|                           | navigation, shipping, sailors, and the               |
|                           | transportation of passengers and goods by sea.       |
|                           | Admiralty law also covers many commercial            |
|                           | activities, although land-based or occurring wholly  |
|                           | on land, that are maritime in character.             |
| Adrift                    | Afloat and unattached in any way to the shore or     |
|                           | seabed, but not under way/power. It implies that     |
|                           | a vessel is not under control and therefore goes     |
|                           | where the wind and current take her (loose from      |
|                           | moorings, or out of place). Also refers to any gear  |
|                           | not fastened down or put away properly. It can       |
|                           | also be used to mean 'absent without leave'.         |
| Advance                   | To move cargo up-line to a vessel leaving sooner     |
|                           | than the one initially booked.                       |
| Advance Against Documents | Load made on the security of the documents           |
|                           | covering the shipment.                               |
| Advance Note              | A note for one month's wages issued to sailors on    |
|                           | their signing a ship's articles.                     |
| Advanced Charge           | A charge paid by a carrier to an agent or to         |
|                           | another carrier, which the delivering carrier then   |
|                           | collects from the consignee. Such charges are        |
|                           | usually for agents' forwarding fees and incidental   |
|                           | expenses paid out of pocket for account of the       |
|                           | shipment by an agent or other carrier.               |
| Adventure                 | Shipment of goods on shipper's own account. A        |
|                           | bill of adventure is a document signed by the        |
|                           | master of the ship that carries goods at the         |
|                           | owner's risk.  |
| Advice of Shipment        | A notice sent to a local or foreign buyer advising   |
| '                         | that shipment has gone forward and contains          |
|                           | details of packing, routing, etc. A copy of the      |
|                           | invoice is usually enclosed and sometimes, if        |
|                           | desired, a copy of the bill of lading.               |
| Advice, Letter of         | This document is sent by one party to another to     |
|                           | whom a shipment has been sent, on consignment        |
|                           | or otherwise. It involves a description of the goods |
|                           | sent, the carrier or other type of transportation    |
|                           | being used, the date of departure, and any           |
|                           | additional pertinent data. Note: (Bankers use the    |
|                           | I SUUITIONAL DELLINENT MATA MOTE, IRANKERS LISE THE  |

| Advising Bank  Advising Bank  A bank operating in the country of the seller which handles Letters of Credit on behalf of a Foreign Bank  Advisory Capacity  A term indicating that a shipper's agent or representative is not empowered to make definite decisions or adjustment without the approval of the group or individual represented.  Affiliate  Affiliate  Affreightment, Contract of  An agreement made by an ocean carrier to provide cargo space on a vessel at a specified time and for a specified price to accommodate an exporter or importer.  Affoat  Affoat  The condition of a vessel which is floating freely (not aground or sunk). This is a term more generally used to describe vessels in service e.g. 'the company has 10 ships afloat'.  Aftermoon watch  Towards the stern (of the vessel).  Aftermoon watch  The period of dury/working hours (or 'watch') on board a vessel between 12-00hrs to 16-00hrs.  Against All Risks  An insurance policy which provides coverage against all types of loss or damage as opposed to specific ones.  Agency Agreement  The carrier line appoints the port agent and defines the specific duries and areas of responsibility of that agent.  Agency Fee  This is the fee payable by a ship-owner or ship operator to a port agent.  Agency for International Development  (A.I.D.)  Agency tariff  A person authorised to transact business for and in the name of another person or company. Types of agents are brokers, commission merchants, resident buyers, sales agents or manufacturer's representatives.  Agency Shipment  Numerous shipments from different shippers to one consignee that are consolidated and treated as a single consignment.  Agreed Valuation  The weight prescribed by agreement between   |                                      | torm letter of advice when notifying interested     |
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| one consignee that are consolidated and treated as a single consignment.  Agreed Valuation  The value of a shipment agreed upon in order to secure a specific freight shipment.  | Aggregate Shipmont                   | ·   |
| Agreed Valuation as a single consignment.  The value of a shipment agreed upon in order to secure a specific freight shipment.   | אצצו כצמנכ אווףוווכוונ               |   |
| Agreed Valuation  The value of a shipment agreed upon in order to secure a specific freight shipment.  |                                      |   |
| secure a specific freight shipment.  | A                                    |   |
|  | Agreed Valuation                     |   |
| Agreed Weight The weight prescribed by agreement between   |                                      |   |
|  | Agreed Weight                        | The weight prescribed by agreement between          |

|                    | carrier and shipper for goods shipped in certain   |
|--------------------|--|
|                    | packages or a certain number.  |
| Aground            | Said of a vessel resting on or touching the ground   |
|                    | or bottom of a waterway.   |
| Ahead              | Forward of the bow.  |
| Ahoy               | A cry to draw attention on board. This is usually a  |
| •                  | term used to hail a boat or a ship, as 'Boat ahoy!'  |
| Ahull              | When the boat is lying broadside to the sea. Also  |
|                    | to ride out a storm with no sails and helm held to   |
|                    | leeward. Also to ride out a storm with no sails and  |
|                    | helm held to leeward.  |
| Aid to Navigation  | Any device external to a vessel or aircraft  |
| (ATON)             | specifically intended to assist navigators in  |
|                    | determining their position or safe course, or to   |
|                    | warn them of dangers or obstructions to  |
| A : XA/ 1 : II     | navigation.  |
| Air Waybill        | A bill of lading for Air Transport. This covers both   |
|                    | domestic and international flights transporting goods to a specified destination. Technically, it is a |
|                    | non-negotiable instrument of air transport which   |
|                    | serves as the receipt for the shipper, indicating  |
|                    | that the carrier has accepted the goods listed   |
|                    | therein and obligates itself to carry the  |
|                    | consignment to the airport of destination  |
|                    | according to specified conditions.   |
| All Hands          | The entire ship's company, including officers and  |
|                    | enlisted personnel.  |
| All In             | The total price to move cargo from its origin to its   |
|                    | destination; inclusive of all charges, as opposed to   |
|                    | detailed charges of Seafreight + + +.  |
| All night in       | Having no night watches.   |
| All Water          | Transport exclusively by water.  |
| Allision           | A collision between a moving vessel and a  |
|                    | stationary object.   |
| Allotment          | A share of the capacity of a means of transport  |
|                    | assigned to a certain party, e.g. a carrier or an  |
|                    | agent, for the purpose of the booking of cargo for   |
|                    | a specific voyage.   |
| All-Risk Clause    | An insurance provision that all loss or damage to  |
|                    | goods is insured except any that is self-caused. For   |
| All D: L I         | more information see All-Risk Insurance.   |
| All-Risk Insurance | A clause included in marine insurance policies to  |
|                    | cover loss and damage from external causes, such   |
|                    | as fire, collision, pilferage, etc. but not against  |
|                    | innate flaws in the goods, such as decay,  |
|                    | germination, nor against faulty packaging,   |
|                    | improper packing/ loading or loss of market, nor   |
|                    | against war, strikes, riots and civil commotions.  For more information see Marine Cargo Insurance.    |
|                    | Tot more information see Marine Cargo insurance.   |

| Aloft                                     | The point above the ship's uppermost solid              |
|---|---|
| , word                                    | structure; overhead or high above.                      |
| Alongside                                 | By the side of a ship or pier. A phrase referring to    |
|   | the side of a ship. Goods delivered 'alongside' are     |
|   | to be placed on the dock or barge within reach of       |
|   | the transport ship's tackle so that they can be         |
|   | loaded.   |
| Alternative Rates                         | The privilege to use the rate producing the lowest      |
|   | charge.   |
| Always Afloat                             | This is a widely used contract term requiring that a    |
| (A.A.)                                    | vessel should not rest on the ground. In some           |
|   | ports the ship is aground when approaching or at        |
|   | berth.  |
| Always Within Institute Warranties Limits | Insurance term.   |
| (A.W.W.L.)                                |   |
| Ambient Temperature                       | The temperature of a surrounding body. The              |
|   | ambient temperature of a container is the               |
|   | atmospheric temperature to which it is exposed.         |
| Amendment                                 | A written notice of a change in the terms of a          |
|   | letter of credit. The amendment becomes an              |
|   | integral part of the original letter of credit.         |
| American Bureau of Shipping               | This is one of several classification societies; with a |
| (A.B.S.")                                 | mission to promote the security of life, property       |
| (**************************************   | and the natural environment, primarily through          |
|   | the development and verification of standards for       |
|   | the design, construction and operational                |
|   | maintenance of marine-related facilities (i.e.          |
|   | vessels). The American Bureau of Shipping (ABS),        |
|   | first chartered in the State of New York in 1862 to     |
|   | certify ship captains. It is a classification society,  |
|   | with a mission to promote the security of life,         |
|   | property and the natural environment, primarily         |
|   | through the development and verification of             |
|   | standards for the design, construction and              |
|   | operational maintenance of marine-related               |
|   | facilities. At the end of 2006, ABS was the third       |
|   | largest class society with a classed fleet of over      |
|   | 10,000 commercial vessels and offshore facilities.      |
|   | ABS' core service is the provision of classification    |
|   | services through the development of standards           |
|   | called ABS Rules. These rules form the basis for        |
|   | assessing the design and construction of new            |
|   | vessels and the integrity of existing vessels and       |
|   | marine structures.                                      |
| American Bureau of Shipping (1)           | This is one of several classification societies; with a |
| (A.B.S.)                                  | mission to promote the security of life, property       |
|   | and the natural environment, primarily through          |
|   | the development and verification of standards for       |
|   | the design, construction and operational                |
|   | maintenance of marine-related facilities (i.e.          |

|  | vessels).  |
|--|--|
| American Terms                             | A (Marine Insurance) term used to differentiate  |
| (A.T.)                                     | between the conditions of American Policies from   |
| ( )  | those of other nations, principally England.   |
| Amidships                                  | In the middle portion of a ship, along the line of   |
|  | the keel.  |
| Anchor                                     | An object designed to prevent or slow the drift of   |
|  | a ship, attached to the ship by a line or chain;   |
|  | typically a metal, hook-like or plough-like object   |
|  | designed to grip the bottom under the body of  |
|  | water. For more information see 'sea anchor'.  |
| Anchor ball                                | A round black shape hoisted in the forepart of a   |
|  | vessel to show that it is anchored.  |
| Anchor buoy                                | A small buoy secured by a light line to the anchor,  |
|  | designed to indicate the position of the anchor on   |
|  | the sea bed.   |
| Anchor Chain or Anchor Cable               | The chain connecting the ship to the anchor.   |
| Anchor Detail                              | A team of men who handle ground tackle when  |
|  | the ship is anchoring or getting underway.   |
| Anchor Light                               | White light displayed by a ship at anchor. Two   |
|  | such lights are displayed by a ship over 150 feet  |
|  | (46 m) in length.  |
| Anchor Rode                                | The anchor line, rope or cable connecting the  |
|  | anchor chain to the vessel. For more information   |
| An also a Matal                            | see 'Rode'.  |
| Anchor Watch                               | A consignment of crew tasked with ensuring that  |
|  | the anchor is holding and the vessel is not drifting.  |
|  | It is very important during rough weather and at night. Most marine GPS units boast Anchor Watch |
|  | alarm capabilities.  |
| Anchorage                                  | A suitable place for a ship to anchor; usually an  |
| Allellolage                                | area of a port or harbour.   |
| Anchor's Aweigh                            | The term used when an anchor is just clear of the  |
| Alleliol 3 Aweigh                          | sea bed.   |
| Andrew                                     | Traditional lower-deck slang term for the Royal  |
| 7 illare (                                 | Navy.  |
| Anglian Container Services                 | This is the container services business operated by  |
| (A.C.S. )                                  | MSC (UK) Ltd, with primary business activities   |
|  | including container storage, cleaning, repairs,  |
|  | conversions, customisations and reefer pre-  |
|  | tripping.  |
| Anti-Submarine Detection Investigation     | A type of sonar used by the Allies for detecting   |
| Committee                                  | submarines during the Second World War.  |
| (A.S.D.I.C.)                               |  |
| Anti-submarine warfare                     | Anti-submarine warfare   |
| (A.S.W.)                                   |  |
| Any Time, Day or Night, Sundays & Holidays | A chartering term referring to when a vessel will  |
| Included                                   | work.  |
| (A.T.D.N.S.H.I.N.C.)                       |  |
| (/ · · · · · · · · · · · · · · · · · · ·   |  |

| Any-Quantity                                 | Usually refers to a rating that applies to an article     |
|--|---|
| (A.Q.)                                       | regardless of weight.                                     |
| Apparent Good Order                          | When freight appears to be free of damage; so far         |
| •  | as a general survey can determine.                        |
| Apparent Wind                                | The combination of the true wind and the                  |
|  | headwind caused by the boat's forward motion.             |
|  | For example, it causes a light side wind to appear        |
|  | to come from well ahead of the beam.                      |
| Appraisement                                 | Determination of the dutiable value of imported           |
|  | merchandise by a Customs official who follows             |
|  | procedures outlined in their country's tariff, such       |
|  | as the U.S. Tariff Act of 1930.                           |
| Arbitrary (ARB)                              | A stated amount of money over a fixed rate for            |
|  | transit to one destination to make a rate to              |
|  | another point further along, for example: \$1400          |
|  | for Boston-Antwerp + \$140 ARB for Rotterdam).            |
| Arbitration                                  | The process of referring to an agreed person for          |
|  | judgment on issues of a dispute; without requiring        |
|  | the use of courts.  |
| Arbitration Clause                           | A standard clause to be included in the contracts         |
|  | of exporters and importers, as suggested by the           |
|  | American Arbitration Association. It states that          |
|  | any controversy or claim will be settled by               |
|  | arbitration in accordance with the rules of the           |
| A CAM 11 11 11 11 11 11 11 11 11 11 11 11 11 | American Arbitration Association.                         |
| Arc of Visibility                            | The portion of the horizon over which a lighted aid       |
| <u> </u>                                     | to navigation is visible from seaward.                    |
| Armament                                     | A ship's weapons.   |
| Arrest                                       | The procedure whereby, in common law                      |
|  | jurisdictions, a ship (and sometimes cargo and/or         |
|  | freight) may be seized by an admiralty court at the       |
|  | institution of or during an action 'in rem' - against     |
|  | a thing rather than a person - (infra) to provide         |
|  | pre-judgment security for the plaintiff's maritime claim. |
| Arrival Data                                 | The date on which goods or a means of transport           |
| Arrival Date                                 | is due to arrive at the delivery site of the              |
|  | transport.  |
| Arrival Notice                               | A notice from the ocean carrier to the 'notify            |
| ATTIVAL NUCICE                               | party,' indicating the vessel's estimated arrival         |
|  | date; identifying shipment details such as number         |
|  | of packages, weight, and container number; and            |
|  | indicating when free time expires. Often includes a       |
|  | freight invoice.  |
| Articles of War                              | Regulations governing the military and naval              |
| Alticies of war                              | forces of UK and USA; read to every ship's                |
|  | company on commissioning and at specified                 |
|  | intervals during the commission.                          |
| Ashore                                       | A vessel that is on the beach, shore or land.             |
| ASHOLE                                       | A vesser that is on the beach, shore or land.             |

| Assignment                              | A term commonly used in connection with a bill of     |
|---|---|
| Assignment                              | lading. It involves the transfer of rights, title and |
|   | interest in order to assign goods by endorsing the    |
|   | bill of lading.                                       |
| Assignment of Proceeds                  | A stipulation within a letter of credit in which      |
|   | some or all of the proceeds are assigned from the     |
|   | original beneficiary to one or more additional        |
|   | beneficiaries.  |
| Astern                                  | Toward the stern; an object or vessel that is abaft   |
|   | another vessel or object. For more information        |
|   | see Port Side for diagram of all the ship's           |
|   | directions.   |
| Asylum Harbour                          | A harbour used to provide shelter from a storm.       |
| Athwart, athwartships                   | At right angles to the fore and aft or centerline of  |
|   | a ship; A direction across the width of a vessel.     |
| Atlantic Container Line                 | A container carrier operating large RORO (Roll-On     |
| (A.C.L.)                                | Roll-off) ships between Europe and North              |
|   | America.  |
| Atlantic Container Line (1)             | A container carrier operating large RORO (Roll-On     |
| (A.C.L.)                                | Roll-off) ships between Europe and North              |
|   | America.  |
| Automated Broker Interface              | This is the U.S. Customs' computer system which       |
| (A.B.I.)                                | brokers use to file importers' entries                |
|   | electronically. An electronic system allowing         |
|   | customhouse brokers and importers to interface        |
|   | via computer with the US Customs Service for          |
|   | transmitting entry and entry summary data on          |
|   | imported merchandise.                                 |
| Automated Broker Interface (1)          | This is the U.S. Customs' computer system which       |
| (A.B.I.)                                | brokers use to file importers' entries                |
| 1                                       | electronically.                                       |
| Automated Commercial Environment system | The U.S. Customs' master computer system to           |
| (A.C.E.)                                | replace the Automated Commercial System.              |
| Automated Commercial System             | This is the U.S. Customs' master computer system,     |
| (A.C.S.)                                | which is being replaced by the Automated              |
|   | Commercial Environment system (ACE).                  |
| Automated Manifest System               | This is the U.S. Customs' computerized system         |
| (A.M.S.)                                | used to automate the flow of customs-related          |
|   | information among customs brokers, importers,         |
|   | and carriers. A part of Custom's Automated            |
|   | Commercial System (ACS), controls imported            |
|   | merchandise from the time a carrier's cargo           |
|   | manifest is electronically transmitted to Customs     |
|   | until control is relinquished to another segment of   |
| Automated Control C. C. 1               | the ACS.  |
| Automated System for Customs Data       | The Automated System for Customs Data is a            |
| (ASYCUDA)                               | computerised system designed by the UNCTAD            |
|   | (United Nations Conference on Trade and               |
|   | Development) to administer a country's Customs.       |

| Automatic Identification System (A.I.S.) | Currently there are three different generations of ASYCUDA in use: ASYCUDA 2.7, ASYCUDA++ and ASYCUDA World. All of them were built using different paradigms and solutions available at the time of conception, being ASYCUDA World the most recent one and less used so far (early 2009). UNCTAD's premise was to build a computer system to assist customs authorities (or their local equivalent) all over the world to automate and control their core processes and obtain timely, accurate and valuable information to support government projections and planning.  A short range coastal tracking system used on ships and by Vessel Traffic Services (VTS) for identifying and locating vessels by electronically exchanging data with other nearby ships and VTS stations. Information such as unique identification, position, course, and speed can be displayed on a screen or an ECDIS. AlS is intended to assist the vessel's watch standing officers and allow maritime authorities to track and monitor vessel movements, and integrates a standardized VHF transceiver system such as a LORAN-C or Global Positioning System receiver, with other electronic navigation sensors, such as a gyrocompass or rate of turn indicator. The International Maritime Organization's (IMO) International Convention for the Safety of Life at Sea (SOLAS) requires AlS to be fitted aboard international voyaging ships with gross tonnage (GT) of 300 or more tons, and all passenger ships regardless of size. It is estimated that more than 40,000 ships currently carry AlS |
|--|--|
|  | class A equipment.   |
| Autoridad del Canal de Panama            | The Panama Canal Authority.  |
| (A.C.P. (Spanish))                       |  |
| Avast - Stop!                            | A command to cease or desist from whatever is being done.  |
| Average                                  | A common marine insurance term. An early meaning (c.1500) of the word average is 'damage sustained at sea'. The root is found in Arabic as awar, in Italian as avaria and in French as avarie. Hence an average adjuster is a person who assesses an insurable loss. Marine damage is either particular average, which is borne only by the owner of the damaged property, or general average, where the owner can claim a proportional contribution from all the parties to the marine venture. The type of calculations used in adjusting general average gave rise to the use of 'average' to mean 'arithmetic mean'.   |

| Average Adjusters | In general average affairs average adjusters are entrusted with the task of apportioning the loss and expenditure over the parties interested in the maritime venture and to determine which expenses are to be regarded as average or general average. |
|-------------------|---|
| Avoirdupois Pound | A measure of weight or mass equal to 0.4535924277 kilograms.  |
| Awash             | A vessel that is so low in the water that the water is constantly washing across the surface.   |
| Aweigh            | The position of an anchor just clear of the bottom.   |
| Aye, aye          | The reply to an order or command to indicate that it, firstly, is heard; and, secondly, is understood and will be carried out. ('Aye, aye, sir' to officers). Also 'yarr'.  |
| Azimuth Circle    | An instrument used to take bearings of celestial objects.   |
| Azimuth Compass   | An instrument employed for ascertaining the position of the sun with respect to magnetic north. The azimuth of an object is its bearing from the observer measured as an angle clockwise from true north.   |

## В

| B/L Port of Discharge | The port where cargo is discharged from its means of transport.       |
|-----------------------|---|
| Back and fill         | To use the advantage of the tide being with you when the wind is      |
|                       | not.  |
| Back Haul             | The return trip of a means of transport which has provided a          |
|                       | transport service in one direction.                                   |
| Backstays             | Long lines or cables, reaching from the rear of the vessel to the     |
|                       | mast heads, used to support the mast.                                 |
| Baggywrinkle          | A soft covering for cables (or any other obstructions) that prevents  |
|                       | sail chafing from occurring.  |
| Balance of Trade      | Materials solely carried to improve the trim and the stability of the |
|                       | vessel. In vessels usually sea water is carried as ballast in tanks,  |
|                       | specially conceived for that purpose. (See also Ballast).             |
| Bales                 | Bales   |
| (Bls)                 |   |
| Ballast               | Materials solely carried to improve the trim and the stability of the |
|                       | vessel. In vessels usually water is carried as ballast in tanks,      |
|                       | specially conceived for that purpose.                                 |
| Ballast bonus         | 'Ballast Bonus': special payment above the chartering price when      |
| (BB)                  | the ship has to sail a long way on ballast to reach the loading port. |
| , ,                   |   |

|                                   | 'Bareboat'. A method of chartering of the ship, leaving the           |
|-----------------------------------|---|
|                                   | charterer with almost all the responsibilities of the owner.          |
| Baltic and international maritime | The world's largest private shipping organisation based in            |
| council                           | Copenhagen, which has been in operation since 1905. BIMCO             |
| (B.I.M.C.O.)                      | promotes proper shipping practices and opposes objectionable          |
| (b.i.m.c.o.)                      | and unfair import charges, claims, etc. It claims a worldwide         |
|                                   | membership of 2720, including ship-owners, managers, brokers,         |
|                                   | agents and others involved in the shipping industry. BIMCO holds      |
|                                   | observer status with a number of United Nations (UN) organs.          |
| Bank                              | A large area of elevated sea floor.                                   |
| Bank Guarantee                    | A guarantee issued by a bank to a carrier to be used in lieu of lost  |
| Barik Gaaraneec                   | or misplaced original negotiable bill of lading.                      |
| Banyan                            | Traditional Royal Navy term for a day or shorter period of rest and   |
| Jan., a                           | relaxation.   |
| Baplie                            | An EDI message sent to convey the Bayplan on occupied and             |
|                                   | empty slots in a certain vessel at a particular time.                 |
| Bar                               | Large mass of sand or earth, formed by the surge of the sea. They     |
|                                   | are mostly found at the entrances of great rivers or havens, and      |
|                                   | often render navigation extremely dangerous, but confer               |
|                                   | tranquility once inside.  |
| Bar pilot                         | A bar pilot guides ships over the dangerous sandbars at the mouth     |
|                                   | of rivers and bays.   |
| Bareboat Charter                  | A charter in which the bare ship is chartered without crew; the       |
|                                   | charterer, for a stipulated sum taking over the vessel for a stated   |
|                                   | period of time, with a minimum of restrictions; the charterer         |
|                                   | appoints the master and the crew and pays all running expenses.       |
|                                   | For further information see Demise Charter.                           |
| Barge                             | A flat bottomed inland cargo vessel, with or without own              |
|                                   | propulsion, ideal for transporting goods on canals and rivers.        |
| Barratry                          | An act committed by the master or mariners of a vessel for some       |
|                                   | unlawful or fraudulent purpose, contrary to their duty to the         |
|                                   | owners, whereby the latter sustain injury. It may include             |
|                                   | negligence, if so gross as to evidence fraud.                         |
| Barrel                            | A term of measure referring to 42 gallons of liquid at 60F.           |
| (BBL)                             |   |
| Barrelman                         | A sailor stationed in the crow's nest.                                |
| Barter                            | Trade in which merchandise is exchanged directly for other            |
|                                   | merchandise without use of money. Barter is an important means        |
|                                   | of trade with countries using currency that is not readily            |
|                                   | convertible.  |
| Base Rate                         | A tariff term referring to ocean rate less accessorial charges or     |
|                                   | base tariff rate.   |
| Bay                               | A vertical division of a vessel from stem to stern, used as a part of |
|                                   | the indication of a stowage place for containers. The numbers run     |
|                                   | from stem to stern; odd numbers indicate a 20 foot position, even     |
|                                   | numbers indicate a 40 foot position.                                  |
| Bay Plan                          | A stowage plan which shows the locations of all the containers on     |
|                                   | the vessel.   |
| Beaching                          | Deliberately running a vessel aground, to load and unload (as with    |
| <del>_</del>                      | -   |

|                        | landing craft), or sometimes to prevent a damaged vessel sinking.  |
|------------------------|--|
| Beacon                 | A lighted or unlighted fixed aid to navigation attached directly to  |
|                        | the Earth's surface (lights and daybeacons both constitute   |
|                        | beacons.)  |
| Beam                   | The width of a vessel at the widest point, or a point alongside the  |
|                        | ship at the mid-point of its length.   |
| Beam ends              | The sides of a ship. 'On her beam ends' may mean the vessel is   |
|                        | literally on her side and possibly about to capsize; more often, the   |
|                        | phrase means the vessel is listing 45 degrees or more.   |
| Bear                   | A large squared off stone used for scraping clean the deck of a  |
|                        | sailing man-of-war.  |
| Bear down or bear away | Turn away from the wind, often with reference to a transit.  |
| Bearing                | The horizontal direction of a line of sight between two objects on   |
|                        | the surface of the earth.  |
|                        |  |
|                        | For more information see 'absolute bearing' and 'relative bearing'.  |
| Beating                | Sailing closer to the wind than about 60° (see also reaching,  |
|                        | running and tacking).  |
| Beaufort Scale         | The scale describing wind force devised by Admiral Sir Francis   |
|                        | Beaufort in 1808, in which winds are graded by the effect of their   |
|                        | force (originally, the amount of sail that a fully-rigged frigate could  |
|                        | carry).  |
|                        |  |
|                        | Beaufort number: 0   |
|                        |  |
|                        | Description: Calm  |
|                        | Mind and distributed   |
|                        | Wind speed (km/h): <1  |
|                        | Wave Height (metres): 0  |
|                        | wave neight (metres). o  |
|                        | Sea Conditions: Flat   |
|                        |  |
|                        | Land conditions: Calm. Smoke rises vertically.   |
|                        | , and the second |
|                        | Beaufort number: 1   |
|                        |  |
|                        | Description: Light air   |
|                        |  |
|                        | Wind speed (km/h): 1.1 - 5.5   |
|                        |  |
|                        | Wave Height (metres): 0 - 0.2  |
|                        |  |
|                        | Sea Conditions: Ripples without crests.  |
|                        | Land conditions: Wind motion visible in smoke.   |
|                        | Land Conditions. Willa Motion Visible III SMOKE.   |
|                        | Beaufort number: 2   |
|                        | Saar Sichaniach 2  |
|                        |  |

Description: Light breeze

Wind speed (km/h): 5.6 - 11

Wave Height (metres): 0.2 - 0.5

Sea Conditions: Small wavelets. Crests of glassy appearance, not

breaking.

Land conditions: Wind felt on exposed skin. Leaves rustle.

Beaufort number: 3

Description: Gentle breeze

Wind speed (km/h): 12 - 19

Wave Height (metres): 0.5 - 1

Sea Conditions: Large wavelets. Crests begin to break; scattered

whitecaps.

Land conditions: Leaves and smaller twigs in constant motion.

Beaufort number: 4

Description: Moderate breeze

Wind speed (km/h): 20 - 28

Wave Height (metres): 1 - 2

Sea Conditions: Small waves with breaking crests. Fairly frequent

white horses.

Land conditions: Dust and loose paper raised. Small branches begin

to move.

Beaufort number: 5

Description: Fresh breeze

Wind speed (km/h): 29 - 38

Wave Height (metres): 2 - 3

Sea Conditions: Moderate waves of some length. Many white

horses. Small amounts of spray.

Land conditions: Branches of a moderate size move. Small trees

begin to sway.

Beaufort number: 6

Description: Strong breeze

Wind speed (km/h): 39 - 49

Wave Height (metres): 3 - 4

Sea Conditions: Long waves begin to form. White foam crests are very frequent. Some airborne spray is present.

Land conditions: Large branches in motion. Whistling heard in overhead wires. Umbrella use becomes difficult. Empty plastic garbage cans tip over.

Beaufort number: 7

Description: High wind, Moderate gale, Near gale

Wind speed (km/h): 50 - 61

Wave Height (metres): 4 - 5.5

Sea Conditions: Sea heaps up. Some foam from breaking waves is blown into streaks along wind direction. Moderate amounts of airborne spray.

Land conditions: Whole trees in motion. Effort needed to walk against the wind. Swaying of skyscrapers may be felt, especially by people on upper floors.

Beaufort number: 8

Description: Gale, Fresh gale

Wind speed (km/h): 62 - 74

Wave Height (metres): 5.5 - 7.5

Sea Conditions: Moderately high waves with breaking crests forming spindrift. Well-marked streaks of foam are blown along wind direction. Considerable airborne spray.

Land conditions: Some twigs broken from trees. Cars veer on road. Progress on foot is seriously impeded.

Beaufort number: 9

Description: Strong gale

Wind speed (km/h): 75 - 88

Wave Height (metres): 7 - 10

Sea Conditions: High waves whose crests sometimes roll over. Dense foam is blown along wind direction. Large amounts of airborne spray may begin to reduce visibility.

Land conditions: Some branches break off trees, and some small trees blow over. Construction/temporary signs and barricades blow over. Damage to circus tents and canopies.

Beaufort number: 10

Description: Storm, Whole gale

Wind speed (km/h): 89 - 102

Wave Height (metres): 9 - 12.5

Sea Conditions: Very high waves with overhanging crests. Large patches of foam from wave crests give the sea a white appearance. Considerable tumbling of waves with heavy impact. Large amounts of airborne spray reduce visibility.

Land conditions: Trees are broken off or uprooted, saplings bent and deformed. Poorly attached asphalt shingles and shingles in poor condition peel off roofs.

Beaufort number: 11

**Description: Violent Storm** 

Wind speed (km/h): 103 - 117

Wave Height (metres): 11.5 - 16

Sea Conditions: Exceptionally high waves. Very large patches of foam, driven before the wind, cover much of the sea surface. Very large amounts of airborne spray severely reduce visibility.

Land conditions: Widespread damage to vegetation. Many roofing surfaces are damaged; asphalt tiles that have curled up and/or fractured due to age may break away completely.

Beaufort number: 12

Description: Hurricane

|                        | Wind speed (km/h): ? 118  |
|------------------------|---|
|                        | Wave Height (metres): ? 14  |
|                        | Sea Conditions: Huge waves. Sea is completely white with foam and spray. Air is filled with driving spray, greatly reducing visibility.   |
|                        | Land conditions: Very widespread damage to vegetation. Some windows may break; mobile homes and poorly constructed sheds and barns are damaged. Debris may be hurled about.   |
|                        | Scale now reads up to Force 17 determining varying strengths of hurricane:  |
|                        | 13 Bft > 72-80 kts  |
|                        | 14 Bft > 81-89 kts  |
|                        | 15 Bft > 90-99 kts  |
|                        | 16 Bft > 100- 108 kts   |
|                        | 17 Bft > 109- 118 kts   |
| Before the mast        | Literally, the area of a ship before the foremast (the forecastle). The term is most often used to describe men whose living quarters are located here, officers being quartered in the stern-most areas of the ship (near the quarterdeck). Officer-trainees lived between the two ends of the ship and become known as 'midshipmen'. Crew members who started out as seamen, then became midshipmen, and later, officers, were said to have gone from 'one end of the ship to the other'. |
| Belay                  | To make fast a line around a fitting, usually a cleat or belaying pin.  |
|                        | An order to halt a current activity or countermand an order prior to execution.   |
| Belaying pins          | Bars of iron or hard wood to which running rigging may be secured, or belayed.  |
| Belly Cargo            | Freight accommodation located below the main deck.  |
| Bend                   | A knot used to join two ropes or lines. For more information see hitch.   |
| Bending-moment         | It is the result of vertical forces acting on a ship because of local differences between weight and buoyancy. The total of these forces should be zero; otherwise a change of draft will occur. At sea the bending moment will change as a result of wave impact which then periodically changes the buoyancy distribution.  |
|                        | Note: The maximum allowed bending moment of a vessel is restricted by the class bureau to certain limits, which are different under port and sea conditions.  |
| Beneficial cargo owner | Referring to the importer of record, who physically takes   |

| (B.C.O.)             | possession of cargo at destination and does not act as a third party  |
|----------------------|---|
|                      | in the movement of such goods.  |
| Beneficiary          | The entity to whom money is payable   |
|                      | The entity to whom a Letter of Credit is issued   |
|                      | The seller and the drawer of a draft  |
| Bermudan rig         | A triangular mainsail, without an upper spar, which is hoisted up   |
|                      | the mast by a single halyard attached to the head of the sail. This configuration, introduced to Europe about 1920, allows the use of a tall mast, enabling sails to be set higher where wind speed is greater. |
| Berne Gauge          | Railways: the most restrictive loading gauge (standard measure) or  |
| berne daage          | the lowest common denominator of loading gauges on the  |
|                      | railways of continental Europe.   |
| Berth                | The place beside a pier, quay, or wharf where a vessel can be   |
| <b>36. c.</b>        | loaded or discharged.   |
| Berth (moorings)     | A location in a port or harbour used specifically for mooring vessels   |
| 3-,                  | while not at sea.   |
| Berth (sleeping)     | A bed or sleeping accommodation on a boat or ship.  |
| Berth Liner Service  | This is a regular scheduled steamship line with regular published   |
|                      | schedules (port of call) to and from defined trade areas.   |
| Berth or Liner Terms | This is an expression covering assessment of ocean freight rates  |
|                      | generally implying that loading and discharging expenses will be  |
|                      | for the ship owner's account, and will usually apply from the end of  |
|                      | the ship's tackle in port of loading to the end of the ship's tackle in   |
|                      | port of discharge.  |
| Berth Terms          | Shipped under a rate that does not include the cost of loading or   |
|                      | unloading.  |
| Best Bower (anchor)  | The larger of two anchors carried in the bow; so named as it was  |
|                      | the last, best hope.  |
|                      | Between the Devil and the deep blue sea   |
|                      | For more information see Devil seam.  |
| Bight                | Bight   |
| Bilge                | The bilge is the compartment at the bottom of the hull of a ship or   |
|                      | boat where water collects so that it may be pumped out of the   |
|                      | vessel at a later time.   |
| Bilge keels          | A pair of keels on either side of the hull, usually slanted outwards.   |
|                      | In yachts, they allow the use of a drying mooring, the boat   |
|                      | standing upright on the keels (and often a skeg) when the tide is   |
|                      | out.  |
| Bilged on her anchor | A ship that has run upon her own anchor, so the anchor cable runs under the hull.   |
| Bill of Exchange     | Used in connection with Letters of Credit, akin to a bank cheque.   |
| -                    | This is also known as a draft in the U.S.   |
| Bill of Health       | The Bill of Health is the certificate issued by local medical   |
|                      | authorities indicating the general health conditions in the port of   |
|                      | departure or in the ports of call. The Bill of Health must have been  |

|                      | communicated before departure by the Consul of the country of destination.  |
|----------------------|---|
|                      | When a vessel has 'free pratique' (i.e. a clean bill of health), this means that the vessel has a clean Bill of Health certifying that there is no question of contagious disease and that all quarantine regulations have been complied with, so that people may embark and disembark.                                       |
| Bill of Lading (B/L) | A document that establishes the terms of a contract between a shipper and a transportation company that moves freight between specified ports for a specified charge. This is usually prepared by the shipper on forms issued by the carrier, serving as a document of title, a contract of carriage and a receipt for goods. |
|                      | There are many different types of B/Ls:   |
|                      | Amended B/L: Requires updates that do not change financial status (slightly different from corrected B/L).  |
|                      | Cancelled B/L: Used to cancel a processed B/L usually per shipper's request. (different from a voided B/L).   |
|                      | Clean B/L: No recorded irregularities in packing or general condition of all or any part of the shipment.   |
|                      | Combined B/L: Covers cargo moving over various modes of transport.  |
|                      | Consolidated B/L: Combined or consolidated from two or more B/Ls.   |
|                      | Corrected B/L: One that requires an update which results in money or other financially-related changes.   |
|                      | Domestic B/L: Non-negotiable primarily containing routing details;  |

used by truckers and freight forwarders.

Express B/L: Non-negotiable where there are no printed copies of original B/L.

Freight B/L: A contract of carriage between a shipper and forwarder (usually an NVOCC - Non-vessel owning common carrier); a non-negotiable document.

Hitchment B/L: Covering parts of a shipment which are loaded at more than one location. Usually consists of two parts: hitchment and hitchment memo. The hitchment portion usually covers the majority of a divided shipment and carries the entire revenue.

House B/L: Issued by a freight forwarder or consolidation covering a single shipment, containing the names, addresses and specific

description of the goods shipped.

Intermodal/Multimodal/Combined Transport B/L: Covering cargo moving by various modes of transportation.

Long Form B/L: One with the complete Terms & Conditions on the back of the document.

Memo B/L: Unfreighted with no charges listed.

Negotiable B/L (To Order B/L): B/L names are legal and by endorsement, the shipper can transfer the title of the goods to the bank representing the buyer or directly to the buyer of the goods.

Non-Negotiable/Straight Consignment B/L: File copy. Used when goods are consigned directly to a named consignee and not negotiable.

On-Board B/L: Validated at the time of loading to transport. Common types: on-board air, boxcar, container, rail, truck or vessel.

Optional Discharge B/L: Covering cargo with more than one discharge point option possibility.

Order B/L: Issued to the order of a party, usually the shipper, whose endorsement is required to effect its negotiation.

Order Notify B/L: Issued usually to the order of the shipper with the additional clause that the consignee is to be notified upon arrival of the merchandise. Such mention of the consignee does not give the consignee title to the merchandise.

Original B/L (OBL): Part of the B/L that has value, especially when negotiable; remaining parts are informational file copies.

Received-for-Shipment B/L: Validated at the time cargo is received by ocean carrier to commence movement but before being validated as 'on-board'.

Reconciled B/L: Set which has completed a prescribed number of edits between the shipper's instructions and the actual shipment received. This produces a very accurate B/L.

Short Term/Short Form B/L: One that does not have written terms & conditions on the back of the document.

Split B/L: One of two or more B/Ls which have been split from a single B/L.

Stale B/L: A late B/L. In banking, one that has passed the time

|                    | deadline of the L/C and is void.   |
|--------------------|--|
|                    | Through B/L: Blanket documentation when multiple carriers of various transport modes are involved.   |
|                    | Voided B/L: Those absorbed in the combined process. Different from Cancelled B/L.  |
| Bill of Sale       | A document that confirms the transfer of ownership of certain goods to another person in return for money paid or loaned.  |
| Bill to Party      | Customer designated as party paying for services.  |
| Bimini top         | Open-front canvas top for the cockpit of a boat, usually supported by a metal frame.   |
| Bimmy              | A punitive instrument.   |
| Binnacle           | The stand on which the ship's compass is mounted.  |
| Binnacle list      | A ship's sick list - the list of men unable to report for duty traditionally given to the officer or mate of the watch by the ship's surgeon. The list was kept at the binnacle. |
| Bitt               | A post mounted on the ship's bow, for fastening ropes or cables.   |
| Bitter End         | The anchor cable is tied to the bitts, when the cable is fully paid out, the bitter end has been reached. The last part of a rope or cable.                                      |
| Blanket Bond       | A bond covering a group of persons, articles or properties.  |
| Blanket Rates      | A rate applicable to or from a group of points. A special rate applicable to several different articles in a single shipment.  |
| Block Stowage      | Stowing cargo destined for a specific location close together to avoid unnecessary movement.   |
| Blue Peter         | A blue and white flag (the flag for the letter "P") hoisted at the foretrucks of ships about to sail. Formerly a white ship on a blue ground                                     |
| Board              | To gain access to a vessel.  |
| Boat               | A relatively small, usually open craft or vessel designed to float on, and provide transport over, water. An inland vessel of any size.  |
| Boat-hook          | A pole with a hook on the end, used to reach into the water to catch buoys or other floating objects.  |
| Boatswain or bosun | A non-commissioned officer responsible for the sails   |
| Bobstay            | A stay (wire/chain) that holds the bowsprit downwards, counteracting the effect of the forestay. This is usually made of wire or chain to eliminate stretch.                     |
| Bobtail            | A common American term, meaning the movement of a tractor, without trailer over the highway.   |
| Bogie              | A set of wheels built specifically as rear wheels under a container.   |
| Bollard            | From 'bol' or 'bole', the round trunk of a tree. A substantial vertical pillar to which lines may be made fast. Generally on the quayside rather than the ship.                  |
| Bolster            | A device fitted on a chassis or rail car to hold and secure the container.   |
| Bona Fide          | Latin for in good faith; without dishonesty  |
| Bond Port          | Port of initial Customs entry of a vessel to any country (first port of call).   |

| Bonded Goods        | Dutiable goods upon which excise duty has not been paid - i.e.         |
|---------------------|--|
| bolided doods       | goods in transit or warehoused pending use. The bond is the            |
|                     |  |
|                     | agreement entered into by the owner of the dutiable goods with         |
|                     | the Customs and Excise Authority in which he promises to pay the       |
|                     | duty when the goods are released for final distribution or use or in   |
|                     | the event of them being lost or stolen.                                |
| Bonded Jacky        | A type of tobacco or sweet cake.                                       |
| Bonded Warehouse    | Warehouse approved by the Customs Department and under bond            |
|                     | or guarantee of compliance with revenue laws. Goods are held           |
|                     | until duties are paid and are normally stored in a bonded              |
|                     | warehouse.   |
| Booby               | A type of bird that has little fear and therefore is particularly easy |
|                     | to catch.  |
| Booby Hatch         | A sliding hatch or cover.  |
| Booking             | Arrangements with a carrier, often a shipping line or airline, for the |
|                     | acceptance and carriage of passengers or freight. A space              |
|                     | reservation on a vessel for carriage of goods at previously agreed     |
|                     | for terms and conditions.  |
| Booking Number      | The reservation number used to secure equipment and act as a           |
| Booking Number      | control number prior to the completion of a bill of lading. It is also |
|                     | the common reference for the carrier, the client and the terminal,     |
|                     | truckers, etc  |
| Boom                | A spar attached to the foot of a fore-and-aft sail. During certain     |
| DOOM                | sailing maneuvers, the boom moves rapidly from one side of the         |
|                     | boat to the other.   |
|                     | boat to the other.   |
|                     | Sailors must take care not to obstruct this movement with their        |
|                     | head. Failure to do so can give one insight into the origins of the    |
|                     | name "boom"  |
| Poom Vong or Vong   |  |
| Boom Vang or Vang   | A sail control that lets you apply downward tension on a boom,         |
|                     | countering the upward tension provided by the sail. The boom           |
|                     | vang adds an element of control to sail shape when the sheet is let    |
|                     | out enough that it no longer pulls the boom down. Boom vang            |
|                     | tension helps control leech twist, a primary component of sail         |
| <u> </u>            | power.   |
| Booms               | Masts or yards, lying on board in reserve.                             |
| Bottom Air Delivery | A type of air circulation in a temperature control container. Air is   |
|                     | pulled by a fan from the top of the container, passed through the      |
|                     | evaporator coil for cooling and then forced through the space          |
|                     | under the load and up through the cargo. This type of airflow          |
|                     | provides even temperatures.  |
| Bottom Side Rails   | Structural members on the longitudinal sides of the base of a          |
|                     | container.   |
| Bottomry            | Pledging a ship as security in a financial transaction. Money can be   |
|                     | borrowed against a ship, or its equipment, repaid with interest        |
|                     | upon the ship's arrival at port, and forfeited should the ship sink.   |
| Bow                 | The front of a ship.   |
| Bow Thrusters       | A small propeller or water-jet at the bow, used for manoeuvring        |
| Soft Imascers       | larger vessels at slow speed. This may be mounted externally, or in    |
|                     | ial per ressels at sion specar fins may be mounted externally, of m    |

|                    | a tunnel running through the bow from side to side.                     |
|--------------------|---|
| Bowline            | A type of knot, producing a strong loop of a fixed size, topologically  |
|                    | similar to a sheet bend. It is also a rope attached to the side of a    |
|                    | sail to pull it towards the bow (for keeping the windward edge of       |
|                    | the sail steady).   |
| Bowse              | To pull or hoist.   |
| Bowsprit           | A spar projecting from the bow used as an anchor for the forestay       |
|                    | and other rigging.  |
| Box                | A colloquial shipping phrase. A common term for an ocean-going          |
|                    | freight container.  |
| Box Car            | A closed rail freight car.  |
| Boxing the compass | To state all 32 points of the compass, starting at north, proceeding    |
|                    | clockwise. The phrase is sometimes applied to a wind that is            |
|                    | constantly shifting.  |
| Brail              | To furl or truss a sail by pulling it in towards the mast, or the ropes |
|                    | used to do so.  |
| Brake              | The handle of the pump, by which it is worked.                          |
| Brake horsepower   | The measure of an engine's horsepower without the loss in power         |
| (BHP)              | caused by the gearbox, generator, differential, water pump, and         |
|                    | other auxiliary components such as alternator, power steering           |
|                    | pump, muffled exhaust system, etc. 'Brake' refers to a device           |
|                    | which was used to load an engine and hold it at a desired RPM.          |
|                    | During testing, the output torque and rotational speed were             |
|                    | measured to determine the 'brake horsepower'.                           |
| Break bulk         | Break bulk  |
| (B/B)              |   |
| Breakbulk          | Palletised packaged goods that are not containerised. To break          |
|                    | bulk is to unload and distribute a portion or all of the contents of a  |
|                    | rail car  |
| Bridge             | A structure above the weather deck, extending the full width of         |
|                    | the vessel, which houses a command centre, itself called by             |
|                    | association, the bridge.  |
| Bridge Point       | An inland location where the cargo is received by the ocean carrier     |
|                    | and then moved to a coastal port for loading.                           |
| Bridge Port        | A port where the cargo is received by the ocean carrier and stuffed     |
|                    | into containers and then moved to another coastal port for loading      |
|                    | onto a larger vessel.   |
| Bring to           | Cause a ship to be stationary by arranging the sails.                   |
| Broaching-to       | A sudden movement in navigation, when the ship, while scudding          |
|                    | before the wind, accidentally turns her leeward side to windward.       |
|                    | The term is also used to describe the point when water starts to        |
|                    | come over the gunwhale due to this turn.                                |
| Broken Stowage     | The loss of space caused by irregularity in the shape of packages.      |
|                    | Any void or empty space in a container not occupied by cargo.           |
| Broker             | A person or firm that establishes a connection between a buyer          |
|                    | and a seller. Brokers operate in many fields: insurance, steamship      |
|                    | transport, securities, drafts, and other phases of foreign trade. Not   |
|                    | only do brokers bring buyers and sellers together, but they help to     |

|                              | negotiate and close contracts and agreements between them.   |  |
|------------------------------|--|--|
| Brokerage                    | Freight forwarder/broker compensation as specified by the ocean  |  |
|                              | tariff.  |  |
| Brussels Tariff Nomenclature | The old Customs Co-operation Council Nomenclature for the  |  |
|                              | classification of goods. This has now been replaced by the   |  |
|                              | Harmonised System.   |  |
| Buffer                       | The chief bosun's mate (in the Royal Navy), responsible for discipline.  |  |
| Bulk Cargo / Bulk Freight    | Goods that are shipped loose - not in packages or containers (e.g. grain, coal, sulfur).   |  |
| Bulk Freight Container       | Refers to a container with two or three portholes on the top and discharge hatches in the doors; allows the container transport of |  |
|                              | free-flowing bulk commodities such as grain, iron ore and coal.  |  |
| Bulkhead                     | 1. Upright partition dividing compartments on board a vessel. The functions of bulkheads are:                                      |  |
|                              | To increase the safety of a vessel by dividing it into compartments.   |  |
|                              | To separate the engine room from the cargo holds. To increase the  |  |
|                              | transverse strength of a vessel.   |  |
|                              |  |  |
|                              | To reduce the risk of spreading fire to other compartments.  |  |
|                              | 2. A vertically mounted board to provide front wall protection   |  |
|                              | against shifting cargo and commonly seen on platform trailers  |  |
|                              | (road cargo).  |  |
|                              |  |  |
|                              | 3. A partition in a container, providing a plenum chamber and/or   |  |
|                              | air passage for either return or supply air. It may be an integral   |  |
| Pull Dings                   | part of the appliance or a separate construction.  |  |
| Bull Rings                   | Cargo-securing devices mounted in a floor of containers that allow lashing and securing of cargo.                                  |  |
| Bulwark                      | The extension of the ship's side above the level of the weather  |  |
| Dutwark                      | deck.  |  |
| Bumboat                      | A private boat selling goods.  |  |
| Bumpkin or Boomkin           | A spar, similar to a bowsprit, but which projects from the stern.  |  |
| Jampini or Josinini          | May be used to attach the backstay or mizzen sheets.   |  |
|                              |  |  |
|                              | An iron bar (projecting out-board from a ship's side) to which the   |  |
|                              | lower and topsail brace blocks are sometimes hooked.   |  |
| Bunker                       | (Tank) spaces on board a vessel to store fuel.   |  |
| Bunker Adjustment Factor     | Adjustment applied by shipping lines to offset the effect of   |  |
|                              | fluctuations in the cost of bunkers.   |  |
|                              | Also known as Bunker Centribution or BUC and also Fuel   |  |
|                              | Also known as Bunker Contribution or BUC, and also Fuel  |  |
| Runker Charge                | Adjustment Factor, or FAF.  An extra charge added to an ocean carrier's freight rates. Also  |  |
| Bunker Charge                | An extra charge added to an ocean carrier's freight rates. Also known as FAF (Fuel Adjustment Factor).                             |  |
| Bunkers                      | A maritime term referring to fuel used aboard the ship. Bunker fuel  |  |
| Dulinela                     | is technically any type of fuel oil used aboard the ship. Bulker rue   |  |
| L                            | is teerimeany any type or raci on asea about a simps, it gets its fidilie  |  |

|                                       | from the containers on ships and in ports that it is stored in; in the days of steam they were coal bunkers but now they are bunkerfuel tanks.  |
|---------------------------------------|---|
|                                       | For more information see HFO.   |
| Bunting Tosser                        | A signalman who prepares and flies flag hoists. He is also known in the American Navy as a skivvy waver.  |
| Buntline                              | One of the lines tied to the bottom of a square sail and used to haul it up to the yard when furling.   |
| Buoy                                  | A floating object of defined shape and colour, which is anchored at a given position and serves as an aid to navigation.  |
| Buoyancy                              | The upward force extended by the vertical component of integrated pressure acting on the hull below the waterline; usually calculated as being equal to the weight of the water displaced by the hull.  |
| Buoyed up                             | Lifted by a buoy, especially a cable that has been lifted to prevent it from trailing on the bottom.  |
| Bureau of Export Administration (BXA) | The primary U.S. Government export control authority.   |
| Bureau Veritas                        | Bureau Veritas S. A. (formerly BVQI, Bureau Veritas Quality International) is an international certification agency. The company started in 1828 in Antwerp as Bureau de Renseignements pour les Assurances Maritimes (Information Office for Maritime Insurance), a classification society. In 1829, the company was renamed Bureau Veritas. By this time it already had 10000 ships in its register. Today, Bureau Veritas is one of the world's largest global Conformity Assessment and Certification organisations.  In addition to certifications, they are a worldwide leading firm in providing HSE expertise (Health, Safety and Environmental).  Today the headquarters are in Neuilly-sur-Seine, nearby La Défense. The company went public on the Paris Bourse in October 2007.  Website: |
| Buyer's Market                        | http://www.bureauveritas.com/wps/wcm/connect/bv_com/Group  A 'buyer's market' is considered to exist when goods can easily be secured and when the economic forces of business tend to cause goods to be priced at the purchaser's estimate of value. In other words, a state of trade favourable to the buyer, with relatively large supply and low prices.  |
| By and large                          | By means into the wind  |
| By the board                          | Any items to have gone overboard.   |

| compulsory safety mark for many products sold on the Chinese market.  It became effective on May 1st, 2002. It is the result of the integration of China's two old compulsory inspection systems, namely 'CCIB' (Safety Mark, introduced in 1989 and required for products in 47 product categories) and 'CCEE' (slos known as 'Great Wall' Mark, for electrical commodities in 7 product categories), into a single procedure.  C.E. Mark  The CE marking is a mandatory conformity mark on many products placed on the single market in the European Economic Area (EEA). The CE marking certifies that a product has met EU consumer safety, health or environmental requirements.  C.F.S. Receiving Service  The term 'CFS Receiving Services' means the service performed at loading port in receiving and packing cargo into containers from CFS to CY or shipside. 'CFS Receiving Services' referred herein are restricted to the following:  Moving empty containers from CF to CFS  Drayage of loaded containers from CFS to CY and/or ship's tackle  Tallying  Issuing dock receipt/shipping order  Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.  C.Y./C.F.S. (House to Pier) | C.C.C. Mark                  | China Compulsory Certification; A           |
|---|------------------------------|---|
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| categories) and 'CCEE' (also known as 'Great Wall' Mark, for electrical commodities in 7 product categories), into a single procedure.  C.E. Mark  The CE marking is a mandatory conformity mark on many products placed on the single market in the European Economic Area (EEA). The CE marking certifies that a product has met EU consumer safety, health or environmental requirements.  C.F.S. Receiving Service  The term 'CFS Receiving Services' means the service performed at loading port in receiving and packing cargo into containers from CFS to CV or shipside. 'CFS Receiving Services' referred herein are restricted to the following:  Moving empty containers from CFS to CV and/or ship's tackle  Tallying  Issuing dock receipt/shipping order  Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.1.F. & C.  A price which includes commission as well as CIF.  |                              | , ,   |
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| Or environmental requirements.  C.F.S. Receiving Service  The term 'CFS Receiving Services' means the service performed at loading port in receiving and packing cargo into containers from CFS to CY or shipside. 'CFS Receiving Services' referred herein are restricted to the following:  Moving empty containers from CFS to CY and/or ship's tackle  Tallying  Issuing dock receipt/shipping order  Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.  |                              | (EEA). The CE marking certifies that a      |
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| Services' referred herein are restricted to the following:  Moving empty containers from CY to CFS  Drayage of loaded containers from CFS to CY and/or ship's tackle  Tallying  Issuing dock receipt/shipping order  Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.   |                              |   |
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| Moving empty containers from CY to CFS  Drayage of loaded containers from CFS to CY and/or ship's tackle  Tallying  Issuing dock receipt/shipping order  Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.   |                              |   |
| Drayage of loaded containers from CFS to CY and/or ship's tackle  Tallying  Issuing dock receipt/shipping order  Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.   |                              | the following.                              |
| and/or ship's tackle  Tallying  Issuing dock receipt/shipping order  Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.   |                              | Moving empty containers from CY to CFS      |
| and/or ship's tackle  Tallying  Issuing dock receipt/shipping order  Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.   |                              | Drayage of loaded containers from CFS to CY |
| Tallying  Issuing dock receipt/shipping order  Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.   |                              |   |
| Issuing dock receipt/shipping order  Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.   |                              | and, or ship's tackie                       |
| Physical movement of cargo into, out of and within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.  |                              | Tallying                                    |
| within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.  |                              | Issuing dock receipt/shipping order         |
| within CFS  Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.  |                              | Physical movement of cargo into, out of and |
| Stuffing, sealing and marking containers  Storage  Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.  |                              | ,   |
| Storage Ordinary sorting and stacking Preparing carrier's internal container load plan C.I.F. & C. A price which includes commission as well as CIF.  |                              |   |
| Ordinary sorting and stacking  Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.   |                              | Stuffing, sealing and marking containers    |
| Preparing carrier's internal container load plan  C.I.F. & C.  A price which includes commission as well as CIF.  |                              | Storage                                     |
| C.I.F. & C.  A price which includes commission as well as CIF.  |                              | Ordinary sorting and stacking               |
| C.I.F. & C.  A price which includes commission as well as CIF.  |                              | Prenaring carrier's internal container load |
| C.I.F. & C. A price which includes commission as well as CIF.   |                              | _   |
| CIF.  | CIFAC                        | •   |
|   | C.I.I . U C.                 | ·   |
| The term Cr/Cr3 means containers packed   | C V /C F S (House to Pier)   |   |
|   | C. I./C.I.3. (House to Fiel) | The term CT/CF3 means containers packed     |

|                 | by the chipper off a carrier's promises and      |
|-----------------|--|
|                 | by the shipper off a carrier's premises and      |
|                 | delivered by the shipper to the carrier's CY,    |
|                 | all at shipper's risk and expense and            |
|                 | unpacked by carrier at the destination port      |
|                 | CFS.   |
| Cabin           | An enclosed room or compartment on a             |
|                 | vessel.  |
| Cable           | A large rope.                                    |
| Cable length    | A measure of length or distance. It is           |
|                 | equivalent to (UK) 1/10 nautical mile,           |
|                 | approx. 600 feet; (USA) 120 fathoms, 720         |
|                 | feet (219 m); other countries use different      |
|                 | values.  |
| Cabatago        |  |
| Cabotage        | A French term, also used in English, to refer    |
|                 | to the coasting trade, shipments between         |
|                 | ports of a same nation.                          |
|                 | Cabotage is often governed by statutes,          |
|                 | requiring, for example, that only ships flying   |
|                 | the flag of the coastal state concerned may      |
|                 | engage in the coasting trade between ports       |
|                 |  |
|                 | of that state, unless 'waivers' are obtained     |
|                 | from the government of the state.                |
| Cage            | The transportation of goods by truck to or       |
|                 | from a vessel, aircraft, or bonded               |
|                 | warehouse, all under customs custody.            |
| Call            | The visit of a vessel to a port.                 |
| Call Sign       | One of the earliest applications of              |
|                 | radiotelegraph operation, long predating         |
|                 | broadcast radio, were marine radio stations      |
|                 | installed aboard ships at sea. Merchant          |
|                 | vessels are assigned call signs by their         |
|                 | national licensing authorities.                  |
|                 | national neerising authorities.                  |
|                 | In the case of states such as Liberia or         |
|                 | Panama, which are flags of convenience for       |
|                 | ship registration, call signs for larger vessels |
|                 | consist of the national prefix plus three        |
|                 | letters (for example, 3LXY, and sometimes        |
|                 |  |
| Canistan        | followed by a number, i.e. 3Lxy2).               |
| Canister        | A type of anti-personnel cannon load in          |
|                 | which lead balls or other loose metallic         |
|                 | items were enclosed in a tin or iron shell. On   |
|                 | firing, the shell would disintegrate releasing   |
|                 | the smaller metal objects.                       |
| Canoe Stern     | A design for the stern of a yacht which is       |
|                 | pointed, like a bow, rather than squared off     |
|                 | as a transom.                                    |
| Capacity/Weight | The total internal container volume (LxWxD)      |
|                 |  |
| <b>3</b>        | or weight limitation.                            |

| Cape Horn Fever   | The name of the fake illness from which a malingerer is pretending to suffer. |
|-------------------|---|
| Caposizo          | A vessel whose large size prevents it from                                    |
| Capesize          | entering the locks of the Panama Canal and                                    |
|                   | thus forces it to pass around Cape Horn or                                    |
|                   | the Cape of Good Hope.  |
| Capsize           | When a ship or boat lists too far and rolls                                   |
| Capsize           | over, exposing the keel. On large vessels,                                    |
|                   | this often results in the sinking of the ship.                                |
| Canstan           | A large winch with a vertical axis. A full-sized                              |
| Capstan           | human-powered capstan is a waist-high   |
|                   | cylindrical machine, operated by a number                                     |
|                   | of hands who each insert a horizontal   |
|                   | capstan bar in holes in the capstan and walk                                  |
|                   | in a circle. Used to wind in anchors or other                                 |
|                   | heavy objects; and sometimes to administer                                    |
|                   | flogging over.  |
| Captain's Protest | A document prepared by the captain of a                                       |
| Captains Frotest  | vessel on arriving at port. It shows  |
|                   | conditions encountered during voyage,   |
|                   | generally for the purpose of relieving ship                                   |
|                   | owner of any loss to cargo and shifting                                       |
|                   | responsibility for the reimbursement to the                                   |
|                   | insurance company.  |
| Captive Register  | A register of ships maintained by a territory,                                |
| Cuptive Register  | possession, or colony primarily or exclusively                                |
|                   | for the use of ships owned in the parent                                      |
|                   | country; also referred to as an offshore                                      |
|                   | register, the offshore equivalent of an                                       |
|                   | internal register.  |
|                   | Ships on a captive register will fly the same                                 |
|                   | flag as the parent country, or a local variant                                |
|                   | of it, but will be subject to the maritime laws                               |
|                   | and taxation rules of the offshore territory.                                 |
|                   | Although the nature of a captive register                                     |
|                   | makes it especially desirable for ships                                       |
|                   | owned in the parent country, just as in the                                   |
|                   | internal register, the ships may also be                                      |
|                   | owned abroad. The captive register then                                       |
|                   | acts as a flag of convenience register, except                                |
|                   | that it is not the register of an independent                                 |
|                   | state.  |
| Car Pooling       | The use of individual carrier equipment                                       |
|                   | through a central agency for the benefit of                                   |
|                   | carriers and shippers.  |
| Careening         | Tilting a ship on its side, usually when                                      |
|                   | beached, to clean or repair the hull below                                    |
|                   | · · · · · · · · · · · · · · · · · · ·   |

| Carfloat                         | A barge equipped with tracks on which up to     |
|----------------------------------|---|
| Carroac                          | 12 railroad cars are moved in harbours or       |
|                                  | inland waterways.                               |
| Cargo Not Otherwise Specified    | Cargo Not Otherwise Specified, usually the      |
| (Cargo N.O.S.)                   | first rate entry in a tariff that can apply to  |
| (Cargo 14.0.3.)                  | commodities not covered under a specific        |
|                                  | item or sub-item in the applicable tariff.      |
| Cargo Preference                 | Cargo reserved by a nation's laws for           |
| cargo i reference                | transportation only on vessels registered in    |
|                                  | that nation. Typically the cargo is moving      |
|                                  | due to a direct or indirect support or activity |
|                                  | of the Government.                              |
| Cargo Receipt                    | Receipt of cargo for shipment by a              |
| cargo receipt                    | consolidator (used in ocean freight).           |
| Cargo Tonnage                    | The weight ton varies from country to           |
| cargo romage                     | country   |
|                                  | ,   |
|                                  | - United States : 2,000 (short ton) or 2,240    |
|                                  | pounds (long ton);                              |
|                                  | , , ,   |
|                                  | - United Kingdom: the English long ton, or      |
|                                  | gross ton is 2,240 pounds;                      |
|                                  |   |
|                                  | - France and other countries having the         |
|                                  | metric system, the weight ton is 2,204.62       |
|                                  | pounds.   |
|                                  |   |
|                                  | The measurement ton is usually 40 cubic         |
|                                  | feet (1.12 meters) or 1 cubic meter (35.3       |
|                                  | cubic feet), but in some instances a large      |
|                                  | number of cubic feet is taken as a weight       |
|                                  | ton.  |
|                                  |   |
|                                  | Most breakbulk ocean freight is billed at       |
|                                  | weight or measurement tons (W/M).               |
| Cargoans frieght                 | An obsolete Incoterms Term of Sale.             |
| (C & F)                          | Although heavily used, this term of sale        |
|                                  | meaning 'Cargo & Freight' whereby the           |
|                                  | seller pays for the costs of goods and freight  |
|                                  | charges up to the destination port. In 1990     |
|                                  | the term was replaced with 'CFR'.               |
| Carload Rate                     | A rate applicable to a carload of goods.        |
| Carnets                          | A Customs document permitting the holder        |
|                                  | to temporarily carry or send merchandise        |
|                                  | into certain foreign countries (for display,    |
|                                  | demonstration or similar purposes) without      |
|                                  | paying duties or posting bonds.                 |
| Carriage of Goods by Sea Act (1) | An American term, known under its               |
| (COGSA)                          | abbreviations, COGSA. US federal                |
|                                  | codification passed in 1936 which               |

|  | standardises carrier's liability under carrier's bill of lading. US enactment of The Hague Rules. |
|--|---|
| Carriage of Goods by Sea Act                   | A US federal codification passed in 1936  |
| (C.O.G.S.A.)                                   | which standardises the carrier's liability  |
|  | under the carrier's bill of lading. U.S.  |
|  | enactment of The Hague Rules.   |
| Carrier  | Any individual or organisation who in a   |
|  | contract of carriage, undertakes to perform   |
|  | or procure the performance of carriage by   |
|  | rail, road, sea, air, inland waterway or a  |
|  | combination of such modes.  |
| Carrier(s) Containers or Shipper(s) Containers | The term Carrier(s) Container(s) or   |
|  | Shipper(s) Container(s) means containers  |
|  | over which the carrier or the shipper has   |
|  | control either by ownership or by the   |
|  | acquisition thereof under lease or rental   |
|  | from container companies or container suppliers or from similar sources. Carriers                 |
|  | are prohibited from purchasing, leasing or  |
|  | renting shipper-owned containers.   |
| Carrier, Common                                | A public or privately owned firm or   |
| Carrier, Common                                | corporation that transports the goods of  |
|  | others over land, sea, or through the air, for  |
|  | a stated freight rate. By government  |
|  | regulation, a common carrier is required to   |
|  | carry all goods offered if accommodations   |
|  | are available and the established rate is   |
|  | paid.   |
| Cars Knocked Down                              | Automobile parts and sub-assemblies   |
| (CKD)  | manufactured abroad and transported to a  |
|  | US assembly plant.  |
| Cartage  | The trucking, draying or carting of freight.  |
| 3  | Expression for the rate charged for picking   |
|  | up the goods from the sender or for house   |
|  | delivery. The term is derived from when this  |
|  | was done by cart. It usually refers to a small  |
|  | distance (locally inside a pier, for instance).   |
|  | For more information see Drayage (same),  |
|  | and Haulage (long-distance).  |
| Cartel   | An association of several independent   |
|  | national or international business  |
|  | organisations that regulates competition by   |
|  | controlling the prices, the production, or the  |
|  | marketing of a product or an industry.  |
| Cartment                                       | This is a Customs form permitting in-bond   |
|  | cargo to be moved from one location to  |
|  | another under Customs control, within the   |
|  | same district. A common example would be  |

|                            | in a motor carrier's possession while draying  |
|----------------------------|--|
|                            | cargo.   |
| Cash Against Documents (1) | A method of payment for goods in which   |
|                            | documents transferring title are given the   |
| (CAD)                      | buyer upon payment of cash to an   |
|                            |  |
|                            | intermediary acting for the seller, usually a  |
|                            | commission house.  |
| Cash against documents     | A method of payment for goods in which   |
| (C.A.D.)                   | documents transferring title are given to the  |
|                            | buyer upon payment of cash to an   |
|                            | intermediary acting for the seller.  |
| Cash in advance            | Cash in advance  |
| (C.I.A.)                   |  |
| Cash in Advance (1)        | A method of payment for goods in which the   |
| (CIA)                      | buyer pays the seller in advance of the  |
|                            | shipment of the goods. The deal is usually   |
|                            | employed when the goods, such as   |
|                            | specialised machinery, are built to order.   |
| Cash With Order (1)        | A method of payment for goods in which   |
| (CWO)                      | cash is paid at the time of the order and the  |
| (CVO)                      | transaction becomes binding on both buyer  |
|                            | and seller.  |
| Cash with order            | Cash with order  |
|                            | Cash with order  |
| (C.W.O.)                   | To account to the second to th |
| Cat                        | To prepare an anchor, after raising it by  |
|                            | lifting it with a tackle to the cat head, prior  |
|                            | to securing (fishing) it alongside for sea. (An  |
|                            | anchor raised to the cat head is said to be  |
|                            | catted).   |
|                            |  |
|                            | The cat o' nine tails (see further below).   |
|                            |  |
|                            | A cat-rigged boat or catboat.  |
| Cat Head                   | A beam extending out from the hull used to   |
|                            | support an anchor when raised in order to  |
|                            | secure or 'fish' it.   |
| Cat o' nine tails          | A short nine-tailed whip kept by the bosun's   |
|                            | mate to flog sailors (and soldiers in the  |
|                            | Army). When not in use, the cat was kept in  |
|                            | a baize bag, hence the term 'cat out of the  |
|                            | bag'. 'Not enough room to swing a cat' also  |
|                            | derives from this.   |
| Catamaran                  | A vessel with two hulls.   |
| Catboat                    | A cat-rigged vessel with a single mast   |
|                            | mounted close to the bow and only one sail,  |
|                            | usually on a gaff.   |
| Cell Guides                | A fixed racking system for securing all  |
| Cott Galacs                | containers stowed above deck. With cell  |
|                            | guides, it is virtually impossible to lose a   |
|                            | Baraco, it is virtually impossible to lose a   |

|                           | container overboard during rough weather            |
|---------------------------|---|
|                           | conditions.   |
| Cell Position             | The location of a cell on board a container         |
|                           | vessel identified by a code for successively        |
|                           | 1) the bay, 2) the row and 3) the tier,             |
|                           | indicating the position of a container on that      |
|                           | vessel.   |
| Cells                     | Areas of uniform size within a cargo vessel         |
|                           | into which standard-sized containers can be         |
|                           | loaded for optimum stability and minimum            |
|                           | wasted space. In modern vessels cells               |
|                           | typically have guides for cranes at each            |
|                           | corner to increase the speed and efficiency         |
|                           | of loading and unloading containers.                |
|                           | The construction system employed in                 |
|                           | modern cellular container carriers; permits         |
|                           | quick loading and discharge of sea                  |
|                           | containers under-deck, stowed in a vertical         |
|                           | line with each container supporting the one         |
|                           | above it. Cells are modular, meaning vessel         |
|                           | capacity can be increased simply by adding          |
| Callulan Varial           | cells to the length of the vessel.                  |
| Cellular Vessel           | A vessel constructed of a number of                 |
|                           | prefabricated cells, designed with internal         |
|                           | ribbing to permit the support of stacked containers |
| Centimetre                | Centimetre  |
| (cm)                      | Continuence   |
| Centre of Gravity         | The point of equilibrium of the combined            |
| Control or Gravity        | weight of a containership and its cargo. For        |
|                           | maximum stability, it must be as low as             |
|                           | possible in the centre of the structure.            |
| Centreboard               | A board or plate lowered through the hull of        |
|                           | a dinghy on the centreline to resist leeway.        |
| Certificate of Analysis   | A certificate required by some countries as         |
| ,                         | proof of the quality and composition of food        |
|                           | products or pharmaceuticals. The required           |
|                           | analysis may be made by a private or                |
|                           | government health agency. The certificate           |
|                           | must be legalised by a foreign consul of the        |
|                           | country concerned, as is the case with such         |
|                           | similar certificates as the phytosanitary           |
|                           | certificate.  |
| Certificate of Inspection | A document certifying that merchandise              |
|                           | (such as perishable goods) was in good              |
|                           | condition immediately prior to its shipment.        |
| Certificate of Weight     | A certified statement of the weight of a            |
|                           | shipment.   |
| Cession                   | Legally passing on something someone is             |

|                                   | entitled to another legal entity.                       |
|-----------------------------------|---|
| Chafing                           | Wear on line or sail caused by constant                 |
|                                   | rubbing against another surface.                        |
| Chafing gear                      | Material applied to a line or spar to prevent           |
|                                   | or reduce chafing.                                      |
|                                   | For more information see 'Baggywrinkle'.                |
| Chain-shot                        | Cannon balls linked with a chain used to                |
|                                   | damage rigging and masts.                               |
| Chain-wale or Channel             | A broad, thick plank that projects                      |
|                                   | horizontally from each of a ship's sides                |
|                                   | abreast a mast, distinguished as the fore,              |
|                                   | main, or mizzen channel accordingly, serving            |
|                                   | to extend the base for the shrouds, which               |
|                                   | supports the mast.                                      |
| Chandler                          | A person who deals in the selling of                    |
|                                   | provisions, dried stores and consumables                |
|                                   | aboard a vessel.  |
| Chargeable Kilo                   | The rate for goods where volume exceeds                 |
| Character Statement of            | six cubic metres to the tonne.                          |
| Charges, Statement of             | A detailed statement of all charges sent to             |
|                                   | the importer, illustrating how the charges              |
|                                   | were calculated. The statement of charges               |
|                                   | deals with charges incurred by the shipper              |
|                                   | to the importer, outside of the quoted or agreed price. |
| Charter Party                     | A bill of lading issued under a charter party.          |
| Charter Farty                     | It is not acceptable by banks under letters of          |
|                                   | credit unless so authorised in the credit.              |
| Charter Party Bill of Lading      | A bill of lading used as a proof of receipt of          |
| Charter rarty bitt or Lading      | goods issued by the charterer who charters              |
|                                   | a vessel to the shipper or shippers for whom            |
|                                   | the charterer has agreed to transport cargo.            |
| Charterer                         | The legal person who has signed a charter               |
|                                   | party with the owner of a vessel or an                  |
|                                   | aircraft and thus hires or leases a vessel or           |
|                                   | an aircraft or a part of the capacity thereof.          |
| Chase Gun', Chase Piece or Chaser | A cannon pointing forward or aft, often                 |
| •                                 | boasting a longer range than other guns.                |
|                                   | Those on the bow (bow chaser) were used                 |
|                                   | to fire upon a ship ahead, while those on the           |
|                                   | rear (stern chaser) were used to ward off               |
|                                   | pursuing vessels. Unlike guns pointing to the           |
|                                   | side, chasers could be brought to bear in a             |
|                                   | chase without slowing.                                  |
| Chassis                           | A frame with wheels and container locking               |
|                                   | devices in order to secure and move                     |
|                                   | containers. In the USA carriers must have               |
|                                   | enough chassis available to move containers             |
|                                   | on the roads. US truckers only come with                |

|                                       | their tractors, onto which the chassis attach.   |
|---------------------------------------|--|
| China classification Society (C.C.S.) | A a classification society of ships, started in 1956, as a non-profit making body in the People's Republic of China to perform classification survey, certification survey and notarial survey of ships including offshore installations, containers and related industrial products both at home and abroad.  CCS also conduct statutory work on behalf |
|                                       | of the Chinese Government and other flag administrations.  CCS joined the International Association of Classification Societies (IACS) as a full member in May 1988.   |
| Chine                                 | A relatively sharp angle in the hull, as compared to the rounded bottoms of most traditional boat hulls.  A line formed where the sides of a boat meet the bottom. Soft chine is when the two sides join at a shallow angle, and hard chine is when they join at a steep angle.  |
| Chock                                 | A piece of wood or other material placed at the side of cargo to prevent rolling or moving sideways.   |
| Chock-a-block                         | Rigging blocks that are so tight against one another that they cannot be further tightened.  |
| Civil Red Ensign                      | The British Naval Ensign or Flag of the British Merchant Navy, a red flag with the Union Flag in the upper left corner. This is colloquially called the 'red duster'.  |
| Claim                                 | A demand made upon a transportation line for payment of a loss sustained through alleged negligence.   |
| Class Rates                           | A rate applicable to a class rating to which articles are assigned in a Tariff classification. A 'Class Tariff' is a tariff containing only class rates (another kind of tariff is a 'Commodity Tariff' that includes only commodity rates - can also be mixed class & commodities).   |
| Classification                        | A publication, such as the Uniform Freight Classification (railroad) or the National Motor Freight Classification (motor carrier), that assigns ratings to various articles and provides bill of lading descriptions and rules.  |
| Classification Yard                   | A railroad yard with many tracks used for  |

|                             | assembling freight trains.   |
|-----------------------------|--|
| Clayton Act                 | An anti-trust act of the U.S. Congress making  |
| ,                           | price discrimination unlawful.   |
| Clean Bill Of Health        | A certificate issued by a port indicating that   |
|                             | the ship carries no infectious diseases.   |
|                             | This is also called a pratique.  |
| Clean Bill of Lading        | A receipt for goods issued by a carrier with   |
|                             | an indication that the goods were received   |
|                             | in 'good order and condition,' without   |
|                             | damage or other irregularities. If no  |
|                             | notations or exceptions are noted, the B/L is  |
|                             | assumed to be 'clean.'   |
| Clean Draft                 | A draft to which no documents have been attached.                                      |
| Clean On Board              | For more information see 'Clean Bill of  |
|                             | Lading'.   |
| Clean Slate                 | At the helm, the watch keeper would record   |
|                             | details of speed, distances, headings, etc. on   |
|                             | a slate. At the beginning of a new watch the   |
|                             | slate would be wiped clean.  |
| Clearance Limits            | The size beyond which cars or loads cannot   |
|                             | use tunnels, bridges, etc.   |
| Cleat                       | A stationary device used to secure a rope  |
|                             | aboard a vessel. A strip of wood or metal  |
|                             | used to afford additional strength, to   |
|                             | prevent warping, or to hold in place.  |
| Clench                      | A method of fixing together two pieces of  |
|                             | wood, usually overlapping planks, by driving   |
|                             | a nail through both planks as well as a washer-like rove. The nail is then burred or   |
|                             |  |
| Clew                        | riveted over to complete the fastening.  |
| clew                        | The lower corners of square sails or the corner of a triangular sail at the end of the |
|                             | boom.  |
| Clew-lines                  | These are used to truss up the clews, the  |
| ctew-tines                  | lower corners of square sails.   |
| Clip on Unit                | Refrigeration equipment attachable to an   |
| (COU)                       | insulated container that does not have its   |
| (000)                       | own refrigeration unit. For more   |
|                             | information see Gen Set, Generator Set.  |
| Close Aboard                | Near a ship.   |
| Closed Ventilated Container | A container of a closed type, similar to a   |
| Closed Ventilated Container | general purpose container, but specially   |
|                             | designed for carriage of cargo where   |
|                             | ventilation, either natural or mechanical  |
|                             | (forced), is necessary.  |
| Close-Hauled                | Of a vessel beating as close to the wind   |
|                             | direction as possible.   |
|                             |  |

| Closing Date                      | The latest date cargo is accepted for         |
|-----------------------------------|---|
| Closing Date                      | shipment by ship-owner for specified sailing. |
|                                   | shipment by ship-owner for specified sailing. |
|                                   | Cargo refused shipment because it arrived     |
|                                   | after the closing date is 'shut-out.'         |
| Club Hauling                      | The ship drops one of its anchors at high     |
| Club Haating                      | speed to turn abruptly. This was sometimes    |
|                                   | used as a means to get a good firing angle    |
|                                   | on a pursuing vessel.                         |
| Coaming                           | The raised edge of a hatch, cockpit or        |
| Coaming                           | skylight to help keep out water.              |
| Coaster                           | A relative small ship plying between coastal  |
| Coaster                           | ports.  |
| Coastwise                         | Water transportation along the coast.         |
|                                   | ·   |
| Code of federal regulations       | Each arm of the Federal U.S. Government       |
| (C.F.R.)                          | has their own; CFR49 concerns the Coast       |
|                                   | Guard and Hazardous Materials / CFR19         |
|                                   | concerns the U.S. Customs.                    |
|                                   | Also Incotours (Cost and Fusight) hat we set  |
|                                   | Also Incoterms 'Cost and Freight' but most    |
| Callant or analy delivery         | commonly abbreviated CFR.                     |
| Collect, or cash delivery         | Collect, or cash delivery                     |
| (C.O.D.)                          |   |
| Collection                        | A draft drawn on buyer, usually               |
|                                   | accompanied by documents, with complete       |
|                                   | instructions concerning processing for        |
|                                   | payment or acceptance.                        |
| Collective Paper                  | All documents (commercial invoices, bills of  |
|                                   | lading, etc.) submitted to a buyer for the    |
|                                   | purpose of receiving payment for a            |
|                                   | shipment.                                     |
| Combination Export Mgr.           | A firm that acts as an export sales agent for |
|                                   | more than one non-competing                   |
|                                   | manufacturer.                                 |
| Combined Transport                | Intermodal transport where the major part     |
|                                   | of the journey is by one mode such as rail,   |
|                                   | inland waterway or sea and any initial        |
|                                   | and/or final leg carried out by another mode  |
|                                   | such as road.                                 |
| Combined Transport Bill of Lading | For more information see Bill of Lading.      |
| Combined Transport Document       | Negotiable or non-negotiable document         |
|                                   | evidencing a contract for the performance     |
|                                   | and/or procurement of performance of          |
|                                   | combined transport of goods. Thus a           |
|                                   | combined transport document is a              |
|                                   | document issued by a Carrier who contracts    |
|                                   | as a principal with the Merchant to effect a  |
|                                   | combined transport often on a door-to-door    |
|                                   | basis.  |

| Commercial Code                                | A published code designed to reduce the         |
|--|---|
| Commercial Code                                | total number of words required in a             |
|  | cablegram.                                      |
| Commercial Invoice                             | A complete record of a transaction between      |
| Commercial invoice                             | exporter and importer with regard to goods      |
|  | sold. Also reports the content of the           |
|  | shipment and serves as the basis for all        |
|  | other documents about the shipment.             |
| Committee on international trade of endangered | Committee on international trade of             |
|  | endangered species                              |
| species  | endangered species                              |
| (C.I.T.E.S.)                                   |   |
| Commodity                                      | Anything movable (a good) that is bought        |
| S III D D I                                    | and sold.                                       |
| Commodity Box Rate                             | A rate classified by commodity and quoted       |
|  | per container.                                  |
| Commodity Code                                 | For more information see Harmonised             |
|  | System.   |
|  |   |
|  | Goods which are the most commonly               |
|  | produced and traded have been classified        |
|  | and coded.                                      |
|  | TI 116 : 1 : 1 : 1 : 1 : 1 : 1 : 1 : 1 : 1      |
|  | The HS is a six-digit nomenclature. The first   |
|  | four digits are referred to as the heading.     |
|  | The first six digits are known as a             |
| C III D I                                      | subheading.                                     |
| Commodity Rate                                 | A rate published to apply to a specific article |
| C 11. T 166                                    | or articles.                                    |
| Commodity Tariff                               | A tariff published to show specific rates on    |
|  | specific articles.                              |
| Common Law                                     | A law that derives its force and authority      |
|  | from precedent, custom and usage rather         |
|  | than from statutes, particularly with           |
|  | reference to the laws of England and the        |
|  | United States.                                  |
| Compañía Sudamericana de Vapores (C.S.A.V.)    | A Chilean carrier                               |
| Compagnie Générale Maritime                    | An abbreviation for 'Compagnie Générale         |
| (C.G.M.)                                       | Maritime,' founded in 1855 and renamed as       |
|  | Compagnie Générale Transatlantique in           |
|  | 1861. The two companies merged to form          |
|  | Compagnie Générale Maritime in 1973 as a        |
|  | French state-run entity.                        |
|  | Jacques Sandé erented CNAA in 1977 as an        |
|  | Jacques Saadé, created CMA in 1977 as an        |
|  | intra-Mediterranean liner service. In 1996,     |
|  | CGM was privatised and sold to Compagnie        |
|  | Maritime d'Affr tement (CMA) to form            |
|  | CMA CGM.  |

| Compass                          | The navigational instrument that               |
|----------------------------------|--|
| Compass                          | revolutionised travel, determining direction   |
|                                  | (North, South, East and West).                 |
| Concealed Damage                 | Damage that is not evident from viewing the    |
| Conceated Barriage               | unopened package.                              |
| Confirmed Letter of Credit       | A letter of credit issued by a foreign bank    |
| Committee Letter of Credit       | whose validity has been confirmed by a         |
|                                  | domestic bank. An exporter with a              |
|                                  | confirmed letter of credit is assured of       |
|                                  | payment even if the foreign buyer or foreign   |
|                                  | bank defaults.                                 |
| Confirming Bank                  | The bank that adds its confirmation to         |
| Comming Bank                     | another bank's (the Issuing Bank's) Letter of  |
|                                  | Credit and promises to pay the beneficiary     |
|                                  | upon presentation of the documents             |
|                                  | specified in the Letter of Credit (this can be |
|                                  | the Seller's bank or another bank in the       |
|                                  | country of the Seller).                        |
| Confiscation                     | The taking and holding of private property     |
| Comiscación                      | by a Government or an agency acting for a      |
|                                  | Government. Compensation may or may not        |
|                                  | be given to the owner of the property.         |
| Congestion                       | Accumulation of vessels at a port to the       |
| Congestion                       | extent that vessels arriving to load or        |
|                                  | discharge are obliged to wait for a vacant     |
|                                  | berth. There can be a corresponding            |
|                                  | 'Congestion Surcharge' to offset the cost of   |
|                                  | the waiting time.                              |
| Connecting Carrier               | A carrier which has a direct physical          |
| Connecting Curren                | connection with, or forms a link between,      |
|                                  | two or more carriers.                          |
| Connecting Carrier Agreement     | A contract between the originating carrier     |
| connecting currier rigidenticite | and a second party, where the second party     |
|                                  | agrees to carry goods to a final destination   |
|                                  | with a Bill of Lading.                         |
| Consignee                        | The individual or company to whom a seller     |
| Consignee                        | or shipper sends merchandise and who,          |
|                                  | upon presentation of necessary documents,      |
|                                  | is recognised as the merchandise owner for     |
|                                  | the purpose of declaring and paying customs    |
|                                  | duties.  |
| Consignee Marks                  | A symbol placed on packages for                |
|                                  | identification purposes; generally a triangle, |
|                                  | square, circle etc., with letters and/or       |
|                                  | numbers and port discharge.                    |
| Consignor                        | A term used to describe any person who         |
| 00110151101                      | consigns goods to himself or to another        |
|                                  | party in a bill of lading or equivalent        |
|                                  | document. A consignor might be the owner       |
|                                  | of the goods, or a freight forwarder who       |
|                                  | or and bodds, or a freignit for warder will    |

|                        | consigns goods on behalf of his principal.   |
|------------------------|--|
| Consolidate            | To group and stuff several shipments   |
|                        | together in one container.   |
| Consolidated Cargo     | Cargo containing the shipments of two or   |
|                        | more shippers, usually coordinated by a  |
|                        | consolidator.  |
| Consolidated Container | A container stuffed with several shipments   |
|                        | (consignments) from different shippers for   |
|                        | delivery to one or more consignees.  |
| Consolidated Shipment  | An arrangement whereby various shippers  |
| ·                      | pool their boxed goods on the same   |
|                        | shipment, sharing the total weight charge  |
|                        | for the shipment.  |
| Consolidation          | The combination of many small shipments  |
|                        | into one container.  |
| Consolidator           | A person or firm performing a consolidation  |
|                        | service for others. Takes advantage of lower   |
|                        | full container load (FCL) rates, and the   |
|                        | savings are passed on to shippers.   |
| Consul                 | A Government official residing in a foreign  |
|                        | country who represents the interests of his  |
|                        | or her country and nationals.  |
| Consular Declaration   | A formal statement describing goods to be  |
|                        | shipped, filled in and approved by the consul  |
|                        | of the country of destination prior to   |
|                        | shipment.  |
| Consular Invoice       | A document, certified by a consular official,  |
|                        | is required by some countries to describe a  |
|                        | shipment. It is used by Customs of the   |
|                        | foreign country to verify value, quantity and  |
|                        | nature of the cargo.   |
| Container              | An intermodal container (also container,   |
|                        | freight container, ISO container, shipping   |
|                        | container or simply 'box') is a standardised   |
|                        | reusable steel box used for the safe,  |
|                        | efficient and secure storage and movement  |
|                        | of materials and products within a global  |
|                        | containerised intermodal freight transport   |
|                        | system.  |
|                        | Hartania adall to describe to the control of   |
|                        | 'Intermodal' indicates that the container can  |
|                        | be moved from one mode of transport to   |
|                        | another (from ship, to rail, to truck) without unloading and reloading the contents of the |
|                        | container.   |
|                        | container.   |
|                        | Lengths of such containers, which each have  |
|                        | a unique ISO 6346 reporting mark, vary from  |
|                        | 8 feet (2.438 m) to 56 feet (17.07 m) and  |
|                        | heights from 8 feet (2.438 m) to 9 feet 6  |
|                        | 110161113 110111 0 1001 (2.430 111) to 3 1601 0  |

|  | inches (2.9 m).                                     |
|--|---|
|  | There are approximately 17 million                  |
|  | intermodal containers in the world of               |
|  | varying types to suit different cargoes.            |
|  | varying types to sait afficient eargoes.            |
|  | For air freight the alternative and lighter         |
|  | IATA-defined Unit Load Device is used.              |
|  | Non-container methods of transport include          |
|  | bulk cargo, break bulk cargo and tank cars,         |
|  | tank trucks or oil tankers used for liquids or      |
|  | gases.  |
| Container Booking  | Arrangements with a steamship line to               |
| Servenine - Serving  | transport containerised cargo.                      |
| Container Check Digit  | The seventh digit of the serial number of a         |
| , and the second | container used to check whether prefix and          |
|  | serial number are correct (ex: MSCU-                |
|  | 123456-7).  |
| Container Corporation of India (CONCOR)  | Container Corporation of India                      |
| Container Equivalents (FEU / TEU)  | 40-foot equivalent / 20-foot equivalent.            |
|  |   |
|  | The standard conversion is recognised               |
|  | internationally and issued to compare the           |
|  | number (not weight) of containers that a lot        |
|  | can accommodate.                                    |
|  | It is also used to compute the required             |
|  | volume of Service Contracts.                        |
| Container Freight Station (3)  | Abbreviation: CFS. A facility at which              |
| (c)  | (export) LCL cargo is received from                 |
|  | merchants for loading (stuffing) into               |
|  | containers or at which (import) LCL cargo is        |
|  | unloaded (stripped) from containers and             |
|  | delivered to merchants.                             |
| Container freight station (C.F.S.)   | Container freight station                           |
| Container freight station (1)  | The term CFS/CFS means cargo delivered by           |
| (C.F.S./C.F.S. (pier-to-pier))   | breakbulk to carrier's container freight            |
|  | station (CFS) to be packed by carrier into          |
|  | containers and to be unpacked by carrier            |
|  | from the container at carrier's destination         |
|  | port CFS.   |
| Container freight station charge   | The Container Freight Station Charge is the         |
| (C.F.S. CHARGE)  | charge assessed for services performed at           |
|  | the loading or discharging port in packing or       |
|  | unpacking of cargo into/from containers at          |
| Container Freight Station to Container Freight   | the CFS.  A type of steamship line service in which |
| Container Freight Station to Container Freight   | A type of steamship line service in which           |

| Station                           | cargo is transported between container          |
|-----------------------------------|---|
| (CFS/CFS)                         | freight stations, where containers may be       |
| (CI 3/ CI 3)                      | stuffed, stripped, or consolidated.             |
|                                   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,         |
|                                   | It is usually used for less-than-containerload  |
|                                   | shipments although small shipments              |
|                                   | destined to the same consignee are often        |
|                                   | consolidated into full containers as well as    |
|                                   | reloading containerload quantities from         |
|                                   | 'foreign' rail or motor carrier equipment.      |
| Container Lease                   | The contract by which the owner of              |
|                                   | containers (lessor) gives the use of            |
|                                   | containers to a lessee for a specified period   |
|                                   | of time and for fixed payments.                 |
| Container Load                    | A load sufficient in size to fill a container   |
|                                   | either by cubic measurement or by weight.       |
| Container Number                  | ISO 6346 is an international standard           |
|                                   | managed by the International Container          |
|                                   | Bureau (BIC) for coding, identification and     |
|                                   | marking of intermodal containers.               |
| Container on a flat car           | An American abbreviation for the railroad       |
| (C.O.F.C.)                        | service, 'Container on a Flat Car' as opposed   |
|                                   | to 'Trailer On a Flat Car,' refers to the mode  |
|                                   | of carriage of rail shipments.                  |
| Container Part Load               | A shipment that does not utilise the full       |
|                                   | volume of a container nor the maximum           |
|                                   | payload by weight. Usually, additional part     |
|                                   | loads are added to fill the container for       |
|                                   | transport.                                      |
| Container Pool                    | An agreement between transportation             |
|                                   | companies that allows for the most efficient    |
|                                   | use and supply of containers (containers        |
|                                   | from different owners are 'pooled' together     |
|                                   | and everyone can use any one of them).          |
| Container Security Initiative (1) | A post 9-11 initiative, CSI addresses the       |
| (CSI)                             | threat to border security and global trade      |
|                                   | posed by the potential for terrorist use of a   |
|                                   | maritime container to deliver a weapon. CSI     |
|                                   | proposes a security regime to ensure all        |
|                                   | containers that pose a potential risk for       |
|                                   | terrorism are identified and inspected at       |
|                                   | foreign ports before they are placed on         |
|                                   | vessels destined for the USA.                   |
|                                   | The basic promise is to extend the zone of      |
|                                   | The basic premise is to extend the zone of      |
|                                   | security outward so that American borders       |
|                                   | are the last line of defence, not the first. It |
|                                   | was announced by Commissioner of                |
|                                   | Customs and Border Protection (CBP) Robert      |

|  | C. Bonner in January 2002.  |
|--|---|
|  | CSI is now operational at ports in North America, Europe, Asia, Africa, the Middle East, and Latin and Central America. CBP's 58 operational CSI ports now prescreen over 80 percent of all maritime containerised cargo imported into the USA.   |
| Container security initiative (C.S.I.) | A post 9-11 initiative, CSI addresses the threat to border security and global trade posed by the potential for terrorist use of a maritime container to deliver a weapon. CSI proposes a security regime to ensure all containers that pose a potential risk for terrorism are identified and inspected at foreign ports before they are placed on vessels destined for the USA. |
|  | The basic premise is to extend the zone of security outward so that American borders are the last line of defence, not the first. It was announced by Commissioner of Customs and Border Protection (CBP) Robert C. Bonner in January 2002.   |
|  | CSI is now operational at ports in North America, Europe, Asia, Africa, the Middle East, and Latin and Central America. CBP's 58 operational CSI ports now prescreen over 80 percent of all maritime containerised cargo imported into the USA.   |
| Container service charge               | For more information see THC.   |
| (C.S.C.) Container Stack               | Two or more containers, one placed above the other, forming a vertical column.  |
| Container Sublease                     | Contract by which a carrier gives the use of containers to another carrier for a specified period of time and for fixed payments.   |
| Container Terminal                     | An area designated for the stowage of containerised cargoes; usually accessible by truck, railroad and marine transportation.  Containers are picked-up, dropped-off, maintained and housed here.   |
| Container yard (C.Y.)                  | The location designated by the carrier in the port terminal area for receiving, assembling, holding, storing and delivering containers, and where containers may be picked up by shippers or re-delivered by consignees.  |
|  | No container yard (CY) shall be a shipper's,  |

|  | consignee's, NVOCC's, or a forwarder's place  |
|--|---|
|  | of business, unless otherwise provided.   |
| Containerisable Cargo                      | Cargo that fits into a container resulting in   |
| Container Babie Cargo                      | an economical transport.  |
| Continuous Bond                            | An annual Customs bond insuring   |
| Continuous Bona                            | compliance with all regulations and   |
|  | requirements.   |
| Contraband                                 | Used for goods that by their nature, e.g. too   |
|  | dangerous or offensive in the eyes of the legislator (those are termed contraband in se) are forbidden, and for so-called derivative contraband, i.e. goods that may normally be owned but are liable to be |
|  | seized because they were used in  |
|  | committing an unlawful act and hence begot illegally, such as:  |
|  | smuggling goods.  |
|  | stolen goods - knowingly participating in   |
|  | their trade is an offense in itself, called   |
|  | fencing.  |
|  | the fruits of fraud, forgery etc.   |
|  | The word is also used as an adjective, again  |
|  | meaning 'distributed or sold illicitly'.  |
| Contract Carrier                           | Any person not a common carrier who,  |
|  | under special and individual contracts or   |
|  | agreements, transports passengers or  |
| 6 , 15 ,                                   | property for compensation.  |
| Contract Rates                             | This can refer to 'service contract' rates  |
|  | which are low; favourable rates fixed over  |
|  | an extended period of time in exchange for which the carrier receives a volume  |
|  | commitment from the shipper.  |
| Controlled Atmosphere                      | Sophisticated, computer-controlled systems  |
| Controlled Atmosphere                      | that manage the mixtures of gases within a  |
|  | container throughout an intermodal journey  |
|  | reducing decay.   |
| Conventional Cargo                         | For more information see Breakbulk cargo.   |
| Coordinating Committee for Export Controls | An informal group of 15 Western countries   |
| (COCOM)                                    | established to prevent the export of certain strategic products to potentially hostile nations.   |
| Corner Posts                               | Vertical frames components fitted at the  |
|  | corners of the container, integral to the   |
|  | corners or the container, integral to the   |
|  | corner fittings and connecting the roof and   |
|  |   |

|   | ends.  |
|---|--|
| Corrector   | A device to correct the ship's compass.  |
|   |  |
|   | Short for 'Manifest Corrector.'  |
| Correspondent Bank                                | A bank that, in its own country, handles the                                     |
|   | business of a foreign bank.  |
| Cost and Insurance (1)                            | A price that includes the cost of goods, the                                     |
| (CI)  | marine insurance and all transportation  |
|   | charges with the exception of ocean freight                                      |
| Cost and insurance                                | to the named point of destination.  An abbreviation for the Incoterms 'Cost and  |
| Cost and insurance                                | Insurance'. A price that includes the cost of                                    |
| (C.I.)  | goods, the marine insurance and all  |
|   | transportation charges with the exception of                                     |
|   | ocean freight to the named point of  |
|   | destination.   |
| Cost, insurance and freight                       | The price determined at the point of   |
| (C.I.F. [named port])                             | destination that includes the cost of goods.                                     |
| (com a [manned per c])                            | The marine insurance and all transportation                                      |
|   | charges are calculated from the point of   |
|   | destination.   |
| Cost, insurance and freight (1)                   | The price determined at the point of   |
| (CIF)   | destination that includes the cost of goods.                                     |
|   | The marine insurance and all transportation                                      |
|   | charges are calculated from point of   |
|   | destination.   |
| Cost, insurance, freight, collection and interest | Cost, insurance, freight, collection and   |
| (C.I.F.C.I.)                                      | interest   |
| Cost, insurance, frieght and exchange             | Cost, insurance, frieght and exchange  |
| (C.I.F. & E.)                                     |  |
| Cost, insurance, freight, interest and exchange   | Cost, insurance, freight, interest and   |
| (C.I.F.I. & I.)                                   | exchange   |
| Council of European and Japanese National         | Council of European and Japanese National  |
| Shipowner's Association                           | Shipowner's Association  |
| (C.E.N.S.A.)                                      |  |
| Counter   | The part of the stern above the waterline  |
|   | that extends beyond the rudder stock   |
|   | culminating in a small transom. A long   |
|   | counter increases the waterline length when                                      |
|   | the boat is heeled, which subsequently   |
|   | increases hull speed.  |
| Countertrade                                      | A reciprocal trading arrangement, which  |
|   | includes a variety of transactions involving                                     |
| Countaryailing Duties                             | two or more parties.   |
| Countervailing Duties                             | Special Customs duties imposed on imports to offset the benefits of subsidies to |
|   | producers or exporters of the exporting  |
|   | country.   |
| Country of Origin                                 | The country where the merchandise was  |
| Country of Origin                                 | The country where the merchandise was  |

|                            | group mined or manufactured in                 |
|----------------------------|--|
|                            | grown, mined, or manufactured, in              |
|                            | accordance with US Customs regulations. In     |
|                            | instances where the country of origin cannot   |
|                            | be determined, transactions are credited to    |
|                            | the country of shipment.                       |
| Country of Provenance      | The country from which goods or cargo are      |
|                            | sent to the importing country.                 |
| Coxswain or cockswain      | The helmsman or crew member in                 |
|                            | command of a boat.                             |
| Credit Risk Insurance      | Insurance designed to cover risks of non-      |
|                            | payment for delivered goods.                   |
| Cringle                    | A rope loop, usually at the corners of a sail, |
|                            | for fixing the sail to a spar. They are often  |
|                            | reinforced with a metal eye.                   |
| Cro'jack or crossjack      | This is a square yard used to spread the foot  |
|                            | of a topsail where no course is set, e.g. on   |
|                            | the foremast of a topsail schooner or above    |
|                            | the driver on the mizzen mast of a ship        |
|                            | rigged vessel.                                 |
| Cross Member               | Transverse members fitted to the bottom        |
| Ci OSS Member              | side rails of a container, which support the   |
|                            | floor.   |
| Cross Trees                | A strong cross piece which spreads the top     |
| C1033 11CC3                | mast stays allowing for taller masts, larger   |
|                            | top sails. Allows the height of the ships mast |
|                            | to be extended.                                |
| Crow flies (as the)        | A direct line between two points (which        |
| crow rues (as the)         | might cross land) which is the way crows       |
|                            | travel rather than ships which must go         |
|                            | around land.                                   |
| Crowdonach                 |  |
| Crow's nest                | Specifically a masthead constructed with       |
|                            | sides and sometimes a roof to shelter the      |
|                            | lookouts from the weather, generally by        |
|                            | whaling vessels, this term has become a        |
|                            | generic term for what is properly called       |
|                            | masthead. For more information see             |
|                            | masthead.                                      |
| Cube Out                   | A container reaching its volumetric capacity   |
|                            | before its permitted weight limit.             |
| Cubic metre                | Cubic metre                                    |
| (CM)                       |  |
| Cuddy                      | A small cabin in a boat.                       |
| Cunningham                 | A line invented by Briggs Cunningham, used     |
|                            | to control the shape of a sail.                |
| Currency adjustment factor | A charge, expressed as a percentage of a       |
| (C.A.F.)                   | base rate that is applied to compensate        |
| ( )                        | ocean carriers of currency fluctuations.       |
| Customhouse                | A US Treasury Department office where          |
| Casconnioasc               | duties, etc., on foreign shipments are         |
|                            | duties, etc., on foreign shipments are         |

|   | handled.  |
|---|---|
| Customhouse Broker                                  | A person or firm engaged in entering and        |
| Cascollilloase blokel                               | clearing goods cross border, licensed by the    |
|   | treasury department of their country when       |
|   | required.                                       |
| Customs   | The Government agency charged with              |
| Cuscoms   | enforcing the rules passed to protect the       |
|   | country's import and export revenues.           |
| Customs Bonded Warehouse                            | A warehouse where goods may be stored,          |
| Customs bonded warehouse                            | authorised and established by Customs.          |
| Customs controlised examination facility            | Customs centralised examination facility        |
| Customs centralised examination facility (C.C.E.F.) | ·   |
| Customs Court                                       | The court to which importers might appeal       |
|   | or protest decisions made by Customs            |
|   | officers.                                       |
| Customs Entry                                       | All countries require that the importer make    |
|   | a declaration on incoming foreign goods.        |
|   | The importer then normally pays a duty on       |
|   | the imported merchandise. The importer's        |
|   | statement is compared against the carrier's     |
|   | vessel manifest to ensure that all foreign      |
|   | goods are properly declared.                    |
| Customs examination station (C.E.S.)                | Customs examination station                     |
| Customs Invoice                                     | A form requiring all data in a commercial       |
| Customs invoice                                     | invoice along with a certificate of value       |
|   | and/or a certificate or origin. This is only    |
|   | required in some countries (usually former      |
|   | British territories) and serves as a seller's   |
|   | commercial invoice.                             |
| Customs Union                                       | An agreement between two or more                |
| Customs Union                                       |   |
|   | countries in which they arrange to abolish      |
|   | tariffs and other import restrictions on each   |
|   | other's goods and establish a common tariff     |
|   | for the imports of all other countries.         |
| Customs-trade partnership against terrorism         | A voluntary supply chain security program       |
| (C-TPAT)  | led by US Customs and Border Protection         |
|   | (CBP) and focused on improving the security     |
|   | of private companies' supply chains with        |
|   | respect to terrorism.                           |
|   | The program was launched in November            |
|   | 2001 with seven initial participants, all large |
|   | U.S. companies. Today there are more than       |
|   | 10,000 companies participating.                 |
| Cut and run   | When wanting to make a quick escape, a          |
| cac and ran   | ship might cut lashings to sails or cables for  |
|   | anchors, causing damage to the rigging, or      |
|   | losing an anchor, but shortening the time       |
|   | iosing an anonor, but shortening the tille      |

|                  | needed to make ready by bypassing the proper procedures.  |
|------------------|---|
| Cut of his jib   | The 'cut' of a sail refers to its shape. Since this would vary between ships, it could be used both to identify a familiar vessel at a distance, and to judge the possible sailing qualities of an unknown one. Also used figuratively of people. |
| Cut-Off Time     | (same as 'Closing Date') The latest time a container may be delivered to a terminal for loading to a scheduled train or ship. Cargo refused shipment because it arrived after the closing date is 'shut-out.'                                     |
| Cut-off Time (1) | The latest time cargo may be delivered to a terminal for loading to a scheduled train or ship.  |

## D

| Daggerboard                          | A type of light centreboard that is lifted vertically; often in pairs, with the leeward one lowered when beating.   |
|--------------------------------------|---|
| Damage Report                        | A form on which on-board physical damage is recorded (e.g. containers).   |
| Damaged Cargo Report                 | A written statement concerning established damages to cargo and/or on-board equipment.  |
| Dangerous Articles Tariff (D.A.T.)   | Dangerous Articles Tariff   |
| Dangerous Goods                      | The term used by the International Maritime Organisation for hazardous cargo or materials. This includes articles or substances capable of posing a significant risk to health, safety or property, and that ordinarily require special attention when being transported.                               |
| Dangerous Goods Declaration          | The document issued by a consignor in accordance with applicable conventions or regulations, describing hazardous goods or materials for transport purposes. It also states that the latter have been packed and labelled in accordance with the provisions of the relevant conventions or regulations. |
| Dangerous Goods Requirement (D.G.R.) | Dangerous Goods Requirement   |
| Date Draft                           | The latest time cargo may be delivered to a terminal  |

|                            | for loading to a scheduled train or ship. See Draft, bank. |
|----------------------------|--|
| Davy Jones' Locker         | An idiom for the bottom of the sea.                        |
|                            | An unlighted fixed structure which is equipped with a      |
| Day Beacon                 | dayboard for daytime identification.                       |
| Dayboard                   | The daytime identifier of an aid to navigation,            |
| Dayboard                   | presenting one of several standard shapes (square,         |
|                            | triangle, rectangle) and colours (red, green, white,       |
|                            | orange, yellow, or black).                                 |
| Dead Freight               | This relates to freight charges to be paid by the          |
| (D.F.)                     | shipper for space previously booked but not used. The      |
| (0.1.)                     | unused reserved slot in the containership represents       |
|                            | a loss of revenue for the carrier. Therefore the           |
|                            | deadfreight is charged to the shipper in an attempt to     |
|                            | recoup some of that loss.                                  |
| Dead Leg                   | A sector navigated without payload.                        |
| Dead run                   | See Running.   |
|                            | A wooden block with holes which is spliced to a            |
| Deadeye                    | shroud. It is used to adjust the tension in the standing   |
|                            | rigging of large sailing vessels, by lacing through the    |
|                            | holes with a lanyard to the deck. It performs the same     |
|                            | job as a turnbuckle.                                       |
| Deadhead                   | Haulage: one leg of a move without a paying cargo          |
| Deadriead                  | load. Either a bobtail tractor alone or a tractor pulling  |
|                            | an empty container during the repositioning of an          |
|                            | empty piece of equipment.                                  |
| Deadrise                   | The design angle between the keel (q.v.) and               |
| Deddi ise                  | horizontal.  |
| Deadweight                 | The most common, and useful, measurement for               |
| (D.W. / DWT / DWAT / DWCC) | shipping as it measures cargo capacity: The number of      |
| (b.w. / bwi / bwai / bwee) | tons (2240 lbs.) of cargo, stores and bunkers that a       |
|                            | vessel can transport. It is the difference between the     |
|                            | number of tons of water a vessel displaces 'light' and     |
|                            | the number of tons it displaces 'when submerged to         |
|                            | the 'deep load line'.' A vessel's cargo capacity is less   |
|                            | than its total deadweight tonnage.                         |
| Deadweight Cargo           | A long ton of cargo that can be stowed in less than 70     |
|                            | cubic feet.  |
| Deadweight for cargo       | Deadweight for cargo                                       |
| (D.W.C.)                   |  |
| Deadweight Tonnage         | The number of tons (2,240 pounds) of cargo, stores         |
| (D.W.T.)                   | and bunker fuel that a vessel can transport. It is the     |
| (                          | difference between the number of tons it displaces         |
|                            | when submerged to the 'load water line. (The net           |
|                            | tonnage refers only to the cargo- and-passenger-           |
|                            | carrying capacity).  |
| Deadweight Tonnage (1)     | Deadweight tonnage (also known as deadweight,              |
| (D/W or Dwt)               | abbreviated to DWT, D.W.T., d.w.t., or dwt) is a           |
| <u> </u>                   | measure of how much weight a ship is carrying or can       |
|                            |  |

|                             | safely carry. It is the sum of the weights of cargo, fuel,   |
|-----------------------------|--|
|                             | fresh water, ballast water, provisions, passengers and       |
|                             | crew. The term is often used to specify a ship's             |
|                             | maximum permissible deadweight, the DWT when                 |
|                             | the ship is fully loaded so that its Plimsoll line is at the |
|                             | point of submersion.   |
| Deadwood                    | A wooden part of the centreline structure of a boat,         |
|                             | usually between the sternpost and amidships.                 |
| Deck Cargo                  | Cargo carried on deck rather than stowed under deck.         |
| 3                           | On-deck carriage is required for certain commodities,        |
|                             | such as explosives.  |
| Deck Hand                   | A person whose job involves aiding the deck                  |
| Deek Haria                  | supervisor in (un)mooring, anchoring, maintenance,           |
|                             | and general evolutions on deck.                              |
| Dock Supervisor             | The person in charge of all evolutions and                   |
| Deck Supervisor             | maintenance on deck; sometimes split into two                |
|                             | •  |
|                             | groups: forward deck supervisor and aft deck                 |
| Double of                   | supervisor.  |
| Deckhead                    | The underside of a deck in a ship. It bears the same         |
|                             | relationship to a compartment on the deck below as           |
|                             | does the ceiling to the room of a house.                     |
| Decks                       | The structures forming the approximately horizontal          |
|                             | surfaces in the ship's general structure. Unlike flats,      |
|                             | they are a structural part of the ship.                      |
| Declaration of Origin       | Appropriate statement as to the origin of the goods,         |
| _                           | made in connection with their exportation by the             |
|                             | manufacturer, producer, supplier, exporter or other          |
|                             | competent person on the commercial invoice or any            |
|                             | document relating to goods.                                  |
| Declared Value for Carriage | The value of the goods, declared by the shipper on a         |
| Joela Ca Talac Tol Callings | bill of lading, for the purpose of determining a freight     |
|                             | rate or the limit of the carrier's liability.                |
| Deconsolidation Point       | A point where loose or other non-containerised cargo         |
| Deconsolidation Form        | is ungrouped for delivery.                                   |
| Deferred Dayment Credit     | A letter of credit providing payment once all shipping       |
| Deferred Payment Credit     |  |
| D (                         | documents have been presented by the exporter.               |
| Deferred Rebate             | The return of a portion of the freight charges by a          |
|                             | carrier or a conference shipper in exchange for the          |
|                             | shipper giving all or most of his shipments to the           |
|                             | carrier or conference over a specified period of time        |
|                             | (usually six months). Payment of the rate is deferred        |
|                             | for a further similar period, during which the shipper       |
|                             | must continue to give all or most of his shipments to        |
|                             | the rebating carrier or conference. The shipper thus         |
|                             | earns a further rebate which will not, however, be           |
|                             | paid without an additional period of exclusive or            |
|                             | almost exclusive patronage with the carrier of               |
|                             | conference. In this way, the shipper becomes tied to         |
|                             | the rebating carrier or conference. Although, the            |
|                             | deferred rebate system is illegal in U.S. foreign            |
| <u> </u>                    | deterred repate system is megal in 0.5. Toreign              |

|                                       | commerce, it generally is accepted in the ocean trade  |
|---------------------------------------|--|
|                                       | between foreign countries.   |
| Deficit Weight                        | A weight by which a shipment is less than the  |
| 3                                     | minimum weight.  |
| Degroupage                            | Relates to consolidation of cargo. The splitting up of   |
|                                       | shipments into small consignments.   |
| Delivered Duty Unpaid                 | An incoterm from the ICC. This reflects the  |
| (D.D.U.)                              | emergence of 'door-to-door' intermodal or courier  |
|                                       | contracts or carriage where only the destination   |
|                                       | customs duty and taxes (if any) are paid by consignee.   |
| Delivered Ex-Quay/duty paid (D.E.Q.)  | An incoterm from the ICC.  |
| Delivery                              | The transfer of property/goods from consignor to   |
|                                       | carrier, one carrier to another, or carrier to consignee.  |
| Delivery Authorised Document (D.A.D.) | A USA import Customs term.   |
| Delivery Instructions                 | Provides specific information to the inland carrier  |
|                                       | concerning the arrangement made by the forwarder   |
|                                       | to deliver the merchandise to a particular pier or   |
|                                       | steamship line. Not to be confused with a Delivery   |
|                                       | Order, which is used for import cargo.   |
| Delivery, Duty Paid                   | An incoterm from the ICC. Terms of sale also known   |
| (D.D.P.)                              | as 'free domicile.'  |
| Demise Charter                        | A contract whereby the shipowner leases his vessel to  |
|                                       | the charterer for a period of time during which the  |
|                                       | whole use and management of the vessel passes to   |
|                                       | the charterer, which involves that the charterer is to   |
|                                       | pay all expenses for the operation and maintenance   |
|                                       | of the vessel. Officers and crew will become servants  |
|                                       | of the charterer. A demise charter whereby the   |
|                                       | charterer has the right to place his own master and crew on board of the vessel is also called 'bareboat |
|                                       | charter.'  |
| Demurrage                             | Domestic: A penalty charge against shippers or   |
| Demarrage                             | consignees for delaying the carrier's equipment  |
|                                       | beyond the allowed free time provision of the tariff at  |
|                                       | the rail ramp; International Transportation: A storage   |
|                                       | charge to shippers, which starts accruing after a  |
|                                       | container is discharged from a vessel. The charge  |
|                                       | varies according to rules of the appropriate tariff. See   |
|                                       | also: Detention, Per Diem and Storage.   |
| Density                               | The weight of freight per cubic foot or other unit.  |
| Department of Transportation          | US Government abbreviation.  |
| (D.O.T.)                              |  |
| Depot                                 | The place designated by the carrier where empty  |
| F                                     | containers are kept in stock and received from or  |
|                                       | delivered to the container operators or merchants.   |
| Depot, Container                      | The container freight station or a designated area   |
| 1 -7                                  | where empty containers can be picked up or dropped   |
|                                       | 1  |

|                                   | off.   |
|-----------------------------------|--|
| Derrick                           | A lifting device composed of one mast or pole and a      |
|                                   | boom or jib which is hinged freely at the bottom.        |
| Destination                       | The area where the carrier physically turns over cargo   |
|                                   | to the consignee or agent.                               |
| Destination Control Statement     | Any of the various statements that the U.S.              |
|                                   | government requires to be displayed on export            |
|                                   | shipments that specify the destination for which         |
|                                   | export of the shipment has been authorised.              |
| Destination Delivery Charge       | A charge, based on container size, that is applied in    |
| (D.D.C.)                          | many tariffs to cargo. This charge is considered         |
| ,                                 | accessorial and is added to the base ocean freight. It   |
|                                   | covers crane lifts off the vessel, drayage of the        |
|                                   | container within the terminal and gate fees at the       |
|                                   | terminal exit.   |
| Destination Delivery Charge (DDC) | A charge based on container size that is applied in      |
|                                   | many tariffs to cargo. This charge is considered         |
|                                   | accessorial and is added to the base ocean freight. It   |
|                                   | covers crane lifts off the vessel, drayage of the        |
|                                   | container within the terminal and gate fees at the       |
|                                   | terminal operation.                                      |
| Det Norske Veritas                | Stiftelsen Det Norske Veritas or DNV is a classification |
|                                   | society organised as a foundation, with the objective    |
|                                   | of 'Safeguarding life, property, and the environment'.   |
|                                   | The organisation's history dates back to 1864, when      |
|                                   | the foundation was established in Norway to inspect      |
|                                   | and evaluate the technical condition of Norwegian        |
|                                   | merchant vessels. DNV describes itself as a provider     |
|                                   | of services for managing risk. Together with Lloyd's     |
|                                   | Register and American Bureau of Shipping, DNV is one     |
|                                   | of the three major companies in the classification       |
|                                   | society business. DNV has its headquarters in H vik,     |
|                                   | B�rum, just outside Oslo, Norway. It has 300 offices     |
|                                   | in 100 countries, with 8,400 employees. Important        |
|                                   | industries where the company operates include ship       |
|                                   | transport, energy, aviation, automotive, finance,        |
|                                   | food, health care and information technology. It also    |
|                                   | conducts research in several fields where it operates.   |
| Detention                         | A penalty charge against shippers or receivers for       |
|                                   | delaying the carrier's equipment outside the port,       |
|                                   | terminal or depot beyond the allowed Free Time. For      |
|                                   | more information see: Demurrage, Per Diem and            |
| Davisania                         | Storage.   |
| Devanning                         | The removal of freight; the unloading (unpacking,        |
| Davil Coom                        | 'stripping') of a container.                             |
| Devil Seam                        | The devil was possibly a slang term for the garboard     |
|                                   | seam; hence 'between the devil and the deep blue         |
|                                   | sea' being an allusion to keel hauling. However, a       |
|                                   | more popular version seems to be the seam between        |
|                                   | the waterway and the stanchions which would be           |

|  | difficult to get at; requiring a cranked caulking iron,   |
|--|---|
| Devil to Pay (or Devil to pay, and no pitch hot) | and a restricted swing of the caulking mallet.  'Paying' the Devil is sealing the devil seam. It is a difficult and unpleasant job (with no resources) because of the shape of the seam (up against the   |
|  | stanchions) or if the devil refers to the garboard seam, it must be done with the ship slipped or careened.   |
| Differential                                     | An amount added or deducted from base rate to make a rate to or from some other point or via another route.   |
| Direct Interchange                               | The transfer of leased equipment (container) from one lessee to another without necessarily passing through the lessor's container depot.   |
| Directional Light                                | A light illuminating a sector or very narrow angle and intended to mark a direction to be followed.   |
| Disbursement                                     | Sums paid out by a ship's agent at a port and recovered from the carrier.   |
| Discharge  | 1. The unloading of a vehicle, a vessel or an aircraft. 2. The landing of cargo.  |
| Discrepancy Letter of Credit                     | When documents presented do not conform to the requirements of the Letter of Credit, it is referred to as a 'discrepancy.' Banks will evidently not process Ls/C which include discrepancies. They will refer the situation back to the buyer and/or seller and await further instructions.   |
| Displacement                                     | A ship's displacement is its mass at any given time, generally expressed in metric tons or long tons. The term is often used to mean the ship's mass when it is loaded to its maximum capacity. A number of synonymous terms exist for this maximum mass, such as loaded displacement, full load displacement and designated displacement. Displacement is a measurement of mass, and should not be confused with similarly named measurements of volume or capacity such as net tonnage, gross tonnage, or deadweight tonnage. The word displacement refers to the mass of the water that the ship displaces while floating. Another way of thinking about displacement is the amount of water that would spill out of a completely filled container were the ship to be placed into it. A floating ship always displaces an amount of water of the same mass as the ship. The density (mass per unit of volume) of water can vary. For example, the average density of seawater at the surface of the ocean is 1025 kg/m, fresh water on the other hand has a density of about 1000 kg/m. Consider a 100-ton ship passing from a saltwater sea into a freshwater river. It always displaces exactly 100 tons of water, but it has to displace a greater volume of |

|                                 | fresh water to amount to 100 tons. Therefore it          |
|---------------------------------|--|
|                                 |  |
|                                 | would sit slightly lower in the water in the freshwater  |
| D                               | river than it would in the saltwater sea.                |
| Displacement Hull               | A hull designed to travel through the water, rather      |
|                                 | than planning over it.                                   |
| Disrate                         | To reduce in rank or rating; demote.                     |
| Distributor                     | A person or firm performing a service of distribution    |
|                                 | on pool cars or consolidated shipments at                |
|                                 | destination.   |
| Diversion                       | A change made in the route of a shipment in transit      |
|                                 | (also, reconsignment).                                   |
| Division                        | Carriers' practice of dividing revenue received          |
|                                 | through rates where joint hauls are involved. This is    |
|                                 | usually according to agreed formulas.                    |
| Dock                            | For Ships: A cargo handling area parallel to the         |
|                                 | shoreline; for Land Transportation: A pier or wharf      |
|                                 | used as a loading or unloading platform at an            |
|                                 | industrial site or carrier terminal.                     |
| Dock Receipt                    | A document issued by an exporter (or freight             |
| (D/R)                           | forwarder on exporter's behalf) which includes           |
| (B/R)                           | shipment description, physical details and shipping      |
|                                 | information. Used by both shipper and carrier to         |
|                                 | verify shipment particulars, condition, and delivery to  |
|                                 | carrier. Signed by receiving clerk on behalf of carrier. |
| Dockago                         | Refers to the charge assessed against the vessel for     |
| Dockage                         | berthing at the facility or for mooring to a vessel so   |
|                                 | berthed.   |
| Docket                          | A document or label displaying the contents of a         |
| Docket                          | consignment or package.                                  |
| Documents Against Acceptance    | Instructions given by a shipper to a bank indicating     |
| (D/A)                           | that documents transferring title to goods should be     |
| (D/A)                           | delivered to the buyer only upon the buyer's             |
|                                 | acceptance of the attached draft.                        |
| Documents Against Payment (D/P) | An indication on a draft that the documents attached     |
| bocuments Agamse rayment (b/1)  | are to be released to the drawee only on payment.        |
| Dog watch                       | A short watch period, generally half the usual time      |
| Dog watch                       | (e.g. a two hour watch between two four hour ones).      |
|                                 | Such a watch might be included in order to slowly        |
|                                 | rotate the system over several days for fairness, or to  |
|                                 | allow both watches to eat their meals at                 |
|                                 |  |
| Doing Pusiness As               | approximately normal times.                              |
| Doing Business As               | A legal term for conducting business under a             |
| (D.B.A.)                        | registered name.   |
| Doing Business As (1)           | A legal term for conducting business under a             |
|                                 | registered name.   |
| Doldrums (the)                  | Also called the 'equatorial calms', is a nautical term   |
|                                 | for the equatorial trough, with special reference to     |
|                                 | the light and variable nature of the winds.              |
| Dolly                           | US phrase: A set of wheels that support the front of a   |
|                                 |  |

|                                | container mounted on a chassis, used when the                          |
|--------------------------------|--|
|                                | container mounted on a chassis; used when the tractor is disconnected. |
| Dolphin                        | A structure consisting of a number of piles driven into                |
|                                | the seabed or riverbed in a circular pattern and drawn                 |
|                                | together with wire rope.   |
| Domostic Carriago              | Carriage whereby the place of departure and the                        |
| Domestic Carriage              | place of destination are situated within the same                      |
|                                | country.   |
| Door-To-Door                   | Describes the transportation of a container and its                    |
|                                | contents or cargo from consignor to consignee; also                    |
|                                | known as House to House. Not necessarily a through                     |
|                                | rate.  |
| Double estra strong            | Double estra strong  |
| (XX Strong)                    | <b>3</b>   |
| Double extra heavy             | Double extra heavy   |
| (XX Heavy)                     | Bodble extra meary   |
| Double-Stack Train             | Rail transport of a trainload of containers with two                   |
| Double Stack Halli             | containers, one on top of the other, per carriage.                     |
| Double-stack train service     | Double-stack train service   |
| (D.S.T.)                       |  |
| Downhaul                       | A line used to control either a mobile spar, or the                    |
| Downing                        | shape of a sail.   |
| Draft Bank                     | U.Sonly (rest of the world: Bill of Exchange): An                      |
| J. a. c. Jai. ii.              | order issued by a seller against a purchaser; directs                  |
|                                | payment, usually through an intermediary bank.                         |
|                                | Typical bank drafts are negotiable instruments and                     |
|                                | are similar in many ways to checks on checking                         |
|                                | accounts in a bank.  |
| Draft or Draught (of a vessel) | 1. The depth of a ship's keel below the waterline. The                 |
|                                | number of feet that the hull of a ship is beneath the                  |
|                                | surface of the water. 2. An unconditional order in                     |
|                                | writing, addressed by one party (drawer) to another                    |
|                                | party (drawee), requiring the drawee to pay at a fixed                 |
|                                | or determinable future date, a specified sum in lawful                 |
|                                | currency to the order of a specified person.                           |
| Draft, Clean                   | A draft to which no documents are attached.                            |
| Draft, Date                    | A draft that matures on a fixed date, regardless of the                |
|                                | time of acceptance.  |
| Draft, Discounted              | A time draft under a letter of credit that has been                    |
| Duraft Cimbt                   | accepted and purchased by a bank at discount.                          |
| Draft, Sight                   | A draft payable on demand upon presentation.                           |
| Draft, Time                    | A draft that matures at a fixed or determinable time                   |
| Describe (of a vessel)         | after presentation or acceptance.                                      |
| Draught (of a vessel)          | For more information see 'Draft or Draught of a                        |
| Drawhack                       | vessel' above.   |
| Drawback                       | A partial refund of an import fee.                                     |
| Drawee                         | The individual or firm that issues a draft and thus                    |
| Dwar                           | stands to receive payment.   |
| Dray                           | A truck or other equipment designed to haul heavy                      |

|                     | loads.   |
|---------------------|--|
| Drayage             | Charge made for local hauling by dray or truck (same   |
| , 3                 | as 'Cartage').   |
| Dressing Down       | Treating old sails with oil or wax to renew them, or a   |
| J                   | verbal reprimand.  |
| Driver              | The large sail flown from the mizzen gaff.   |
| Driver-mast         | The fifth mast of a six-masted barquentine or gaff   |
|                     | schooner. It is preceded by the jigger mast and  |
|                     | followed by the spanker mast. The sixth mast of the  |
|                     | only seven-masted vessel, the gaff schooner Thomas   |
|                     | W. Lawson, was normally called the pusher-mast.  |
| Drop off Charge     | Charge made by container owner and/or terminal   |
|                     | operators for delivery of a leased, or pool container  |
|                     | into depot stock. The drop-off charge may be a   |
|                     | combination of actual handling and storage charges   |
|                     | with surcharges.   |
| Dry Bulk Container  | A container constructed to carry grain, powder and   |
|                     | other free-flowing solids in bulk. It is ssed in   |
|                     | conjunction with a tilt chassis or platform.   |
| Dry Cargo           | Cargo that is not liquid and/or does not require   |
|                     | temperature control.   |
| Dry Cargo Container | A container which is designed for the carriage of  |
| D                   | goods other than liquids.  |
| Dry Freight         | Dry cargoes that do not need to be stored in   |
| D D 1               | controlled temperature environments.   |
| Dry Port            | A dry port (sometimes inland port) is an inland  |
|                     | intermodal terminal directly connected by road or rail   |
|                     | to a seaport and operating as a centre for the transshipment of sea cargo to inland destinations. In |
|                     | addition to their role in cargo transshipment, dry   |
|                     | ports may also include facilities for storage and  |
|                     | consolidation of goods, maintenance for road or rail   |
|                     | cargo carriers and Customs clearance services. The   |
|                     | location of these facilities at a dry port relieves  |
|                     | competition for storage and Customs space at the   |
|                     | seaport itself.  |
| Dumping             | Attempt to import merchandise into a country at a  |
| 1 3                 | price less than the fair market value, usually by  |
|                     | subsidy by the exporting country.  |
| Dunnage             | 1. Loose packing material used to protect a ship's   |
|                     | cargo from damage during transport. 2. Personal  |
|                     | baggage.   |
| Duty                | A tax imposed by a government on merchandise   |
|                     | imported from one country to another. There are  |
|                     | several types of duty, including: a) Ad valorem duty   |
|                     | ('According to the value.'): An assessment based on  |
|                     | the actual value of an article. b) Specific duty: An   |
|                     | assessment based on the weight or quantity of an   |
|                     | article without reference to its monetary value or   |
|                     | market price.  |

| Duty Drawback  | A refund of duty paid on imported merchandise when |
|----------------|--|
|                | it is later exported.                              |
| Duty Free Zone | An area where goods or cargo can be stored without |
|                | paying import customs duties awaiting further      |
|                | transport or manufacturing.                        |

## Ε

| Earrings                                  | Small lines, by which the uppermost corners of the largest sails are secured to the yardarms.   |
|---|---|
| Echo Sounding                             | Measuring the depth of the water using a sonar device. Also see sounding and swinging the lead.   |
| Edge Protector                            | An angle piece fitting over the edge of boxes, crates, bundles and other packages to prevent the pressure from metal bands or other types from cutting into the package.      |
| Electronic data interchange<br>(EDI)      | The transfer of structured data, by agreed standards from applications on the computer of one party to the applications on the computer of another party by electronic means. |
| Electronic data interchange (1) (XML/EDI) | The exchange of structured information over the Internet using XML as the syntax.   |
| Electronic data processing (EDP)          | The computerised handling of information (e.g. business data).  |
| Elevating                                 | A charge for services performed in connection with floating elevators.  |
| Elkins Act                                | An act of U.S. Congress (1903) prohibiting rebates, concession, mis-billing, etc. and providing specific penalties for such violations.                                       |
| Embayed                                   | The condition where a sailing vessel is confined between two capes or headlands by a wind blowing directly onshore.   |
| Empty (container)<br>(MTY)                | Empty (container)   |
| Èmpty Leg                                 | The portion of a transport route when a vessel or a container is empty.   |
| Empty Repositioning                       | The movement of empty containers from depots of low demand (or low revenue) to depots of high demand at the cost of the carrier.  |
| Empty Slot                                | An available loading position on a stack car created when a container is not loaded to an   |

|   | available position. Also known as a vacant                        |
|---|---|
|   | slot.   |
| Engine Order Telegraph                    | An engine order telegraph or E.O.T., often also                   |
|   | known as a chadburn, is a communications                          |
| (EOT)                                     | device used on a ship or submarine for the                        |
|   | ·   |
|   | pilot on the bridge to order engineers in the                     |
|   | engine room to power the vessel at a certain                      |
|   | desired speed.  |
|   | In early vessels  |
| Engign                                    | In early vessels  1. Flag declaring a ship's country of registry. |
| Ensign                                    | 1. Flag declaring a ship's country of registry.                   |
|   | 2. Commissioned officer, lowest rank.                             |
| Entry                                     | A Customs document required to clear an                           |
| Entry                                     | ·   |
|   | import shipment for entry into the general                        |
| Fisher company de aloyation               | commerce of a country.  |
| Entry summary declaration                 | An ENS is an electronic declaration of goods                      |
| (ENS)                                     | being carried into the customs territory of the                   |
|   | community.  |
| Equalization                              | A monetary allowance to the customer for                          |
|   | picking up or delivering at a point other than                    |
|   | the destination shown on the bill of lading.                      |
|   | This provision is covered by tariff publication.                  |
| Equipment                                 | Material resources necessary to facilitate the                    |
|   | transport and handling of cargo. Transport                        |
|   | equipment does, under the given                                   |
|   | circumstances, not have the ability to move by                    |
|   | its own propulsion (e.g. sea container, trailer,                  |
|   | unit load device, pallet).  |
| Equipment Damage Report                   | A written statement concerning damage to                          |
| (EDR)                                     | equipment, based on a physical inspection.                        |
| Equipment Interchange Receipt             | A document transferring the responsibility of                     |
| (EIR)                                     | a container from one party to another; to be                      |
|   | signed off by both parties. A new document is                     |
|   | necessary at each stop where there is such a                      |
|   | transfer of responsibility.                                       |
| Estimated time of arrival                 | Liner schedules publish ETD and ETA since                         |
| (ETA)                                     | they cannot be held responsible for lateness                      |
| (=171)                                    | due to bad weather conditions.                                    |
| Estimated time of availability            | That time when a tractor/partner carrier is                       |
| (ETA)                                     | available for dispatch.   |
| Estimated time of departure               | The expected date and time when a certain                         |
| Estimated time of departure               | port is left.   |
| Estimeated time of completion, departure, | Estimeated time of completion, departure,                         |
| readiness, or sailing                     | readiness, or sailing   |
| · •                                       | readifiess) or saining  |
| (ETC, D, R, S)                            | A good and discontinuous for the second second second             |
| Ethylene                                  | A gas produced by many fruits and vegetables                      |
|   | that accelerates the ripening and aging                           |
|   | process.  |

| Euro €                    | European Currency Unit (old E.C.U.). Its value, |
|---------------------------|---|
| Luio C                    | revised every five years, is determined         |
|                           | according to the economic size of each EU       |
|                           | member (ex Common Market) and using the         |
|                           | exchange rate of each member currency.          |
| Eurodollars               | U.S. dollars on deposit outside of the United   |
| Eurodollars               | States to include dollars on deposit at foreign |
|                           | branches of U.S. banks, and dollars on deposit  |
|                           | ·   |
| T.                        | with foreign banks.                             |
| Ex                        | Signifies that the quoted price applies only at |
|                           | the indicated point of origin (e.g. "price ex   |
|                           | factory" means that the quoted price is for the |
|                           | goods available at the factory gate of the      |
|                           | seller).  |
| Ex Dec                    | USA-only: Shipper's Export Declaration.         |
| Except as otherwise noted | Except as otherwise noted                       |
| (EAON)                    |   |
| Exception                 | Notations made when the cargo is received at    |
|                           | the carrier's terminal or loaded aboard a       |
|                           | vessel. They show any irregularities in         |
|                           | packaging or actual or suspected damage to      |
|                           | the cargo. Exceptions are then noted on the     |
|                           | bill of lading.                                 |
| Exchange Rate             | The price of one currency in terms of another;  |
|                           | i.e., the number of units of one currency that  |
|                           | may be exchanged for one unit of another        |
|                           | currency.                                       |
| EXIM Bank                 | The Export-Import Bank of the United States     |
|                           | (Ex-Im Bank) is the official export credit      |
|                           | agency of the United States federal             |
|                           | government. It was established in 1934 by an    |
|                           | executive order, and made an independent        |
|                           | agency in the Executive branch by Congress in   |
|                           | 1945, for the purposes of financing and         |
|                           | insuring foreign purchases of United States     |
|                           | goods for customers unable or unwilling to      |
|                           | accept credit risk.                             |
| Export                    | The shipment of goods outside one's own         |
|                           | country to a foreign country.                   |
| Export License            | A government document which permits the         |
|                           | "License" to engage in the export of            |
|                           | designated goods to certain destinations.       |
| Export Rate               | A rate published on traffic moving from an      |
| Export Nate               | interior point to a port for transhipment to a  |
|                           | foreign country.                                |
| Exporter                  | The seller of the goods being transported.      |
|                           |   |
| Export-Management Company | A private firm that serves as the export        |
|                           | department for several manufacturers,           |
|                           | soliciting and transacting export business on   |

|                             | behalf of its clients in return for a commission, |
|-----------------------------|---|
|                             | salary, or retainer plus commission.              |
| Express                     | A premium-rated service for urgent deliveries.    |
| Extensible mark-up language | Extensible mark-up language is an official        |
| (XML)                       | recommendation by the World Wide Web              |
|                             | Consortium as a successor of HTML (Hyper          |
|                             | Text Mark-up language). It can be used to         |
|                             | convey documents layout and contents from         |
|                             | one computer application to another. XML is a     |
|                             | subset of SGML.                                   |
| Extra heavy                 | Extra heavy                                       |
| (X Heavy)                   |   |
| Extra strong                | Extra strong                                      |
| (X Strong)                  |   |
| Extremis                    | (Also known as in extremis). The point under      |
|                             | International Rules of the Road (Navigation       |
|                             | Rules) at which the privileged (or stand-on)      |
|                             | vessel on collision course with a burdened (or    |
|                             | give-way) vessel determines it must               |
|                             | manoeuvre to avoid a collision. Prior to          |
|                             | extremis  |
| Ex-works                    | An incoterm from the ICC. Abbreviation for        |
| (EX. W.)                    | Ex- works, meaning the seller delivers to the     |
|                             | buyer at the seller's named premises.             |
| Ex-Works (1)                | Incoterm of sale meaning the seller delivers to   |
| , ,                         | the buyer at the seller's named premises (the     |
|                             | "works").   |

## F

| F.O.B. Destination     | Free On Board where freight and all accessorial charges (such as insurance) is arranged and paid   |
|------------------------|--|
|                        | for by the seller until the point of destination. A  |
|                        | term of sale between seller and buyer.   |
| F.O.B. Factory         | Title of goods and transportation responsibility transfers from seller to buyer at the factory loading   |
|                        | docks.   |
| F.O.B. Freight Allowed | An incoterm from the ICC: the same as F.O.B. named inland carrier, except the buyer, pays the transportation charge and the seller reduces the invoice by a like amount. |
| Fair                   | 1. A smooth curve, usually referring to a line of the hull which has no deviations.  |

|                                      | 2. To make something flush.  |
|--------------------------------------|--|
|                                      | 3. A rope is fair when it has a clear run.   |
|                                      | 4. A wind or current is fair when it offers an advantage to a boat.  |
| Fairway                              | A navigable channel for vessels, often the regular or prescribed track a vessel will follow in order to avoid dangerous circumstances (e.g. port access via a river's estuary).  |
| Fast                                 | Fastened or held firmly (fast aground: stuck on the seabed; made fast: tied securely).   |
| Fathom                               | A unit of length equal to 6 feet (1.8 m), roughly measured as the distance between a man's outstretched hands. This is particularly used to measure depth.   |
| Federal Marine Commission (FMC)      | Federal Marine Commission  |
| Federal Maritime Commission<br>(FMC) | The Federal Maritime Commission (FMC) is an independent federal agency, based in Washington D.C., responsible for the regulation of ocean borne transportation in the foreign commerce of the U.S.A.   |
|                                      | Regulates certain activities of international shipping lines (called "ocean common carriers")  |
| Feeder                               | A service which incorporates a small vessel to transport containers to and from the "mother" ship. The mother ships carry the high volume cargo to high volume ports; the feeder vessels carry the small volume cargo to small volume local ports. See also Feeder Vessel. |
| Feeder Service                       | A vessel which transfers containers to a "mother ship" for an ocean voyage.  |
| Feeder Vessel                        | A short-sea vessel which transfers cargo between a central "hub" port and smaller "spoke" ports.   |
| Fender                               | An air or foam filled bumper used in boating to keep boats from banging into docks or each other.  |
| Ferry                                | A ship carrying passengers and/or vehicles engaged in regular short voyages, e.g. across a river or narrow body of water, between two or more places or ports.   |
| Fetch                                | The distance across water which a wind or waves have travelled.  |
| Fid                                  | To reach a mark without tacking.  A tapered wooden tool used for separating the strands of rope for splicing.  |
|                                      | A bar used to fix an upper mast in place.  |

| Fifth Wheel         | The sami circular steel coupling device mounted on      |
|---------------------|---|
| Firth wheet         | The semi-circular steel coupling device mounted on      |
|                     | a tractor which engages and locks with a chassis        |
|                     | semi-trailer.   |
| Figurehead          | The symbolic image at the head of a traditional         |
|                     | sailing ship or early steamer.                          |
| Final Destination   | A consignee's facility where shipment ends its          |
|                     | movement.   |
| Fire ship           | A ship loaded with flammable materials and              |
|                     | explosives which sailed into an enemy port or fleet     |
|                     | either already burning or ready to be set alight by     |
|                     | its crew (who would then abandon it) in order to        |
|                     | collide with and set fire to enemy ships.               |
| Firkin              | A capacity measurement equal to one-quarter of a        |
|                     | barrel.   |
| First Carrier       | The carrier that actually performs the first part of    |
|                     | the transport.  |
| First Lieutenant    | In the Royal Navy, the senior lieutenant on board;      |
|                     | responsible to the Commander for the domestic           |
|                     | affairs of the ship's company. Also known as            |
|                     | 'Jimmy the One' or 'Number One'. The First              |
|                     | Lieutenant removes his cap when visiting the mess       |
|                     | decks as a token of respect for the privacy of the      |
|                     | crew in those quarters. Officer i/c cables on the       |
|                     | forecastle. In the U.S. Navy, the First Lieutenant is   |
|                     | the senior person in charge of all deck hands.          |
| First Mate          | The Second in command of a ship.                        |
| First-rate          | The classification for the largest sailing warships of  |
| This race           | the 17th-19th centuries. First-rate ships had three     |
|                     | masts, 850+ crew and 100+ guns.                         |
| Fish                | To repair a mast or spar with a fillet of wood.         |
| 1 1311              | To repair a mast or spair men a milet or modal          |
|                     | To secure an anchor on the side of the ship for sea     |
|                     | (otherwise known as "catting".)                         |
| Fixed Costs         | These are costs that vary with the level of activity.   |
| Tixed costs         | Some fixed costs continue even if no cargo is           |
|                     | carried. Terminal leases, rent and property taxes       |
|                     | are examples of fixed costs.                            |
| Fixed Propeller     | A propeller mounted on a rigid shaft protruding         |
| Incultopedel        | from the hull of a vessel, usually driven by an         |
|                     | inboard motor; steering achieved using a rudder.        |
|                     | For more information see outboard motor and             |
|                     | sterndrive.   |
| Flag                | An indication of the country in which a means of        |
| Flag                | transport is registered through a reference to the      |
|                     | ensign of this country.                                 |
| Flag hoist          |   |
| Flag hoist          | A group of signal flags strung together to convey a     |
|                     | message, e.g. England expects                           |
| Flag of Convenience | A ship is said to be flying a flag of convenience if it |
| (FOC)               | is registered in a foreign country "for purposes of     |
|                     | reducing operating costs or avoiding government         |

regulations". The term has been used since the 1950s and refers to the flag a ship flies to indicate its country of registration. The country of registration determines the laws under which the ship is required to operate and that are to be applied in relevant admiralty cases. Antigua and Barbuda International Shipping Register **Bahamas Maritime Authority** Barbados Maritime Ship Registry International Merchant Marine Registry of Belize Bermuda Department of Maritime Administration **Bolivia International Ship** Registry of Cambodia Cayman Islands Shipping Registry Maritime Administration of the Union of Comoros Republic of Cyprus Department of Merchant Shipping **Equatorial Guinea** French International Ship Register German International Ship Register Georgia Gibraltar Registry of Shipping Honduras Jamaica Ship Registry Lebanon Liberian International Ship and Corporate Registry Malta Maritime Authority **International Registries** Flag of Convenience Register A national register offering registration to a

| (FOC)             | merchant ship not owned in the flag state. The       |
|-------------------|--|
| (FOC)             |  |
|                   | major flags of convenience (FOC) attract ships to    |
|                   | their register by virtue of low fees, low or         |
|                   | nonexistent taxation of profits, and liberal manning |
|                   | requirements.  |
|                   | True FOC registers are characterised by having       |
|                   | relatively few of the ships registered actually      |
|                   | owned in the flag state. Thus, while virtually any   |
|                   | flag can be used for ships under a given set of      |
|                   | circumstances, an FOC register is one where the      |
|                   | majority of the merchant fleet is owned abroad.      |
|                   | It is also referred to as an open register.          |
| Flag State        | The nation in which a ship is registered and which   |
| riag state        | · =  |
|                   | holds legal jurisdiction over operation of the ship, |
|                   | whether at home or abroad. Flag state maritime       |
|                   | legislation determines how a ship is manned and      |
|                   | taxed and whether a foreign-owned ship may be        |
|                   | placed on the register.                              |
| Flammable Liquids | Hazardous cargo. Flammable liquids are those that    |
|                   | give off vapours which become spontaneously          |
|                   | combustible at certain temperatures (flash point);   |
|                   | these are often referred to as "inflammable" but     |
|                   | "flammable" is preferred.                            |
| Flank             | The maximum speed of a ship - faster than "full      |
|                   | speed".  |
| Flare             | A curvature of the topsides outward towards the      |
|                   | gunwale.   |
|                   | A pyrotechnic signalling device; usually used to     |
|                   | indicate distress.                                   |
| Flash Point       | The minimum temperature at which a substance         |
| T (asi) T Offic   | gives off flammable vapours which will ignite when   |
|                   | they come in contact with spark or flame.            |
| Flat Car          | A rail car without a roof and walls.                 |
| Flat Car          |  |
| Flat Rack         | A container without sides and frame members at       |
|                   | the front and rear. The container can be loaded      |
|                   | from the sides and top.                              |
| Flatback          | A Great Lakes slang term for a vessel without self-  |
|                   | unloading equipment.                                 |
| Flatbed           | A trailer with a level bed and no sides or top.      |
| Fleet             | A group of vehicles travelling together, engaged in  |
|                   | the same activity or under the same ownership.       |
| Floating Crane    | A crane mounted on a barge or pontoon, which can     |
|                   | be towed or is self-propelled.                       |
| Floating Dock     | A floating structure which can be partially          |
|                   | submerged to enable vessels to enter or leave and    |
|                   | which can be raised for use as a dry dock.           |
| Flotsam           | Debris or cargo that remains afloat after a          |
|                   | 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1              |

|                           | shipwreck. See also jetsam.   |
|---------------------------|---|
| Fluke                     | The wedge-shaped part of an anchor's arms that  |
|                           | digs into the sea-bed.  |
| Fly by night              | A large sail used only for sailing downwind,  |
|                           | requiring little attention.   |
| Folding propeller         | A propeller with folding blades, furling to reduce  |
|                           | drag on a sailing vessel when not in use.   |
| Following sea             | Wave or tidal movement going in the same  |
|                           | direction as a ship   |
| Foot                      | The lower edge of any sail.   |
|                           |   |
|                           | The bottom of a mast.   |
|                           | A measurement of 12 inches.   |
| Contlogo                  |   |
| Footloose                 | If the foot of a sail is not secured properly, it is footloose; blowing around in the wind. |
| Footprint                 | A slang term for the amount of tyre tread on the  |
| Footprint                 | ground.   |
| Footrope                  | Each yard on a square rigged sailing ship is  |
|                           | equipped with a footrope for sailors to stand on  |
|                           | while setting or stowing the sails.   |
| For more information see  | A practice by which governments extend similar  |
| Malpractice.Reciprocity   | concessions to one another.   |
| Force                     | For more information see Beaufort scale.  |
| Force Majeure             | The title of a common clause in contracts,  |
| Torce majeure             | exempting parties for unfulfilment of obligations as  |
|                           | the result of conditions beyond their control such  |
|                           | as earthquakes, floods or war.  |
| Fore and Aft              | The direction on a vessel parallel to the center line.                                      |
|                           |   |
|                           | For more information see Port Side for a diagram  |
|                           | of all the ship's directions.   |
| Forefoot                  | The lower part of the stem of a ship.   |
| Foreign Trade Zone        | Foreign Trade Zones (FTZs) (or free zones, free   |
| (FTZ)                     | ports, or bonded warehouses) are special  |
|                           | commercial and industrial areas in or near ports of   |
|                           | entry where foreign and domestic merchandise,   |
|                           | including raw materials, components and finished  |
|                           | goods, may be brought in without being subject to   |
|                           | payment of customs duties.  |
|                           | Marchandisa brought into these zones may be   |
|                           | Merchandise brought into these zones may be stored, sold, exhibited, repacked, assembled,   |
|                           | sorted, graded, cleaned or otherwise manipulated  |
|                           | prior to re-export or entry into the national   |
|                           | customs territory.  |
| Foreign Trade Zone Entry  | A form declaring goods which are brought duty   |
| Totalgii Irade Zone Endry | free into a Foreign Trade Zone for further  |
|                           | processing or storage and subsequent exportation.   |
|                           | Francisco or organization appropriate exportation.  |

| Foremast Jack                               | An enlisted sailor; one who is housed before the   |
|---|--|
| Forestays                                   | foremast.  Long lines or cables, reaching from the front of the vessel to the mast heads, used to support the mast.  |
| Fork Pockets                                | Openings or recesses in the side of a freight container designed to facilitate the entry of the forks of a fork lift truck.  |
| Forklift (also fork lift / fork lift truck) | Freight/materials-handling vehicles used for loading / mooring / unloading packaged freight.   |
| Forty Foot Equivalent Unit (FEU)            | Term commonly used to describe a standard 40' freight container.   |
| Forty-Foot Equivalent Units (FEU)           | Refers to a container size standard of 40 feet. Two 20-foot containers or TEUs equal one FEU.  |
|   | Established by analogy with a TEU, but very rarely used; some commercial contracts include pricing rates on FEUs and if the client chooses to use a 20', then the FEU rate is divided by two.                          |
| Forwarder                                   | For more information see Freight Forwarder.  |
| Forwarding Charge                           | The charges paid or to be paid for preliminary surface or air transport to the airport of departure by a forwarder, but not by a carrier under an Air Waybill (air cargo).   |
| Forwarding Instruction                      | The document issued to a freight forwarder, giving instructions to the forwarder for the forwarding of goods described therein.  |
| Foul  | The opposite of clear. For instance, a rope is foul when it does not run straight or smoothly, and an anchor is foul when it is caught on an obstruction.  |
|   | A breach of racing rules.  |
| Foul Bill of Lading                         | A receipt for goods issued by a carrier with an indication that the goods were damaged when received.  |
| Founder                                     | To fill with water and sink.   |
| Four-Way Pallet                             | A pallet designed so that the forks of a fork lift truck can be inserted from all four sides.  |
| Frame                                       | A transverse structural member that provides a ship's hull with strength and shape. Wooden frames may be sawn, bent or laminated into shape. Planking is then fastened to the frames. A bent frame is called a timber. |
| Franc Poincaré                              | The unit of value in which the limitation of the carrier's liability is sometimes expressed.   |
|   | One Franc Poincaré consists of 65.5 milligram of gold with a fineness / purity of nine hundred parts   |

|   | out of a thousand.  |
|---|---|
|   | Raymond Poincaré (20 August 1860 - 15 October   |
|   | 1934) was a French conservative statesman who   |
|   | served as Prime Minister of France on five separate   |
|   | occasions and as President of France from 1913 to   |
|   | 1920.   |
| Free Alongside                            | An incoterm from the ICC: the seller must deliver   |
| (FAS)                                     | the goods to a pier and place them within reach of  |
|   | the ship's loading equipment. The buyer arranges  |
|   | ship space and informs the seller when and where  |
| Crop alongside ship                       | the goods are to be placed.   |
| Free alongside ship                       | The seller must deliver the goods to a pier and place them within reach of the ship's loading |
| (FAS)                                     | equipment. The buyer arranges ship space and  |
|   | informs the seller when and where the goods are   |
|   | to be placed.   |
| Free Astray                               | A lost shipment that is subsequently found and  |
|   | sent to its proper destination without additional   |
|   | charge.   |
| Free discharge                            | Free discharge  |
| (FD)                                      |   |
| Free in and out                           | The cost of loading and unloading a vessel (THC) is   |
| (FIO)                                     | borne by the cargo.   |
| Free In and Out (1)                       | A transport condition denoting that the freight rate  |
| (FIO)                                     | excludes the costs of loading and discharging and,  |
|   | if appropriate, stowage and lashing.  |
| Free In Liner Out                         | A transport condition denoting that the freight rate  |
| (FILO)                                    | is inclusive of the sea carriage and the cost of  |
|   | discharging, the latter as per the custom of the  |
|   | port. It excludes the cost of loading and, if   |
| Free into barge                           | appropriate, stowage and lashing.  Free into barge  |
| (FIB)                                     | Tree into barge   |
| Free of capture and seizure               | Free of capture and seizure   |
| (FCS)                                     | Thee of captains and seizure  |
| Free of Capture and Seizure (1)           | An insurance clause providing that loss is not  |
| 1.12 0. Capta. C and Scizar C (1)         | insured if due to capture, seizure, confiscation and  |
|   | like actions, whether legal or not, or from such acts   |
|   | as piracy, civil war, rebellion and civil strife.   |
| Free of capture, seizure, riots and civil | Free of capture, seizure, riots and civil commotions  |
| commotions                                |   |
| (FCSRCC)                                  |   |
| Free of damage                            | Free of damage  |
| (FOD)                                     |   |
| Free of partial average                   | Free of partial average   |
| (FPA)                                     |   |
| Free of Particular Average                | A marine insurance term meaning that the insurer  |
|   | will not allow payment for partial loss or damage   |

| circumstances, such as stranding, sinking, collision or fire.  An International Term of Sading, sinking, collision or fire.  An International Term of Sading, sinking, collision or fire.  An International Term of Sading, sinking, collision or fire.  An International Term of Sading, sinking, collision or fire.  An International Term of Sading, sinking, collision or fire.  An International Term of Sading, sinking, collision or shipment. This means that the buyer has to bear all costs and risks to loss of, or damage to, the goods from that point. The FOB term requires the seller to clear the goods for export.  Free on board  (FOB)  Free on board  (FOB)  A least to be accompanied by a specified location (see examples below). The seller is responsible for inland freight and all other costs until the cargo has been loaded on the vessel/truck/railcar/barge. The buyer is responsible for ocean freight and marine insurance.  Free Out (1)  (FO)  The cost of unloading a vessel that is borne by the charterer.  Free out  (FO)  At a Free Out port, the cost of unloading a vessel is borne by the charterer.  An international port or an area within an international port or an area within an international port at which, crew, passengers, baggage, cargo, mail and stores may be disembarked or unloaded, may remain and may be transhipped, without being subjected to any customs charges or duties. Examination remains possible, however, for instance to meet security or narcotics control requirements. For more information see Foreign Trade Zone.  Free Pratique  Pratique is the license given to a ship to enter port on assurance from the captain to convince the authorities that he/she is free from contagious disease.  The clearance granted is commonly referred to as Free Pratique. A ship can signal a request for "Pratique" by flying a solid yellow square-shaped flag. This yellow flag is the Q flag in the set of International maritime signal flags. |                   | to cargo shipments except in certain                  |
|--|-------------------|---|
| Free On Board (1)  An International Term of Sale than means the seller fulfils an obligation to deliver when the goods have passed over the ship's rail at the named port of shipment. This means that the buyer has to bear all costs and risks to loss of, or damage to, the goods from that point. The FOB term requires the seller to clear the goods for export.  Free on board  (FOB)  Reeds to be accompanied by a specified location (see examples below). The seller is responsible for inland freight and all other costs until the cargo has been loaded on the vessel/truck/railcar/barge. The buyer is responsible for ocean freight and marine insurance.  Free Out (1)  The cost of unloading a vessel that is borne by the charterer.  Free out  (FO)  The cost of unloading a vessel that is borne by the charterer.  An international port or an area within an international port or an area within an international port at which, crew, passengers, baggage, cargo, mail and stores may be disembarked or unloaded, may remain and may be transhipped, without being subjected to any customs charges or duties. Examination remains possible, however, for instance to meet security or narcotics control requirements. For more information see Foreign Trade Zone.  Free Pratique  Pratique is the license given to a ship to enter port on assurance from the captain to convince the authorities that he/she is free from contagious disease.  The clearance granted is commonly referred to as Free Pratique. A ship can signal a request for "Pratique" by flying a solid yellow square-shaped flag. This yellow flag is the Q flag in the set of International maritime signal flags.   |                   |   |
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| Free out (FO)  At a Free Out port, the cost of unloading a vessel is borne by the charterer.  Free Port  An international port or an area within an international port at which, crew, passengers, baggage, cargo, mail and stores may be disembarked or unloaded, may remain and may be transhipped, without being subjected to any customs charges or duties. Examination remains possible, however, for instance to meet security or narcotics control requirements. For more information see Foreign Trade Zone.  Free Pratique  Pratique is the license given to a ship to enter port on assurance from the captain to convince the authorities that he/she is free from contagious disease.  The clearance granted is commonly referred to as Free Pratique. A ship can signal a request for "Pratique" by flying a solid yellow square-shaped flag. This yellow flag is the Q flag in the set of International maritime signal flags.   | Free Out (1)      | _   |
| Free Port  | (FO)              | charterer.  |
| Free Port  | Free out          | At a Free Out port, the cost of unloading a vessel is |
| Free Port  An international port or an area within an international port at which, crew, passengers, baggage, cargo, mail and stores may be disembarked or unloaded, may remain and may be transhipped, without being subjected to any customs charges or duties. Examination remains possible, however, for instance to meet security or narcotics control requirements. For more information see Foreign Trade Zone.  Free Pratique  Pratique is the license given to a ship to enter port on assurance from the captain to convince the authorities that he/she is free from contagious disease.  The clearance granted is commonly referred to as Free Pratique. A ship can signal a request for "Pratique" by flying a solid yellow square-shaped flag. This yellow flag is the Q flag in the set of International maritime signal flags.   | (FO)              | -   |
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| flag. This yellow flag is the Q flag in the set of International maritime signal flags.  |                   | ·   |
| International maritime signal flags.   |                   | ,               |
|  |                   |   |
| Free Time   At pick-up or delivery, the time allowed for   | F T:              |   |
|  | rree Time         |   |
| shippers or receivers to load or unload containers   |                   | ' '   |
| before waiting time charges accrue (usually two  |                   |   |
| hours).  |                   | hours).   |
|  |                   |   |
| The amount of time that a carrier's equipment may  |                   |   |
| be used without incurring additional charges (e.g.   |                   |   |
| for imports, the Free Time is the time - usually   |                   | •   |
| three working days - allowed idle at the terminal  |                   |   |
| before incurring demurrage).   |                   |   |
| Free Trade Zone A part of the territory of a state (a seaport or an  | Free Trade Zone   | A part of the territory of a state (a seaport or an   |

| (FTZ)  | inland place) where any goods introduced are         |
|--|--|
| (F12)  | generally regarded, in so far as import duties and   |
|  | taxes are concerned, as being exempted (Kyoto        |
|  | Convention). Duties are imposed on the               |
|  | merchandise (or items manufactured from the          |
|  | `  |
|  | merchandise) only if and when the goods pass         |
|  | from the zone into an area of the country subject    |
|  | to the Customs Authority.                            |
| Freeboard                                      | The height of a ship's hull (excluding               |
|  | superstructure) above the waterline. The vertical    |
|  | distance from the current waterline to the lowest    |
|  | point on the highest continuous watertight deck.     |
|  | This usually varies from one part to another. For    |
|  | more information see Beam for a Ship                 |
|  | Measurements graphic                                 |
|  | The distance measured vertically from the            |
|  | freeboard deck accepted and indicated by the class   |
|  | bureau to the waterline under specified conditions.  |
| Freight  | Refers to either the cargo carried or the charges    |
|  | assessed for carriage of the cargo.                  |
| Freight Bill                                   | A document issued by the carrier based on the bill   |
|  | of lading and other information, used to account     |
|  | for a shipment operationally, statistically and      |
|  | financially.   |
| Freight Claim                                  | Demand upon a carrier for the payment of             |
|  | overcharge or loss or damage sustained by a          |
|  | shipper or consignee.                                |
| Freight Container                              | For more information see Container.                  |
| Freight Costs                                  | The costs incurred by the merchant in moving         |
|  | goods, by whatever means, from one place to          |
|  | another under the terms of the contract of           |
|  | carriage. In addition to transport costs this may    |
|  | include such elements as packing, documentation,     |
|  | loading, unloading and transport insurance.          |
| Freight Forwarder (also Forwarder)             | The party arranging the carriage of goods including  |
| 11213.101 01.114.1001 (4.0001 01.114.1001)     | connected services and/or associated formalities     |
|  | on behalf of a shipper or consignee                  |
|  | Strain and a strain great strain great               |
|  | Freight forwarders typically arrange the carriage of |
|  | cargo to an international destination - including    |
|  | connected services and/or any associated trade       |
|  | formalities. They are also referred to as            |
|  | international freight forwarders; they have the      |
|  | expertise that allows them to prepare and process    |
|  | the documentation and perform related activities     |
|  | pertaining to international shipments.               |
| Freight Invoice                                | An itemised list of goods shipped and services       |
| Teigne myore                                   | rendered stating fees and charges.                   |
| Freight loaded into a ship. Cargo Manifest     |  |
| LLICIXIIL WAUCU IIILO A SIIID. VALSO MAIIILESE | A manifest that lists only cargo, not charges.       |

| Full and By                  | Sailing into the wind (by), but not as close-hauled   |
|------------------------------|---|
|                              | as might be possible, to make sure the sails are      |
|                              | kept full. This provides a margin for error to avoid  |
|                              | being taken aback (a serious risk for square-rigged   |
|                              | vessels) in a tricky sea. Figuratively speaking it    |
|                              | implies getting on with the job but in a steady,      |
|                              | relaxed way, without undue urgency or strain.         |
| Full Container Load          | A container stuffed or stripped under risk and for    |
| (FCL)                        | account of the shipper and/or the consignee.          |
|                              |   |
|                              | A general reference for identifying container loads   |
|                              | of cargo loaded and/or discharged at merchants'       |
|                              | premises.   |
| Full ocntainer load          | The shipper is responsible for the loading and        |
| (FCI)                        | stripping of the cargo inside the container. The      |
|                              | carrier transports a sealed container.                |
| Full Truck Load              | An indication for a truck transporting cargo directly |
| (FTL)                        | from supplier to receiver.                            |
| Fully Cellular Containership | A vessel specially designed to carry containers,      |
|                              | with cell-guides under deck and necessary fittings    |
|                              | and equipment on deck.                                |
| Furl                         | To roll or gather a sail against its mast or spar.    |
| Futtocks                     | Pieces of timber that make up a large transverse      |
|                              | frame.  |

## G

| Gaff        | The spar that holds the upper edge of a four-sided fore-and-aft mounted sail. |
|-------------|---|
|             | A hook on a long pole to haul fish in.  |
| Gaff rigged | A boat rigged with a four-sided fore-and-aft sail with its                    |
|             | upper edge supported by a spar or gaff which extends                          |
|             | aft from the mast.  |
| Galley      | The kitchen of the ship.  |
| Gam         | A meeting of two (or more) whaling ships at sea. The                          |
|             | ships each send out a boat to the other, and the two                          |
|             | captains meet on one ship, while the two chief mates                          |
|             | meet on the other.  |
| Gammon Iron | The bow fitting which clamps the bowsprit to the stem.                        |
| Gang        | A group of stevedores usually four to five members                            |
|             | acting together with a supervisor assigned to a hold or                       |
|             | portion of the vessel being loaded or unloaded.                               |
| Gangplank   | A movable bridge used in boarding or leaving a ship at                        |
|             | a pier; also known as a "brow".   |

| Gangway                                | An opening in the bulwark of the ship allowing  |
|--|---|
|  | passengers to board or leave the ship.  |
| Garbling                               | The (illegal) practice of mixing cargo with garbage.  |
| Garboard                               | The strake closest to the keel (from the Dutch term   |
|  | 'gaarboard').   |
| Garboard planks                        | The planks immediately either side of the keel.   |
| Gateway                                | A point at which freight moving from one territory to another is interchanged between transportation lines. |
| General agreement on tariffs and trade | A multilateral treaty to help reduce trade barriers   |
| (GATT)                                 | between the signatory countries and to promote trade  |
|  | through tariff concessions. The World Trade   |
|  | Organization (WTO) superseded GATT in 1994.   |
| General Average                        | Marine Insurance term; Average in maritime  |
|  | commerce to signify damages or expenses resulting   |
|  | from the accidents of navigation. Average is either   |
|  | general or particular.  |
|  | The term average originally meant what is now   |
|  | distinguished as general average; and the expression  |
|  | particular average  |
| General Cargo                          | Cargo, consisting of goods, unpacked or packed, for   |
|  | example in cartons, crates, bags or bales, often  |
|  | palletised. General cargo can be shipped either in  |
|  | breakbulk or containerised.   |
|  |   |
|  | Any consignment other than a consignment containing   |
|  | valuable cargo and charged for transport at general   |
|  | cargo rates (air cargo).  |
| General Cargo Rate                     | The rate for the carriage of cargo other than a class   |
|  | rate or specific commodity rate.  |
| General destination License            | Term from U.S.A: General Destination License, used on   |
| (G-Dest)                               | export declarations for unrestricted commodities (the   |
|  | majority of all items exported).  |
| General Export License                 | Any of the various export licenses covering export  |
|  | commodities for which validated export licenses are not required. No formal application or written          |
|  | authorisation is needed to ship exports under a general   |
|  | export license.   |
| General License Baggage                | Term from U.S.A: General License Baggage, used on   |
| (G-Baggage)                            | export declarations for personal effects. No prior  |
|  | written authorisation is required and no individual   |
|  | license is issued.  |
| General Order                          | The process by which U.S. Customs assumes custody   |
| (GO)                                   | and takes possession of freight not having customs-   |
|  | cleared by the consignee after expiration of Free Time.   |
| General Purpose Container              | A container used for the carriage of general cargo  |
| ·                                      | without any special requirements for the transport and  |
|  | or the conditioning of the goods (a Standard  |
|  | container).   |

| General Rate Increase                  | It is used to describe an across-the-board tariff rate    |
|--|---|
|  | increase implemented by conference members and            |
| (GRI)                                  | applied to base rates (this definition is still valid in  |
|  | areas where conferences are still legal).                 |
|  | areas where comerences are sun legal).                    |
|  | It is also commonly used to describe the ocean freight    |
|  | rate increase settled independently by each carrier.      |
| Generator Set                          | While a reefer will have an integral refrigeration unit,  |
| (Gen set)                              | they rely on external power, from electrical power        |
|  | points at a land-based site, a container ship or on quay. |
|  | Whilst being transported by road on a trailer they can    |
|  | be powered by portable diesel-powered generators          |
|  | ('gen sets') which attach to the container whilst on      |
|  | road journeys.  |
| Geneva Conventions 1958                | The Geneva Conventions on the High Seas, on the           |
|  | Territorial Sea and Contiguous Zone, on the               |
|  | Continental Shelf and on Fishing and Conservation of      |
|  | the Living Resources of the High Seas, adopted at         |
|  | Geneva on April 29, 1958.                                 |
| Genoa or genny                         | A large jib (sail), strongly overlapping the mainmast.    |
| Germanischer Lloyd                     | The Germanischer Lloyd AG is a classification society     |
| ŕ                                      | based in the city of Hamburg, Germany created on          |
|  | 16th March 1867. A group of 600 shipowners,               |
|  | shipbuilders and insurers met in the big hall of the      |
|  | Hamburg Stock Exchange. As a technical supervisory        |
|  | organization Germanischer Lloyd regularly conducts        |
|  | safety surveys on more than 7,000 ships with over         |
|  | 79,000,000 gross tonnes (GT). Its technical and           |
|  | engineering services also include the mitigation of risks |
|  | and assurance of legal compliance for oil, gas and        |
|  | industrial installations as well as wind energy plants.   |
|  | The society also certifies the operating performance of   |
|  | companies and performs damage investigations as well      |
|  | as destructive and non-destructive tests of materials.    |
| Ghost                                  | To sail slowly when there is apparently no wind.          |
| Global Maritime Distress Safety System | An internationally agreed-upon set of safety              |
| (GMDSS)                                | procedures, types of equipment, and communication         |
|  | protocols used to increase safety and make it easier to   |
|  | rescue distressed ships, boats and aircraft (replaced     |
|  | the Morse Code). GMDSS consists of several systems,       |
|  | some of which are new, but many of which have been        |
|  | in operation for many years. The system is intended to    |
|  | perform the following functions: alerting (including      |
|  | position determination of the unit in distress), search   |
|  | and rescue coordination, locating (homing), maritime      |
|  | safety information broadcasts, general                    |
|  | communications, and bridge-to-bridge                      |
|  | communications. Specific radio carriage requirements      |
|  | depend upon the ship's area of operation, rather than     |
|  | its tonnage. The system also provides redundant           |

|                           | means of distress alerting, and emergency sources of  |
|---------------------------|---|
|                           | power.  |
| Global Positioning System | A satellite-based radio navigation system providing   |
| (GPS)                     | continuous worldwide coverage. It supplies navigation,  |
|                           | position, and timing information to air, marine, and  |
|                           | land users.   |
| Go-Down                   | In the Far East, a warehouse where goods are stored   |
|                           | and delivered.  |
| Going about or tacking    | Changing from one tack to another by going through  |
|                           | the wind (see also gybe). When the ship is ready to go  |
|                           | about the helmsman or skipper calls "Ready about"   |
| Goods                     | A common term indicating movable property,  |
|                           | merchandise or wares.   |
|                           |   |
|                           | All materials which can be used to satisfy demands.   |
|                           |   |
|                           | The whole or part of the cargo received from the  |
|                           | shipper, including any equipment supplied by the  |
|                           | shipper.  |
| Gooseneck                 | U.S.A. : A fitting that attaches the boom to the mast,  |
|                           | allowing it to move freely.   |
|                           | The front rails of the chassis raise above its plane and  |
|                           | The front rails of the chassis raise above its plane and engage in the tunnel of a container.         |
| Coosawingad               |   |
| Goosewinged               | A 19th century term regarding a fore-and-aft rigged vessel which has the foresail and mainsail set on |
|                           | opposite sides of the vessel. For instance, with the  |
|                           | mainsail to port and the jib to starboard, maximising   |
|                           | the amount of canvas exposed to the wind. For more  |
|                           | information see running.  |
| Grapeshot                 | Small balls of lead fired from a cannon, similar to   |
| σιαρεσιοί                 | shotgun shot on a larger scale. Used to hurt people,  |
|                           | rather than cause structural damage.  |
| Grave                     | To clean a ship's bottom.   |
| Grid Number               | An indication of the position of a container in a bay   |
| Grid Number               | plan by means of a combination of page number,  |
|                           | column and line. The page number often represents   |
|                           | the bay number.   |
| Grog                      | Watered-down pusser's rum consisting of half a gill   |
| Grog                      | with equal part of water, issued to all seamen over   |
|                           | twenty. (CPOs and POs were issued with neat rum).   |
|                           | twenty. (Cros and ros were issued with heat fulfi).   |
|                           | From the British Admiral Vernon who   |
| Groggy                    | Feeling drunk from having consumed a lot of 'grog'.   |
| Gross behicle weight      | The combined total weight of a vehicle and its  |
| (GVW)                     | container, inclusive of prime mover.  |
|                           | A common measurement of the internal volume of a  |
| Gross Registered Tons     |   |
| (GRT)                     | ship with certain spaces excluded. One ton equals 100   |
|                           | cubic feet; the total of all the enclosed spaces within a   |
|                           | ship expressed in tons each of which is equivalent to   |

|                              | 100 cubic feet.   |
|------------------------------|---|
| Gross Ton                    | A common measurement equivalent to 2,240 pounds.  |
| Gross Tonnage                | Gross Tonnage, along with Net Tonnage, was defined by The International Convention on Tonnage Measurement of Ships, 1969, adopted by the International Maritime Organization in 1969, and came into force on July 18, 1982. |
|                              | These two measurements replaced Gross Register Tonnage (GRT) and Net Register Tonnage (NRT).  |
|                              | Gross Tonnage is calculated based on "the moulded volume of all enclosed spaces of the ship" and is used to determine things such as a ship's manning regulations   |
| Gross Weight (1)             | The entire weight of goods, packaging and freight car or container, ready for shipment.   |
| Gross weight (Gr. Wt. / G.W) | Gross weight  |
| Ground                       | The bed of the sea.   |
| Groundage                    | Charge for the permission to anchor.  |
| Grounding                    | 1. When a ship (while afloat) touches the bed of the sea  |
| Groupage                     | A consolidation service, putting small shipments into containers for transport.   |
| Gunner's daughter            | For more information see 'kissing the gunner's daughter'.   |
| Gunwale                      | The upper edge of the hull.   |
| Gybe or jibe                 | To change from one tack to the other away from the wind   |

# Н

| Hague Protocol    | An amendment of the Warsaw convention at The             |
|-------------------|--|
|                   | Hague, September 28, 1955 (regarding air cargo).         |
| Hague Rules, The  | A multilateral maritime treaty drafted in 1924 at The    |
|                   | Hague  |
| Hague-Visby Rules | The Hague-Visby Rules are a set of international rules   |
|                   | for the carriage of goods by sea.                        |
|                   | The official title is "International Convention for the  |
|                   | Unification of Certain Rules of Law relating to Bills of |
|                   | Lading" and was drafted in Brussels in 1924. After       |
|                   | being amended by the Visby Amendments (officially        |
|                   | the "Protocol to Amend the International Convention      |

|                                 | for the Unification of Certain Rules of Law Relating to Bills of Lading") in 1968   |
|---------------------------------|---|
| Half-Height Container           | An open top container   |
| Halyard or halliard             | Originally, ropes used for hoisting a spar with a sail attached; today, a line is used to raise the head of any sail.   |
| Hamburg Rules                   | The Hamburg Rules are a set of rules governing the international shipment of goods, resulting from the United Nations International Convention on the Carriage of Goods by Sea - adopted in Hamburg in 1978 and in force as of November 1, 1992 in those countries which have ratified it.  |
| Hammock                         | Canvas sheets   |
| Hand bomber                     | A ship using coal-fired boilers shoveled in by hand.  |
| Hand over fist                  | To climb steadily upwards   |
| Handsomely                      | With a slow even motion   |
| Handy billy                     | This is a loose block and tackle with a hook or tail on each end, which can be used wherever it is needed as an emergency portable pump. It is usually made up of one single and one double block.  |
| Hank                            | A fastener attached to the luff of the headsail that attaches the headsail to the forestay. Typical designs include a bronze or plastic hook with a spring-operated gate, or a strip of cloth webbing with a snap fastener.   |
| Harbor Master / Harbour Master  | An officer who attends to the berthing, etc. of ships in a harbour and related duties.  |
| Harbour                         | A harbour, or haven, is a place where ships may shelter from the weather or are stored. Harbours can be manmade or natural. A harbour can include many ports.   |
| Hard                            | A section of an otherwise muddy shoreline, suitable for mooring or hauling out.   |
| Harden Up                       | Turn towards the wind; sail closer to the wind.   |
| Hardtack                        | A hard and long-lasting dry biscuit, used as food on long journeys. This was also called ship's biscuit or sea biscuit.   |
| Hard-Top Container              | A closed container fitted with a roof that can be opened or lifted off.   |
| Harmonized System of Codes (HS) | This is an international goods classification system for describing cargo in international trade under a single commodity coding scheme.  Developed under the auspices of the Customs Cooperations Council (CCC), an international Customs organisation in Brussels, this code is a hierarchically structured product nomenclature containing approximately 5,000 headings and subheadings. It is organised into 99 chapters and arranged into 22 sections. |

|                    | Sections encompass an industry; chapters encompass                         |
|--------------------|--|
|                    | the various materials and products of the industry.                        |
|                    | The basic code contains 44 headings and 6 digit                            |
|                    | subheadings.   |
|                    |  |
|                    | Many countries add digits for Customs tariff and statistical purposes.     |
| Hatch              | The cover of - or opening- in the deck of a vessel,                        |
| 11 . 1 . 6         | through which cargo is loaded.   |
| Hatch Cover        | A watertight means of closing the hatchway of a vessel.                    |
| Hatchway, hatch    | A covered opening in a ship's deck through which cargo                     |
|                    | can be moved or access made to a lower deck; the                           |
|                    | cover to the opening is called a hatch.                                    |
| Haul wind          | To point the ship towards the direction of the wind;                       |
|                    | generally not the fastest point of travel on a sailing                     |
|                    | vessel.  |
| Haulage            | The inland carriage of cargo or containers between named locations/points. |
|                    | named locations/ points.   |
|                    | Merchant inspired Carrier Haulage or customer                              |
|                    | nominated Carrier Haulage or shipper preferred Carrier                     |
|                    | Haulage service is performed by a sub-contractor of                        |
|                    | the merchant.  |
|                    |  |
|                    | 2. Carrier inspired Merchant Haulage means the                             |
|                    | Haulage service is performed by a sub- contractor of                       |
|                    | the Carrier.   |
| Hawse-hole         | A hole in a ship's bow for a cable or chain, such as for                   |
|                    | an anchor, to pass through.  |
| Hawsepiper         | An informal maritime industry term used to refer to a                      |
|                    | merchant ship's officer who began his or her career as                     |
|                    | an unlicensed merchant seaman and did not attend a                         |
|                    | traditional maritime college/academy to earn their                         |
|                    | officer license.   |
| Hazardous Material | U.S.A.: Material designated as hazardous under the                         |
| (HazMat)           | American 49CFR (Code of Federal Regulations).                              |
|                    | The International Maritime Organization prefers to use                     |
|                    | "Dangerous Goods".   |
| Head               | The toilet or latrine of a vessel which, for sailing ships,                |
| Tiedd              | is projected from the bows.  |
| Head of navigation | A term used to describe the farthest point above the                       |
|                    | mouth of a river that can be navigated by ships.                           |
| Headsail           | Any sail flown in front of the most forward mast.                          |
| Heated Container   | A thermal container served by a heat producing                             |
|                    | appliance.   |
| Heave              | A vessel's transient, vertical, up-and-down motion.                        |
| Heave down         | The action of turning a ship on its side (for cleaning).                   |
|                    | 3  |

| Heaving to        | Stopping a sailing vessel by lashing the helm in            |
|-------------------|---|
| Ticaving to       | opposition to the sails. The vessel will gradually drift to |
|                   | leeward, the speed of the drift will depend on the          |
|                   | vessel's design.  |
| Heavy fuel oil    | Heavy Fuel Oil is a fraction obtained from petroleum        |
| (HFO)             | distillation, either as a distillate or a residue. The term |
| ( 5)              | fuel oil is used to refer only to the heaviest commercial   |
|                   | fuel that can be obtained from crude oil; heavier than      |
|                   | gasoline and naphtha. Marine diesel oil contains some       |
|                   | heavy fuel oil, unlike regular diesels. Also, marine fuel   |
|                   | oils sometimes contain waste products such as used          |
|                   | motor oil.  |
| Heavy Lift        | An additional amount charged by ocean shippers to           |
|                   | offset the extra cost of the heavy duty equipment           |
|                   | required to handle the cargo.                               |
| Heavy Lift Vessel | An item specifically designed to be self-sustaining with    |
|                   | heavy lift cranes, to handle unusually heavy and/or         |
|                   | out-sized cargoes.  |
| Heavy-Lift Charge | A charge made for lifting articles that are too heavy for   |
|                   | a ship's tackle.  |
| Heeling           | Heeling is the lean caused by the wind's force on the       |
|                   | sails of a sailing vessel.                                  |
| Helmsman          | A person who steers a ship.                                 |
| High Cube         | Any container which exceeds 8 feet 6 inches (102            |
|                   | inches) in height.  |
|                   | Commonly, high cubes are 9 feet 6 inches high, or 12        |
|                   | inches more than a standard container.                      |
| Highfield Lever   | A particular type of tensioning lever, usually for          |
| Trigilileta Level | running backstays. Their use allows the leeward             |
|                   | backstay to be completely slackened so that the boom        |
|                   | can be let fully out.                                       |
| Hitch             | A knot used to tie a rope or line to a fixed object.        |
| Hitchment         | The marrying of two or more portions of one shipment        |
|                   | that originate at different locations, moving under one     |
|                   | Bill of Lading, from one shipper to one consignee.          |
|                   | Authority for this service must be granted by tariff        |
|                   | publication.  |
| Hog               | 1. A fore-and-aft structural member of the hull fitted      |
|                   | over the keel to provide a fixing for the garboard          |
|                   | planks.   |
|                   |   |
|                   | 2. A rough flat scrubbing brush for cleaning a ship's       |
|                   | bottom under water.   |
| Hogging           | When the peak of a wave is amidships, causing the hull      |
|                   | to bend so the ends of the keel are lower than the          |
|                   | middle. This is the opposite of sagging.                    |
| Hold              | In its earlier use, below the orlop deck, the lower part    |
|                   | of the interior of a ship's hull, especially when           |
|                   | considered as storage space, as for cargo. In later         |

|                                  | merchant vessels it extended up through the decks to     |
|----------------------------------|--|
|                                  | the underside of the weather deck.                       |
| Holiday                          | A gap in the coverage of newly applied paint, slush, tar |
|                                  | or other preservative.                                   |
| Holystone                        | A chunk of sandstone that was used to scrub the decks.   |
|                                  | The name comes from both the kneeling position           |
|                                  | sailors adopt to scrub the deck (reminiscent of          |
|                                  | genuflection for prayer), and the stone itself (which    |
|                                  | resembled a Bible in shape and size).                    |
| Home Port                        | The port of registration of a vessel.                    |
| House B/L                        | A Bill of Lading issued by a freight consolidator to his |
|                                  | client. The (real) Master B/L is the one issued by the   |
|                                  | carrier to the forwarder.                                |
| House To House Transport         | The transport of cargo from the premises of the          |
|                                  | consignor to the premises of the consignee.              |
|                                  | Note: In the United States the term 'Point to Point      |
|                                  | Transport' is used instead of the term 'Door to Door     |
|                                  | Transport', because the term 'house' may mean            |
|                                  | 'customs house' or 'brokers house', which are usually    |
|                                  | located in the port.                                     |
| Hub                              | A central location to which traffic from many cities is  |
|                                  | directed and from which traffic is fed to other areas.   |
| Hundred weight (Cwt)             | (US:100 lb.; UK: 112 lbs.)                               |
| Hundredweight                    | A short ton hundredweight = 100 pounds. Long ton         |
| (cwt.)                           | hundredweight = 112 pounds.                              |
| Husbanding                       | A term used by steamship lines, agents, or port          |
| 3                                | captains who are appointed to handle all matters in      |
|                                  | assisting the master of the vessel - while in port - to  |
|                                  | obtain such services as bunkering, fresh water, food     |
|                                  | and supplies, payroll for the crew, doctors'             |
|                                  | appointments and ship repair.                            |
| Hyundai heavy industries Co Ltd. | They are the world's largest shipbuilding company,       |
| (HHI)                            | headquartered in Ulsan, South Korea. The company is a    |
| •                                | subsidiary of Hyundai Heavy Industries Group.            |
| Hyundai Merchant Marine          | A South Korean logistics company providing worldwide     |
| (HMM)                            | container shipping services. It was established in 1976  |
|                                  | as Asia Merchant Marine. It became Hyundai Merchant      |
|                                  | Marine, as part of the Hyundai Group, in 1982.           |

#### I

| Icing | A serious hazard where cold temperatures     |
|-------|--|
|       | (below about -10°C), combined with high wind |

|                               | speed (typically force eight or above on the       |
|-------------------------------|--|
|                               | Beaufort scale), result in spray blown off the sea |
|                               | freezing immediately on contact with the ship.     |
| Idle Time                     | The amount of ineffective time whereby the         |
| late Time                     | available resources are not used e.g. a container  |
|                               | in a yard.   |
| Idlers                        | This describes members of a ship's company         |
| lucis                         | who are not required to serve watches. These       |
|                               | were, in general, specialist tradesmen such as     |
|                               | the carpenter and the sailmaker.                   |
| Immediate exit                | The U.S.A. Customs IE Customs form is used         |
| (IE)                          | when goods are brought into the USA and are to     |
| (1-)                          | be immediately re-exported without being           |
|                               | transported within the USA.                        |
| Immediate transport           | Allows foreign merchandise arriving at one port    |
| (IT entry)                    | to be transported in bond to another port,         |
|                               | where a superseding entry is filed. (US customs)   |
| Import                        | To receive goods from a foreign country.           |
| Importer                      | The buyer of the goods being transported.          |
| In Bond                       | A term applied to the status of merchandise        |
|                               | admitted provisionally to a country without        |
|                               | payment of duties, either for storage in a         |
|                               | bonded warehouse or for transhipment to            |
|                               | another point, where duties eventually will be     |
|                               | paid.  |
| In Gate                       | The transaction or interchange that occurs at      |
|                               | the time a container is received by a rail         |
|                               | terminal or water port from another carrier.       |
| In Irons                      | When the bow of a sailboat is headed into the      |
|                               | wind and the boat has stalled and is unable to     |
|                               | manoeuvre.   |
| In the offing                 | In the water, visible from on board a ship, now    |
|                               | used to mean something imminent.                   |
| In Transit                    | The status of goods or persons between the         |
|                               | outwards Customs clearance and inwards             |
|                               | Customs clearance.                                 |
| Inboard                       | Towards the middle axis of the ship.               |
| Inboard motor                 | An engine mounted within the hull of a vessel,     |
|                               | usually driving a fixed propeller by a shaft       |
|                               | protruding through the stern. This is generally    |
|                               | used on larger vessels.                            |
| Inboard-Outboard drive system | For more information see stern drive.              |
| Inbound                       | Import (Outbound = Export).                        |
| Incentive Rate                | A lower-than usual tariff rate assessed because    |
|                               | a shipper offers a greater volume than specified   |
|                               | in the tariff. The incentive rate is assessed for  |
|                               | that portion exceeding normal volume.              |
| Including particular average  | Including particular average                       |
| (IPA)                         |  |

| INCOTorms               | In a town a grint own time of the second of |
|-------------------------|---|
| INCOTerms               | Incoterms or international commercial terms   |
|                         | are a series of international sales terms,  |
|                         | published by International Chamber of   |
|                         | Commerce (ICC) and are widely used in   |
|                         | international commercial transactions. They are   |
|                         | used to divide transaction costs and  |
|                         | responsibilities between buyer and seller and   |
|                         | reflect state-of-the-art transportation practices.  |
|                         | The first version was introduced in 1936 and the  |
|                         | present dates from 2010. For more information   |
|                         | see Terms of Sale. For more information see   |
|                         | Terms of Sale.  |
| Indemnity Bond          | An agreement to hold a carrier harmless with  |
|                         | regard to a liability.  |
| Independent Action      | The right of a conference member to publish a   |
| (IA)                    | rate of tariff rule that departs from the   |
|                         | Agreement's common rate or rule.  |
| Independent Tariff      | Any body of rate tariffs that are not part of an  |
|                         | agreement or conference system.   |
| Inducement              | Placing a port on a vessel's itinerary because the  |
|                         | volume of cargo offered by that port justifies  |
|                         | the cost of routing the vessel.   |
| Inglefield Clip         | A type of clip used to attach a flag to a flag  |
| mgterieta etip          | halyard.  |
| Inland Carrier          | A transportation line that hauls export or import   |
| mana carrier            | traffic between ports and inland points.  |
| Inland Point Intermodal | Refers to inland points (non-ports) that can be   |
| (IPI)                   | served by carriers on a through bill of lading.   |
| Inland Port             | An inland port (sometimes Dry Port) is an inland  |
| Intana Port             | intermodal terminal directly connected by road  |
|                         | or rail to a seaport and operating as a centre for  |
|                         | the transshipment of sea cargo to inland  |
|                         | destinations.   |
|                         | destinations.   |
|                         | In addition to their role in cargo transshipment,   |
|                         | dry ports may also include facilities for storage   |
|                         | and consolidation of goods, maintenance for   |
|                         | ,   |
|                         | road or rail cargo carriers and customs clearance   |
|                         | services.   |
|                         | The location of these facilities at a dry port  |
|                         | relieves competition for storage and customs  |
|                         | space at the seaport itself.  |
| Inspection Cortificate  | A certificate issued by an independent agent or   |
| Inspection Certificate  | firm attesting to the quality and/or quantity of  |
|                         | the merchandise being shipped. Such a   |
|                         | certificate is usually required in a letter of credit   |
|                         |   |
| Installment Chinments   | for commodity shipments.  |
| Installment Shipments   | Successive shipments that are permitted under   |
|                         | letters of credit. Usually they must take place   |

|                                       | within a given period of time.   |
|---------------------------------------|--|
| Institute cargo clauses (ICC)         | Maritime insurance   |
| Institute of Freight Forwarders (IFF) | Institute of Freight Forwarders  |
| Insulated Container                   | A container insulated on the walls, roof, floor  |
|                                       | and doors, to reduce the effect of external  |
|                                       | temperatures on the cargo.   |
| Insulated Tank                        | The frame of a container constructed to hold one or more thermally insulated tanks for liquids.  |
| Insurance Certificate                 | Assures the consignee that insurance is provided to guard against loss or damage to the cargo while in transit.  |
| Insurance with Average-clause         | This type of clause covers merchandise if the damage amounts to three per cent or more of the insured value of the package or cargo. If the vessel burns, sinks, or collides, all losses are fully-covered. In Marine Insurance, the word average means partial damage or partial loss.  |
| Insurance, All-risk                   | This type of insurance offers the shipper the broadest coverage available, covering against all losses that may occur in transit.  |
| Insurance, General-Average            | In water transportation, the deliberate sacrifice of cargo to make the vessel safe for the remaining cargo. Those sharing in the spared cargo proportionally cover the loss.   |
| Insurance, Particular Average         | A marine insurance term which refers to partial loss on an individual shipment from one of the perils insured against, regardless of the balance of the cargo. Particular average insurance can usually be obtained, but the loss must be in excess of a certain percentage of the insured value of the shipment, usually three to five per cent, before a claim will be allowed by the company. |
| Interchange Agreement                 | A formal agreement whereby participants agree to exchange equipment in intermodal movements.   |
| Interchange Points                    | A terminal at which freight in the course of transportation is delivered by one transportation line to another.  |
| Interline                             | An interline agreement is a mutual agreement between lines to transport each other's cargoes at agreed rates.  |
| Interline Freight                     | Freight moving from origin to destination over the lines of two or more transportation carriers.   |
| Intermediate Points                   | A point located en route between two other points.   |

| Intermodal                                     | The term used to denote movements of cargo containers interchangeably between transport modes (motor, water and air carriers) where the   |
|--|---|
|  | equipment is compatible within the multiple systems.  |
|  | This is one of the remarkable advantages brought about by containerisation. All the arrangements can be made in advance by one party; transfer from one mode to another is very quick, nobody needing to handle the merchandise, with the result of A-to-Z transit times being greatly reduced.   |
| Intermodal container transfer facility (ICTF)  | An on-dock facility for moving containers from ship to rail or truck.   |
| Internal Register                              | A register of ships maintained as a subset of a national register. Ships on the internal register fly the national flag and have that nationality but are subject to a separate set of maritime rules from those on the main national register. These differences usually include lower taxation of profits, manning of foreign nationals, and, typically, ownership outside the flag state (when it functions as an FOC register). |
|  | The Norwegian International Ship Register and Danish International Ship Register are the most notable examples of an internal register. Both have been instrumental in stemming flight from the national flag to flags of convenience and in attracting foreign owned ships to the Norwegian and Danish flags.  |
| Internation Maritime Organisation (IMO)        | Formerly known as IMCO established in Geneva in 1948, and brought into force ten years later, meeting for the first time in 1959. The IMCO name was changed to IMO in 1982.   |
|  | Now headquartered in London, U.K., the IMO is a specialised agency of the United Nations with 168 Member States and three Associate Members. The IMO's primary purpose is to develop and maintain a comprehensive regulatory framework for shipping and its remit today includes safety, environmental concerns, legal matters, technical co-operation, maritime security and the efficiency of shipping.                           |
| International Air Transport Association (IATA) | The trade and service organisation representing international airlines from more than 100 countries.  |
| International Air Transport Association (1)    | The trade and service organisation representing   |

| (IATA)   | international airlines from more than 100 countries.   |
|--|--|
| International Association of Classification Societies (IACS) | An organisation in which the major classification societies, among others American Bureau of Shipping, Lloyd's Register of Shipping and Germanischer Lloyd, are joined, whose principal aim is the improvement of standards concerning safety at sea.  |
|  | The members of IACS are:   |
|  | ABS American Bureau of Shipping  |
|  | BV Bureau Veritas  |
|  | CCS China Classification Society   |
|  | DNV Det Norske Veritas   |
|  | GL Germanischer Lloyd  |
|  | KR Korean Register of Shipping   |
|  | LR Lloyd's Register  |
|  | NK Nippon Kaiji Kyokai (ClassNK)   |
|  | RINA Registro Italiano Navale  |
|  | RS Russian Maritime Register of Shipping   |
| International Chamber of Commerce (ICC)                      | The largest, most representative business organisation in the world. Its hundreds of thousands of member companies in over 130 countries have interests spanning every sector of private enterprise. A world network of national committees keeps the ICC International Secretariat in Paris informed about national and regional business priorities. More than 2,000 experts drawn from ICC's member companies feed their knowledge and experience into crafting the ICC stance on specific business issues. The United Nations, the World Trade Organization, and many other intergovernmental bodies, both international and regional, are kept in touch with the views of international business through ICC. |
| International data interchange standards (E.D.I.F.A.C.T.)    | The United Nations-backed electronic data interchange standards body, used to create electronic versions of common business documents that will work on a global scale.  |

| International dhip and port facility security code (ISPS)                 | An amendment to the Safety of Life at Sea (SOLAS) Convention (1974/1988) on minimum security arrangements for ships, ports and government agencies.   |
|---|---|
| International Maritime Consultative Organisation (IMCO)                   | Having come into force in 2004  A United Nations-affiliated organisation established in 1948 and representing all maritime countries in matters affecting maritime transportation; including the movement of dangerous goods, bulk commodities and maritime regulations.  |
| International Maritime Dangerous Goods Code<br>(IMDG Code)<br>(IMDG Code) | A code, representing the classification of dangerous goods as defined by the International Maritime Organisation (IMO) in compliance with international legal requirements.   |
| International Maritime Satelite Organisation (INMARSAT)                   | A company originally founded in 1979 as the International Maritime Satellite Organisation (Inmarsat), a not-for-profit international organisation, set up at the behest of the International Maritime Organization (IMO).  When the organisation was converted into a private company in 1999, the business was split into two parts: the bulk of the organisation was converted into the commercial company, Inmarsat plc, and a small group became the regulatory body, IMSO. It provides telephony and data services to users worldwide, via special terminals which communicate to ground stations through twelve geosynchronous telecommunications satellites. |
| International Organisation for Standardisation (ISO)                      | An international standard-setting body composed of representatives from various national standards organisations. Founded on 23rd February 1947, the organisation promulgates worldwide proprietary industrial and commercial standards. It has its headquarters in Geneva, Switzerland.  |
| Interstate Commerce Commission (ICC)                                      | U.S.A. abbreviation for Interstate Commerce<br>Commission, The U.S.A. federal body charged<br>with enforcing acts of the USA Congress that<br>affect common carriers in interstate control.   |
| Invoice   | An itemised list of goods shipped to a buyer, stating quantities, prices, shipping charges, etc.  |
| Inward Foreign Manifest<br>(IFM)  | A complete listing of all cargo entering the country of discharge. This is required at all world ports and is the primary source of cargo control, against which duty is assessed by the receiving country.   |

| Inward freight manifest (IFM) | a complete listing of all cargo entering the country of discharge - required at all world ports. Failure to provide, errors in preparation, or late submittal causes the vessel operator to be fined. IFM is the primary source of cargo control, against which duty is assessed by the receiving country. Since it is a revenue-producing document, it must be accurate. |
|-------------------------------|---|
| In-water survey               | A method of surveying the underwater parts of a ship while it is still afloat instead of having to drydock it for examination of these areas, as was conventionally done.   |
| Irrevocable Letter of Credit  | A letter of credit in which the specified payment is guaranteed by the bank if all terms and conditions are met by the drawee and which cannot be revoked without joint agreement of both the buyer and the seller.   |
| ISO 9000                      | ISO 9000 is a series of standards, developed and published by the International Organisation for Standardisation (ISO), intended to define, establish, and maintain an effective quality assurance system for manufacturing and service industries.   |
| Issuing Bank                  | A bank that opens a straight or negotiable letter of credit and assumes the obligation to pay the bank or beneficiary if the documents presented are in accordance with the terms of the letter of credit.  |
| Issuing Carrier               | The carrier issuing transportation documents or publishing a tariff.  |

#### J

| Jack                    | 1. A sailor. Also jack tar or just tar.                 |
|-------------------------|---|
|                         |   |
|                         | 2. A flag. Typically the flag was talked about as if it |
|                         | were a member of the crew. Strictly speaking            |
| Jacket                  | A wood or fibre cover placed around such containers as  |
|                         | cans and bottles.                                       |
| Jacklines or jack stays | Lines, often steel wire with a plastic jacket, from the |
|                         | bow to the stern on both port and starboard. The        |
|                         | Jacklines are used to clip on the safety harness to     |
|                         | secure the crew to the vessel, while giving them the    |
|                         | freedom to walk on the deck.                            |
| Jacob's Ladder          | A rope ladder suspended from the side of a vessel and   |
|                         | used for boarding.                                      |

| Jenny                                   | A large jib, strongly overlapping the mainmast. Also called genoa.  |
|---|---|
| Jetsam                                  | Debris ejected from a ship that sinks or washes ashore  |
| Jettison                                | The act of throwing cargo or equipment (jetsam) overboard when a ship is in danger.   |
| Jettison and washing overboard (J.&W.O) | Jettison and washing overboard  |
| Jetty                                   | A mole or breakwater, running out into the sea to protect harbours or coasts. It is sometimes used as a landing-pier.   |
| Jib                                     | A triangular staysail at the front of a ship.   |
| Jibboom                                 | A spar used to extend the bowsprit.   |
| Jibe                                    | For more information see gybe.  |
| Jigger-mast                             | The fourth mast - although ships with four or more masts were uncommon - or the aft most mast where it is smallest on vessels of less than four masts.  |
| Joggle                                  | A slender triangular recess cut into the faying surface of a frame or steamed timber to fit over the land of clinker planking, or cut into the faying edge of a plank or rebate to avoid feather ends on a streak of planking. The feather end is cut off to produce a nib. The joggle and nib in this case is made wide enough to allow a caulking iron to enter the seam. |
| Joint Rate                              | A rate applicable from a point on one transportation line to a point on another line, made by agreement and published in a single tariff by all transportation lines over which the rate applies.   |
| Joint Venture                           | A form of business partnership involving joint management and the sharing of risks and profits between enterprises sometimes based in different countries.  |
| Jollies                                 | A traditional Royal Navy nickname for the Royal Marines.  |
| Jones Act                               | A 1920 Act of the U.S. Congress prohibiting foreign flag carriers from participating in the U.S. intercoastal trade by water.   |
|   | It currently is applicable in such trade lanes as the US continental states to and from Hawaii and Alaska.  |
| Journey                                 | A voyage from one place, port or country to another one, in case of a round trip, to the same one.  |
| Junk                                    | Old cordage past its useful service life as lines aboard ship. The strands of old junk were teased apart in the process called picking oakum.   |
| Jurisprudence                           | Juridical decisions used for explanation and meaning of law.  |
| Just-In-Time                            | With this method of inventory control   |
|   |   |

| Keel   | The central structural basis of the hull.  |
|--|--|
| Keelhauling  | A maritime punishment involving the dragging of an   |
|  | individual under the keel of a ship.   |
| Kelson   | The timber immediately above the keel of a wooden  |
| /:  :_ .   | ship.  |
| Killick  | A small anchor. A fouled killick is the substantive badge of non-commissioned officers in the Royal Navy.    |
|  | Seamen promoted to the first step in the promotion   |
|  | ladder are called 'Killick'. The badge signifies that here   |
|  | is an Able Seaman skilled to cope with the awkward job   |
|  | of dealing with a fouled anchor.   |
| Kilo   | Abbreviation for 'Kilo' or metric ton. 1,000 kilos or  |
| (KT)   | 2,204.6 pounds.  |
| Kilogram   | 1,000 grams or 2.2046 pounds.  |
| King Pin   | A coupling pin centered on the front underside of a  |
|  | chassis; couples to the tractor.   |
| King Plank   | The centreline plank of a laid deck. Its sides are often   |
|  | recessed, or nibbed, to take the ends of their parallel  |
| Vissing the gunner's daughter  | curved deck planks.  The act of bending over the barrel of a gun for punitive                                |
| Kissing the gunner's daughter  | beating with a cane or cat.  |
| Kitchen Rudder   | Hinged cowling around a fixed propeller, allowing the  |
| THE COLOR HAD COLOR TO THE COLO | drive to be directed to the side or forwards to  |
|  | manoeuvre the vessel.  |
| Knee   | Connects two parts roughly at right angles, e.g. deck  |
|  | beams to frames.   |
| Knocked Down   | An article taken apart, folded or telescoped in such a   |
| (KD)   | manner as to reduce its bulk compared to its   |
| Knocked down less than carload lots  | assembled bulk.  Knocked down less than carload lots   |
| (KDICL)  | Kilocked down less than carload lots   |
| Knot (nautical)  | The knot is a unit of speed equal to one nautical mile   |
| Titlot (Hadeleat)  | per hour, which is equal to exactly 1.852 kmh and  |
|  | approximately 1.151 mph.   |
|  |  |
|  | Until the mid-19th century vessel speed at sea was   |
|  | measured using a chip log. This consisted of a wooden  |
|  | panel, weighted on one edge to float upright, and thus present substantial resistance to moving with respect |
|  | to the water around it, attached by line to a reel.  |
|  | This way of measuring the knot was invented by   |
|  | Commodore Mark Wilhde. The chip log was 'cast' over  |
|  | the stern of the moving vessel and the line allowed to   |
|  | pay out. Knots placed at a distance of 47 feet 3 inches  |

|                             | (14.4018 m) passed through a sailor's fingers, while      |
|-----------------------------|---|
|                             | another sailor used a 30 second sandglass (28 second      |
|                             | sandglass is the current accepted timing) to time the     |
|                             | operation. The knot count would be reported and used      |
|                             | in the sailing master's dead reckoning and navigation.    |
|                             | And this was recorded, of course, in the Ship's Log.      |
|                             |   |
|                             | This method gives a value for the knot of 20.25 in/s, or  |
|                             | 1.85166 km/h. The difference from the modern              |
|                             | definition is less than 0.02%.                            |
| Know the ropes              | A sailor who 'knows the ropes' is familiar with the miles |
| Milow the ropes             | of cordage and ropes involved in running a ship.          |
| Korean Register of shipping | The Korean Register of Shipping (KR) is the only          |
|                             | classification society founded in Korea offering          |
| (KR)                        | ,   |
|                             | verification and certification services for ships and     |
|                             | marine structures in terms of design, construction and    |
|                             | maintenance. KR promotes the safety of life and           |
|                             | property at sea and the protection of the environment.    |
|                             | Plus, KR also provides certification services for various |
|                             | business sectors including education & training, navy &   |
|                             | coast guard vessels, renewable energy and etc. KR is      |
|                             | Asia's second biggest classification society and aims to  |
|                             | be on world's top five by 2020.                           |
|                             | be on world's top live by 2020.                           |
|                             | The company has 560 employees in 45 offices               |
|                             | worldwide. Its headquarters is located in DaeJeon,        |
|                             | South Korea.  |
| Kyoto Convention            | The convention for the International Customs Co-          |
|                             | operation Council held in Kyoto in 1974 for the           |
|                             | simplification and harmonisation of national customs      |
|                             | procedures. On 25th of June 1999 the updated and          |
|                             | restructured International Convention on the              |
|                             | simplification and harmonisation of Customs               |
|                             | Procedures (Kyoto Convention) was unanimously             |
|                             | adopted by 114 customs administrations. This              |
|                             | convention was restructured to deal with                  |
|                             | computerised controls and to ensure better                |
|                             | cooperation between Customs authorities mutually          |
|                             | · ·   |
|                             | and with trade in general.                                |

#### L

| Label | The tag marking the cargo. Hazardous cargoes have their own specific labels that must follow the shipment. |
|-------|--|

| Ladder         | On board a ship, all 'stairs' are called ladders, except  |
|----------------|---|
|                | for literal staircases aboard passenger ships. Most   |
|                | 'stairs' on a ship are narrow and nearly vertical, hence  |
|                | the name.   |
| Laden          | From the verb to lade; loaded aboard a vessel.  |
| Laden Vessel   | For more information see Loaded Vessel.   |
| Lading         | Refers to the freight shipped. The contents of a  |
| 3              | shipment.   |
| Lagan          | Cargo or equipment to which an identifying marker   |
|                | or buoy is fastened, thrown over-board in times of  |
|                | danger to lighten a ship's load. Under maritime law, if   |
|                | the goods are later found they must be returned to  |
|                | the owner whose marker is attached; the owner must  |
|                | make a salvage payment.   |
| Laker          | North American Great Lakes slang for a vessel which   |
|                | spends all its time on the five Great Lakes.  |
| Land lubber    | A term to describe a person unfamiliar with being on  |
|                | the sea.  |
| Landbridge     | The movement of cargo by water from one country   |
|                | through the port of another country, then using rail  |
|                | or truck, to an inland point in that country or to a  |
|                | third country. For example: a through movement of   |
|                | Asian cargo to Europe across North America.   |
| Landed Cost    | The total cost of a good to a buyer, including the cost   |
| 1. 1. 6        | of transportation.  |
| Landing Gear   | A support fitted on the front part of a chassis (which  |
|                | is retractable). It is used to support the front end of a   |
| Language       | chassis when the tractor has been removed.  |
| Lanemeter      | Primarily used to indicate the cargo capacity of a roll-  |
|                | on/roll-off car carrier. It is one meter of deck with a width of 2.5 to 3.0 metres.                     |
| Lanyard        | A rope that ties something off.   |
| Larbard        |   |
| Larboard       | An obsolete term for the left side of a ship. It is derived from 'lay-board' providing access between a |
|                | ship and a quay, when ships normally docked with  |
|                | the left side to the wharf. Replaced by port side or  |
|                | port, to avoid confusion with starboard.  |
| Large          | For more information see by and large.  |
|                | To hold goods in position by the use of wires, ropes,   |
| Lash (to)      | chains and straps.  |
| Lateral system | A system of aids to navigation in which characteristics   |
| Lucciuc system | of buoys and beacons indicate the sides of the  |
|                | channel or route relative to a conventional direction   |
|                | of buoyage (usually upstream).  |
| Lay            | To come and go; used in giving orders to the crew,  |
| _~ <i>y</i>    | such as 'lay forward' or 'lay aloft'. To direct the course  |
|                | of vessel. Also, to twist the strands of a rope   |
|                | together.   |
| Lay Days       | The dates between which a chartered vessel is to be   |
| Luy Duys       | The dates between willen a chartered vesser is to be  |

|                                       | available in a port for loading of cargo.   |
|---------------------------------------|---|
| LayCan                                | Laydays/Cancelling (date); range of dates within                                  |
| ,                                     | which the hire contract must start.   |
| Laying Down                           | Beginning construction in a shipyard.   |
| Lazarette                             | A small stowage locker at the aft end of a boat.                                  |
| Lazaretto                             | A lazaretto or lazaret is a quarantine station for                                |
|                                       | maritime travellers. Lazarets can be ships  |
|                                       | permanently at anchor, isolated islands, or mainland                              |
|                                       | buildings. Until 1908, lazarets were also used for                                |
|                                       | disinfecting postal items, usually by fumigation. A                               |
|                                       | leper colony administered by a Christian religious                                |
|                                       | order was often called a lazar house, after the                                   |
|                                       | parable of Lazarus the Beggar.  |
| League                                | A unit of length, normally equal to three nautical                                |
| Lookaga and broakaga                  | miles.  |
| Leakage and breakage<br>(Lkg. & Bkg.) | Leakage and breakage  |
| Lease                                 | A contract by which one party gives to another party                              |
| 2000                                  | the use of property or equipment, e.g. containers, for                            |
|                                       | a specified time against fixed payments.  |
| Lee Shore                             | A shore downwind of a ship. A ship which cannot sail                              |
|                                       | well to windward risks being blown onto a lee shore                               |
|                                       | and grounded.   |
| Lee Side                              | The side of a ship sheltered from the wind (which is                              |
|                                       | known as the weather side).   |
| Leech                                 | The aft or trailing edge of a fore-and-aft sail; the                              |
|                                       | leeward edge of a spinnaker; a vertical edge of a                                 |
|                                       | square sail. The leech is susceptible to twist, which is                          |
|                                       | controlled by the boom vang and mainsheet.  |
| Leeward                               | In the direction that the wind is blowing towards.                                |
| Leeway                                | The amount that a ship is blown leeward by the wind.                              |
| Logal Waight                          | For more information see 'weatherly'.  The weight of the goods plus any immediate |
| Legal Weight                          | wrappings which are sold along with the goods e.g.,                               |
|                                       | the weight of a tin can as well as its contents.                                  |
|                                       | the weight of a till call as well as its contents.                                |
|                                       | For more information see 'Gross Weight'.  |
| Length Overall                        | The full length of a ship.  |
| (LOĂ)                                 |   |
| Less than containerload               | The quantity of freight which is less than that                                   |
| (LCL)                                 | required for the application of a container load rate.                            |
|                                       | Loose freight.  |
| Less than container-load              | This refers to shipments that do not completely fill a                            |
| (LCL)                                 | container and are, therefore, combined with other                                 |
|                                       | shipments at a warehouse to fill a container;                                     |
|                                       | sometimes referred to as LTL (less-than Trailer Load).                            |
| Less than truckload                   | The quantity of freight less than that required for the                           |
| (LTL)                                 | application of a truckload rate.  |
| Let go and haul                       | An order indicating that the ship is in line with the                             |

|                               | wind.  |
|-------------------------------|--|
| Letter of Credit              | A conditional bank guarantee.  |
| (L/C)                         | Ls/Cs are financial documents issued by banks, at the request of a consignee, guaranteeing payment to the shipper of the cargo provided that certain terms and conditions are fulfilled. Normally a L/C contains a brief description of the goods, the documents required, a shipping date, and an expiration date after which payment will no longer be made. |
|                               | An Irrevocable Letter of Credit is one which obligates the issuing bank to pay the exporter when all terms and conditions of the L/C have been met. None of the terms and conditions may be changed without the consent of all the parties to the L/C.   |
|                               | A Revocable Letter of Credit is subject to possible recall or amendment at the option of the applicant, without the approval of the beneficiary.   |
|                               | A Confirmed Letter of Credit is issued by a foreign bank with its validity confirmed by a US bank. An exporter who requires a confirmed L/C from the buyer is assured payment from the US bank in case the foreign buyer or bank defaults.   |
|                               | A Documentary Letter of Credit is one for which the issuing bank stipulates that certain documents must accompany a draft. The documents assure the applicant (importer) that the merchandise has been shipped and that title to the goods has been transferred to the importer.   |
| Letter of Indemnity (LOI)     | The guarantee from the shipper or consignee to indemnify a carrier for costs and/or loss, if any, in order to obtain favourable action by the carrier, e.g. sometimes, it is used to allow the consignee to take delivery of goods without surrendering the B/L which has been delayed or become lost.   |
|                               | On export shipments, some carriers may permit shippers to issue Letters of Indemnity to the carriers in order to secure from them clean bills of lading in place of foul, however the risk is then high that the Letter of Indemnity is found unenforceable by a court.  |
| Letter of Marque and Reprisal | A warrant granted to a privateer condoning specific acts of piracy against a target as a redress for grievances.   |
| Liability                     | Legal responsibility for the consequences of certain   |

|   | acts or omissions.   |
|---|--|
| Lien  | A legal claim upon goods for the satisfaction of some debt or duty.  |
| Lifebelt, lifejacket, life preserver or 'Mae<br>West' | A device such as a buoyant ring or inflatable jacket which keeps a person afloat in the water.   |
| Lifeboat  | Shipboard lifeboat, kept on board a vessel and used to take crew and passengers to safety in the event of the ship being abandoned.  |
|   | Rescue lifeboat, usually launched from shore, used to rescue people from the water or from vessels in difficulty.  |
| Liferaft  | An inflatable, covered raft, used in the event of a vessel being abandoned.  |
| Lift-on/Lift-off<br>(Lo/Lo)                           | This is breakbulk cargo that can be lifted on and off the vessel by cranes and derricks.   |
| Lightening  | The process by which a vessel discharges part of its cargo at anchor into a lighter to reduce the vessel's draft so it can then get alongside a pier.  |
| Lighter   | An open or covered barge towed by a tugboat and used mainly in harbours and inland waterways to carry cargo to/from alongside a vessel.  |
| Lighter Aboard Ship (1)<br>(LASH)                     | A specially constructed vessel, equipped with an overhead crane, for lifting custom-designed barges and stowing them into cellular slots in an athwartship position.   |
| Lighter aboard ship<br>(LASH)                         | The acronym for 'Lighter Aboard Ship'. This system refers to the practice of loading barges (lighters) aboard a larger vessel for transport.   |
|   | It was developed in response to a need to transport lighters, a type of unpowered barge, between inland waterways separated by open seas. Lighters are typically towed or pushed around harbors, canals or rivers and cannot be relocated under their own power. |
|   | The carrier ships are known variously as LASH carriers, barge carriers, kangaroo ships or lighter transport ships.   |
| Lighterage (1) (Ltge.)                                | Lighterage   |
| Lighterage  | This refers to the carriage of goods by lighter and the charge assessed thereafter.  |
| Lightweight   | The weight of an empty vessel, including equipment and outfit, spare parts required by the regulatory bodies, machinery in working condition and liquids in the systems, but excluding liquids in the storage tanks, stores and crew.                            |

| Line                  | The correct nautical term for the majority of the   |
|-----------------------|---|
| Line                  | The correct nautical term for the majority of the cordage or 'ropes' used on a vessel. A line will always |
|                       | have a more specific name, such as mizzen topsail   |
|                       | halyard, which describes its use.   |
| Liner                 | Ship of the line: a major warship capable of taking its   |
| Linei                 | place in the main (battle) line of fighting ships. Hence  |
|                       | the modern term for prestigious passenger vessels:  |
|                       | ocean liner.  |
|                       | ocean inier.  |
|                       | A cargo vessel sailing between specified ports on a   |
|                       | regular basis.  |
| Liner Conference      | A group of two or more vessel-operating carriers,   |
| Liner conference      | which provides international liner services for the   |
|                       | carriage of cargo on a particular trade route and   |
|                       | which has an agreement or arrangement to operate  |
|                       | under uniform or common freight rates and any   |
|                       | other agreed conditions.  |
| Liner In Free Out     | A transport condition denoting that the freight rate is   |
| (LIFO)                | inclusive of the sea carriage and the cost of loading;  |
|                       | the latter as per the custom of the port. It excludes   |
|                       | the cost of discharging.  |
| Liquefied natural Gas | Natural gas will liquefy at a temperature of  |
| (LNG)                 | approximately -259 F or -160 C at atmospheric   |
|                       | pressure. One cubic foot of liquefied gas will expand   |
|                       | to approximately 600 cubic feet of gas at atmospheric   |
|                       | pressure.   |
| Liquidation           | The finalisation of a customs entry.  |
| List                  | The vessel's angle of lean or tilt to one side, in  |
|                       | degrees, in the direction called roll.  |
| Livestock             | Common farm animals   |
| Lloyd's of London     | Lloyd's, also known as Lloyd's of London, is a British  |
|                       | insurance market. The Society of Lloyd's was  |
|                       | incorporated by Lloyd's Act 1871.   |
|                       |   |
|                       | Unlike most of its competitors in the reinsurance   |
|                       | market, it is not a company.  |
|                       |   |
|                       | It serves as a meeting place where multiple financial   |
|                       | backers, underwriters, or 'members', whether  |
|                       | individuals (traditionally known as 'Names') or   |
| Llaudal Daniatus      | corporations, come together to pool and spread risk.  |
| Lloyds' Registry      | The Lloyd's Register Group is a maritime classification   |
|                       | society and independent risk management   |
|                       | organisation providing risk assessment and mitigation   |
|                       | services and management systems certification.  |
|                       | Historically, as Lloyd's Register of Shipping, it was a   |
|                       | specifically maritime organisation. In the late 20th  |
|                       | century it diversified into other sectors, including oil  |
|                       | & gas, process industries, nuclear and rail.  |
|                       |   |

|                        | Like the famous international insurance market, Lloyd's of London, Lloyd's Register owes its name and foundation to the 17th century coffee house in London frequented by merchants, marine underwriters, and others, all connected with shipping. The owner, Edward Lloyd, helped them to exchange information by circulating a printed sheet of all the news he heard. In 1760, the Register Society was formed by the customers of the coffee house.  Other than this historical connection, Lloyd's Register is unrelated to Lloyd's of London. |
|------------------------|---|
| LNGC (LNG Carrier)     | An ocean-going ship specially constructed to carry  |
| ,                      | LNG in tanks at 160 C. The current average carrying   |
| (LNG Carrier)          | capacity of LNGs is 143,000 cubic metres. However   |
|                        | the largest LNGCs developed by Qatargas - known as  |
|                        | Q-Flex and Q-Max - can carry between 210,000 and  |
|                        | 266,000 cubic metres of liquefied natural gas.  |
| Load                   | The freight in a vehicle or container.  |
| Load Line              | The waterline corresponding to the maximum draft  |
|                        | to which a vessel is permitted to load, either by   |
|                        | freeboard regulations, the conditions of classification,  |
|                        | or the conditions of service. For more information  |
|                        | see 'Plimsoll Mark'.  |
| Load Ratio             | The ratio of loaded miles to empty miles per tractor.   |
| Loaded to the gunwales | A term which literally means having cargo loaded as   |
|                        | high as the ship's rail. It is also a colloquial meaning  |
| Loaded Vessel          | for feeling extremely drunk.  A vessel where cargo has been put on board.   |
| Loading Time           | The maximum permissible time for loading or   |
| Loading Time           | unloading cargo.  |
| Location               | Any named geographical place, recognised by a   |
|                        | competent national body, with permanent facilities  |
|                        | used for goods movements associated with  |
|                        | international trade, and used frequently for these  |
|                        | purposes.   |
|                        | Geographical place such as a port, an airport, an   |
|                        | inland freight terminal, a container freight station, a   |
|                        | container yard, a container depot, a terminal or any  |
|                        | other place where customs clearance and/or regular  |
|                        | receipt or delivery of goods can take place.  |
|                        | Geographical place such as a port, an airport, an   |
|                        |   |
|                        | i iniano treigni terminal, a container treigni station, a 🗀   |
|                        | inland freight terminal, a container freight station, a container yard, a container depot, a terminal or any  |
|                        | container yard, a container depot, a terminal or any  |
|                        |   |
| Lock                   | container yard, a container depot, a terminal or any other place where customs clearance and/or regular   |

|                                    | vessel can be floated up or down to a different level.     |
|------------------------------------|--|
|                                    | The Panama and Suez canals have many locks, for            |
|                                    | instance.  |
| Loggerhead                         | An iron ball attached to a long handle, used for           |
| 20550044                           | driving caulking into seams and (occasionally) in a        |
|                                    | fight. Hence the saying: 'at loggerheads'.                 |
| Long Ton                           | The U.S. imperial weight value of 2,240 pounds.            |
| Long ton (1)                       | Long ton   |
| (l. t. or l. tn.)                  |  |
| Longshoreman                       | Stevedore, dock worker; an individual employed             |
|                                    | locally in a port to load and unload ships.                |
| Loose                              | Without packing.   |
| Loose cannon                       | An irresponsible and reckless individual whose             |
|                                    | behaviour (either intended or unintended) endangers        |
|                                    | the group he or she belongs to. A loose cannon,            |
|                                    | weighing thousands of pounds, would crush anything         |
|                                    | and anyone in its path, and possibly even break a          |
|                                    | hole in the hull, thus endangering the seaworthiness       |
| 1                                  | of the whole ship.   |
| Loose footed                       | A mainsail that is not connected to a boom along its foot. |
| Los Angolos Export Torminal        | Los Angeles Export Terminal                                |
| Los Angeles Export Terminal (LAXT) | Los Angeles Export Terminal                                |
| Loss and damage                    | Loss and damage  |
| (L&D)                              | LOSS and damage  |
| Low-Boy                            | A trailer or semi-trailer with no sides and with the       |
| LOW-BOY                            | floor of the unit close to the ground to allow for the     |
|                                    | transport of overheight pieces.                            |
| Lubber's line                      | A vertical line inside a compass case indicating the       |
| Labber 5 time                      | direction of the ship's head.                              |
| Luff                               | The forward edge of a sail.                                |
| Luff up                            | To steer a sailing vessel more towards the direction       |
|                                    | of the wind until the pressure is eased on the [sheet].    |
| Luffing                            | When a sailing vessel is steered far enough to             |
|                                    | windward that the sail is no longer completely filled      |
|                                    | with wind (the luff of a fore-and-aft sail begins to flap  |
|                                    | first).  |
|                                    |  |
|                                    | Loosening a sheet so far past optimal trim that the        |
|                                    | sail is no longer completely filled with wind.             |
|                                    | The flapping of the sail(s) which results from having      |
|                                    | no wind in the sail at all.                                |
| Lump Sum                           | An agreed sum of money, which is paid in full              |
| •                                  | settlement at one time.                                    |
| Lump Sum Charter                   | A voyage charter whereby the ship-owner agrees to          |
|                                    | place the whole or a part of the vessel's capacity at      |
|                                    | the charterer's disposal for which a lump-sum freight      |
|                                    | is being paid.   |

| Lying ahull | The act of waiting out a storm by dousing all sails and |
|-------------|---|
|             | simply letting the boat drift.                          |

## M

| Mae West           | A Second World War personal flotation device used to keep people afloat in the water; named after the 1930s actress Mae West, well-known for her pneumatic torso.  |
|--------------------|--|
| Mafi Trailer       | A German brand name of a roll trailer used for RoRo  |
| man nana.          | purposes.  |
| Magnetic Bearing   | An absolute bearing using magnetic north.  |
| Magnetic North     | The direction towards the Magnetic North Pole. Varies slowly over time.  |
| Maiden Trip        | The first voyage of a vessel after delivery from new-building to her owner(s).   |
| Mainbrace          | One of the braces attached to the mainmast.  |
| Mainmast (or Main) | The tallest mast on a ship.  |
| Mainsheet          | The sail control line that allows the most obvious effect on mainsail trim. It is primarily used to control the angle of the boom, and thereby the mainsail. This control can also increase or decrease downward tension on the boom while sailing upwind, significantly affecting sail shape. For more control over downward tension on the boom, a boom vang is recommended.   |
| Making way         | The scenario of a vessel moving under its own power.   |
| Malaccamax         | Malaccamax is a naval architecture term for the largest size of ship capable of fitting through the 25 metres (82 ft)-deep Strait of Malacca. This waterway connects the Andaman Sea (Indian Ocean) and the South China Sea (Pacific Ocean). It runs between the Indonesian island of Sumatra to the west and peninsular (West) Malaysia and extreme southern Thailand to the east.  |
|                    | Bulk carriers and supertankers have been built to this size, and the term is chosen for very large crude carriers (VLCC). A Malaccamax container ship would be 470 m long and 60 m wide, with 20 m of draft and 300,000 metric tons deadweight (DWT) for a capacity of 18,000 twenty-foot equivalent units (TEU). The ports' growth requirements could be leading to the creation of new terminals dedicated to those ships. |
| Malpractice        | USA; FMC Regulations. A carrier giving a customer illegal preference to attract cargo.   |
|                    | This can take the form of a money refund (rebate);   |

|                          | using lower figures than actual for the assessment of         |
|--------------------------|---|
|                          | freight charges (undercubing); misdeclaration of the          |
|                          | commodity shipped to allow the assessment of a lower          |
|                          | tariff rate; waiving published tariff charges for             |
|                          | demurrage, CFS handling or equalisation; providing            |
| 9                        | specialised equipment to a shipper to the detriment of        |
|                          | other shippers, etc.  |
| Man of war or man o' war | A warship from the Age of Sail.                               |
|                          | A cry let out when a seaman has gone overboard.               |
|                          | A writ issued by a court; determines that specific            |
|                          | actions be carried out.                                       |
|                          | A list or invoice of the passengers or goods being            |
|                          | carried by a commercial vehicle or ship. It is a              |
|                          | document that lists in detail all the bills of lading issued  |
|                          | by a vessel or its agent or master, for example, a            |
|                          | detailed summary of the total cargo of a vessel. Used         |
|                          | principally for Customs purposes.                             |
|                          | Another term for Bermudan sailing rig. The mainsail is        |
| <b>5</b>                 | triangular, rigged fore-and-aft with the lead edge fixed      |
|                          | to the mast. It refers to the similarity of the tall mast to  |
|                          | a radio aerial.   |
|                          |   |
|                          | A docking facility suitable for small ships and yachts.       |
| •                        | In broad terms, it is insurance covering the loss or          |
|                          | damage of goods at sea. Marine insurance typically            |
|                          | compensates the owner of merchandise for losses               |
|                          | sustained from fire, shipwreck, etc. but excludes losses      |
|                          | that can be recovered from the carrier.                       |
|                          | Royal Marines formed as the Duke of York and Albany's         |
|                          | Maritime Regiment of Foot in 1664 with many and               |
|                          | varied duties including providing guard to the ship's         |
|                          | officers should there be mutiny aboard. They were             |
|                          | sometimes thought by seamen to be rather gullible,            |
|                          | hence the phrase 'tell it to the marines'.                    |
|                          | Business pertaining to commerce or navigation                 |
|                          | transacted upon the sea or in seaports in such matters        |
|                          | as the court of admiralty has jurisdiction.                   |
| Maritime Group           | (Rules for Sea and Inland Waterways transport - none          |
|                          | of which should be used for carriage in intermodal            |
|                          | containers)   |
|                          |   |
|                          | FAS - Free Alongside Ship (named port of shipment)            |
|                          |   |
|                          | FOB - Free On Board (named port of shipment)                  |
|                          |   |
|                          | CFR - Cost and Freight (named port of destination)            |
|                          |   |
|                          |   |
|                          | CIF - Cost, Insurance and Freight (named port of              |
|                          | CIF - Cost, Insurance and Freight (named port of destination) |
|                          | CIF - Cost, Insurance and Freight (named port of              |

international, with its own courts and jurisdiction, which goes back to Rhodian law of 800 B.C. and predates both the civil and common laws.

Its more modern origins were civilian in nature, as first seen in the Reles of Oléron of circa 1190 A.D.

Maritime law was subsequently greatly influenced and formed by the English Admiralty Court and then later by the common law itself.

That maritime law is a complete legal system can be seen from its component parts. For centuries maritime law has had its own law of contract:

```
of sale (of ships);
of service (towage);
of lease (chartering);
of carriage (of goods by sea);
of insurance (marine insurance being the precursor of insurance ashore);
of agency (ship chandlers);
of pledge (bottomry and respondentia);
```

of compensation for sickness and personal injury (maintenance and cure) and

risk distribution (general average).

of hire (of masters and seamen);

It is and has been a national and an international law (probably the first private international law). It has also had its own public law and public international law. Maritime law is composed of two main parts - national maritime statutes and international maritime conventions, on the one hand, and the general maritime law (lex maritima), on the other.

Today's general maritime law consists of the common forms, terms, rules, standards and practices of the maritime shipping industry - standard form bills of lading, charter parties, marine insurance policies and sales contracts are good examples of common forms and the accepted meaning of the terms, as well as the York/Antwerp Rules on general average and the

|                                   | Uniform Customs and Practice for Documentary Credits.  |
|-----------------------------------|--|
| Marking                           | Letters, numbers and other symbols placed on cargo packages to facilitate identification. These are also known as marks.   |
| MARPOL 73/78                      | Marpol 73/78 is the International Convention for the Prevention of Pollution From Ships, 1973, as modified by the Protocol of 1978. ('Marpol' is short for marine pollution and 73/78 short for the years 1973 and 1978.)  |
|                                   | Marpol 73/78 is one of the most important international marine environmental conventions. It was designed to minimise pollution of the seas, including dumping, oil and exhaust pollution. Its stated object is: to preserve the marine environment through the complete elimination of pollution by oil and other harmful substances and the minimisation of accidental discharge of such substances. |
| Mast                              | A vertical pole on a ship designed to support sails or rigging.  |
| Master                            | Either the commander of a commercial vessel, or a senior officer of a naval sailing ship in charge of routine seamanship and navigation but not in command during combat.  |
| Master Bill                       | In case of consolidation, the Master Bill is the B/L of the carrier's contract of carriage, split among House Bills, the consolidator's contract of carriage with their clients.   |
| Master-at-arms                    | A non-commissioned officer responsible for discipline on a naval ship. Standing between the officers and the crew, commonly known in the Royal Navy as 'the Buffer'.   |
| Masthead                          | A small platform partway up the mast, just above the height of the mast's main yard. A lookout is stationed here, and men who are working on the main yard will embark from here. For more information see Crow's Nest.  |
| Matelot                           | The French term for sailor. A traditional Royal Navy term for an ordinary sailor.  |
| Mate's Receipt (1)                | An archaic practice. It was an 'acknowledgement of cargo' receipt signed by a mate of the vessel. The possessor of the mate's receipt is entitled to the bill of lading, in exchange for that receipt.   |
| Measurement Cargo                 | Freight on which transportation charges are calculated on the basis of volume measurement.   |
| Measurement Ton                   | USA Imperial measure; 40 cubic feet.   |
| Mechanically Ventilated Container | A container fitted with a means of forced air ventilation (fan).   |
| Memo Bill                         | For more information see Service Bill of Lading.   |

| Memorandum Bill of Lading | A duplicate copy of an in-house bill of lading.            |
|---------------------------|--|
| Mercantile marine         | Mercantile marine  |
| (M.M)                     |  |
| Merchant                  | For cargo carried under the terms and conditions of the    |
|                           | Carrier's Bill of Lading and of a tariff, a merchant       |
|                           | describes any trader or persons (e.g. Shipper,             |
|                           | Consignee) and including anyone acting on their behalf,    |
|                           | owning or entitled to possession of the goods.             |
| Merchant Haulage          | Container's trucking managed by the sender or a            |
|                           | forwarder (as opposed to Carrier Haulage). It includes     |
|                           | empty container-moves to and from hand-over points         |
|                           | in respect of containers released by the Carrier to        |
|                           | Merchants.   |
| Merchant Marine           | All ships engaged in the carriage of goods i.e. all        |
|                           | commercial vessels (as opposed to all non-military         |
|                           | ships), which excludes tugs, fishing vessels, offshore oil |
|                           | rigs, etc. This includes a grouping of merchant ships by   |
|                           | nationality or register.                                   |
| Merchant Ship             | A vessel that carries goods against payment of freight;    |
|                           | commonly used to denote any non-military ship but          |
|                           | accurately restricted to commercial vessels only.          |
| Mess                      | An eating place aboard ship. A group of crew who live      |
|                           | and eat together.  |
| Mess deck catering        | A system of catering in which a standard ration is         |
|                           | issued to a mess supplemented by a money allowance         |
|                           | which may be used by the mess to buy additional            |
|                           | provisions from the purser's stores or elsewhere.          |
|                           | Each mess was autonomous and self-regulating.              |
|                           | Seaman cooks, often members of the mess, prepared          |
|                           | the meals and took them, in a tin canteen, to the galley   |
|                           | to be cooked by the ship's cooks.                          |
| Metric Ton (1)            | 2,204.6 pounds or 1,000 kilograms.                         |
| Metric ton (2)            | Metric ton   |
| (mt.)                     |  |
| Metric ton                | 2204 lbs   |
| (M/T)                     |  |
| Microbridge               | A cargo movement in which the water carrier provides       |
|                           | a through service between an inland point and the port     |
|                           | of load/discharge. The carrier is responsible for cargo    |
|                           | and costs from the origin to destination. This             |
|                           | movement is also known as IPI or Thru Service.             |
| Midshipman                | A non-commissioned officer below the rank of               |
| ·                         | Lieutenant. They are usually regarded as being 'in         |
|                           | training' to some degree. These officers have also been    |
|                           | known as 'Snotty'.   |
|                           |  |
|                           | The Midshipman is 'the lowest form of animal life in       |
|                           | the Royal Navy' where he has authority over and            |

|   | responsibility for more junior ranks, yet, at the same   |
|---|--|
|   | responsibility for more junior ranks, yet, at the same   |
|   | time, relying on their experience and learning his trade   |
| 11:1  | from them.   |
| Mile  | A unit equal to 5,280 feet on land. A nautical mile is   |
|   | 6,076.115 feet.For more information see nautical mile.   |
| Mini Landbridge (1)   | An intermodal system for transporting containers by  |
| (MLB)   | ocean, and then by rail or motor, to a port previously   |
|   | served as an all-water. For example, the route of Hong   |
|   | Kong to New York over Seattle. For more information  |
|   | see Landbridge.  |
| Mini Landbridge   | Mini Landbridge  |
| (M.L.B.)  |  |
| Minimum Bill of Lading  | A clause that specifies the minimum charge that the  |
| Millinani Dik Of Lading   | carrier will make for issuing a lading. The charge may   |
|   | be a definite sum or the current charge per ton for any  |
|   |  |
| Minimum Charma  | specified quantity.  |
| Minimum Charge  | The lowest amount which applies to the transport of a  |
|   | consignment, irrespective of weight or volume.   |
| Mistow  | A container which is stowed in an improper position on   |
|   | a vessel or a container on a vessel that does not belong   |
|   | on that particular ship.   |
| Mitsui O.S.K. Lines, Ltd.   | A Japanese transport company whose main area of  |
| (M.O.L.)  | operations is international shipping. Its alligator logo   |
|   | can be seen on containers in ports around the world.   |
| 1   |  |
|   |  |
|   | Founded as a key part of the Mitsui zaibatsu (family-  |
|   |  |
|   | owned conglomerate) during the early industrialisation   |
|   | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the   |
|   | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group  |
| Mixed Consignment   | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).   |
| Mixed Consignment   | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or  |
| Mixed Consignment   | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in   |
|   | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  |
| Mixed Consignment  Mixed Containerload  | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single   |
| Mixed Containerload   | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  |
|   | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set   |
| Mixed Containerload   | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching  |
| Mixed Containerload  Mizzen staysail  | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  |
| Mixed Containerload  Mizzen staysail  Mizzenmast (or Mizzen)                      | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  The third mast on a ship.   |
| Mixed Containerload  Mizzen staysail  | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  |
| Mixed Containerload  Mizzen staysail  Mizzenmast (or Mizzen)                      | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  The third mast on a ship.   |
| Mixed Containerload  Mizzen staysail  Mizzenmast (or Mizzen)                      | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  The third mast on a ship.  A blend of gases tailored to a specific load of cargo that   |
| Mixed Containerload  Mizzen staysail  Mizzenmast (or Mizzen)  Modified Atmosphere | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  The third mast on a ship.  A blend of gases tailored to a specific load of cargo that replaces the normal atmosphere within a container.  |
| Mixed Containerload  Mizzen staysail  Mizzenmast (or Mizzen)  Modified Atmosphere | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  The third mast on a ship.  A blend of gases tailored to a specific load of cargo that replaces the normal atmosphere within a container.  A ball woven out of line used to provide heft to heave the line to another location. The monkey's fist and  |
| Mixed Containerload  Mizzen staysail  Mizzenmast (or Mizzen)  Modified Atmosphere | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  The third mast on a ship.  A blend of gases tailored to a specific load of cargo that replaces the normal atmosphere within a container.  A ball woven out of line used to provide heft to heave the line to another location. The monkey's fist and other heaving-line knots were sometimes weighted   |
| Mixed Containerload  Mizzen staysail  Mizzenmast (or Mizzen)  Modified Atmosphere | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  The third mast on a ship.  A blend of gases tailored to a specific load of cargo that replaces the normal atmosphere within a container.  A ball woven out of line used to provide heft to heave the line to another location. The monkey's fist and other heaving-line knots were sometimes weighted with lead (easily available in the form of foil used to   |
| Mixed Containerload  Mizzen staysail  Mizzenmast (or Mizzen)  Modified Atmosphere | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  The third mast on a ship.  A blend of gases tailored to a specific load of cargo that replaces the normal atmosphere within a container.  A ball woven out of line used to provide heft to heave the line to another location. The monkey's fist and other heaving-line knots were sometimes weighted with lead (easily available in the form of foil used to seal e.g. tea chests from dampness) although Clifford   |
| Mixed Containerload  Mizzen staysail  Mizzenmast (or Mizzen)  Modified Atmosphere | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  The third mast on a ship.  A blend of gases tailored to a specific load of cargo that replaces the normal atmosphere within a container.  A ball woven out of line used to provide heft to heave the line to another location. The monkey's fist and other heaving-line knots were sometimes weighted with lead (easily available in the form of foil used to seal e.g. tea chests from dampness) although Clifford W. Ashley notes that there was a 'definite sporting |
| Mixed Containerload  Mizzen staysail  Mizzenmast (or Mizzen)  Modified Atmosphere | owned conglomerate) during the early industrialisation of Japan, the company is now independent of the zaibatsu, but remains part of the Mitsui keiretsu (group of aligned companies).  A consignment of varying commodities, articles or goods, packed or tied together or contained in separate packages.  A containerload of different articles in a single consignment.  The sail on a ketch or yawl, usually lightweight, set from, and forward of, the mizzen mast while reaching in light to moderate air.  The third mast on a ship.  A blend of gases tailored to a specific load of cargo that replaces the normal atmosphere within a container.  A ball woven out of line used to provide heft to heave the line to another location. The monkey's fist and other heaving-line knots were sometimes weighted with lead (easily available in the form of foil used to seal e.g. tea chests from dampness) although Clifford   |

|                                       | applies to the docking of a ship.                          |
|---------------------------------------|--|
| Morse Code                            | Morse code is a type of character encoding that            |
|                                       | transmits telegraphic information using rhythm. Morse      |
|                                       | code uses a standardised sequence of short and long        |
|                                       | elements to represent the letters, numerals,               |
|                                       | punctuation and special characters of a given message.     |
|                                       | Originally created for Samuel F. B. Morse's electric       |
|                                       | telegraph in the early 1840s, Morse code was also          |
|                                       | extensively used for early radio communication             |
|                                       | beginning in the 1890s.                                    |
|                                       | Military ships, including those of the US Navy, have       |
|                                       | long used signal lamps to exchange messages in Morse       |
|                                       | code. Modern use continues, in part, as a way to           |
|                                       | communicate while maintaining radio silence. An            |
|                                       | important application is signalling for help through       |
|                                       | SOS, ''. This can be sent many ways: keying a              |
|                                       | radio on and off, flashing a mirror, toggling a flashlight |
|                                       | and other similar methods.                                 |
|                                       | Regulations in 1987 replaced Morse code with the           |
|                                       | Global Maritime Distress Safety System (GMDSS) and         |
|                                       | came into force from 1st February 1992.                    |
| Most favoured nation                  | In international economic relations and international      |
| (M.F.N.)                              | politics, 'most favoured nation' is a status or level of   |
|                                       | treatment accorded by one state to another in              |
|                                       | international trade.                                       |
|                                       | The term means the country which is the recipient of       |
|                                       | this treatment must, nominally, receive equal trade        |
|                                       | advantages as the 'most favoured nation' by the            |
|                                       | country granting such treatment. (Trade advantages         |
|                                       | include low Customs Duty tariffs or high import            |
|                                       | quotas.)   |
| Motorvessel (M/V or M.V.)             | Motorvessel  |
| Mould                                 | A template of the shape of a ship's hull in transverse     |
| · · · · · · · · · · · · · · · · · · · | section. Several moulds are used to form a temporary       |
|                                       | framework around which a hull is built.                    |
| Multimodal                            | Various modes of transportation, synonymous for all        |
|                                       | practical purposes with the term 'intermodal.'             |
| Multimodal Group                      | (Rules for any mode or modes of transport)                 |
|                                       | * EXW - Ex Works (named place of delivery)                 |
|                                       | * FCA - Free Carrier (named place of delivery)             |
|                                       | (replacing the old FAS and FOB)                            |

|                                 | * CPT - Carriage Paid To (named place of destination)                          |
|---------------------------------|--|
|                                 | (replacing the old C&F)  |
|                                 | * CIP - Carriage and Insurance Paid to (named place of destination)            |
|                                 | (replacing the old CIF)  |
|                                 | * DAT - Delivered At Terminal (named terminal at port or place of destination) |
|                                 | * DAP - Delivered At Place (named place of destination)                        |
|                                 | * DDP - Delivered Duty Paid (named place of destination)                       |
| Multi-Purpose Carrier or Vessel | A vessel designed for the carriage of different types of                       |
|                                 | cargo: general, bulk, heavy and/or containerised cargo.                        |
| Multi-Tank Container            | A container frame fitted to accommodate two or more                            |
|                                 | separate tanks for liquids.  |

### Ν

| National Carrier                        | A flag carrier owned or controlled by the state.   |
|---|--|
| National committee on internation trade | National committee on internation trade  |
| documentation                           | documentation  |
| (N.C.I.T.D.)                            |  |
| Nautical Mile<br>(NM)                   | The nautical mile (symbol M, NM, Nm or nmi) is a unit of length corresponding approximately to one minute of arc of latitude along any meridian.   |
|   | The international nautical mile was defined by the First International Extraordinary Hydrographic Conference, Monaco (1929) as exactly 1852 metres. This is the only definition in widespread current use, and is the only one accepted by the International Hydrographic Organization and by the International Bureau of Weights and Measures (BIPM). |
|   | Before 1929, different countries had different definitions, and the Soviet Union, the United Kingdom and the United States did not immediately accept the international value.   |
| Navigation                              | The act of determining position, location and course to the destination of a vessel.   |

| Navigation rules       | Rules of the road that provide guidance on how                               |
|------------------------|--|
| navigation rates       | to avoid collision and also used to assign blame                             |
|                        | when a collision does occur.   |
| Negligence             | Imprudent action or omission which may cause                                 |
|                        | injury, damage or loss.  |
| Negotiable             | In terms of documents, 'negotiable' means that,                              |
|                        | for example, a Bill of Lading is handed                                      |
|                        | over/transferred in the right manner (viz. proper                            |
|                        | endorsement) to another person either  |
|                        | endorsed in blank or endorsed to a person and                                |
|                        | that person acquires, by this transfer, certain                              |
|                        | rights vis-�-vis the goods - for example they are                            |
|                        | entitled to take possession of the goods.                                    |
| Negotiable Instruments | A document of title (such as a draft, promissory                             |
|                        | note, check, or bill of lading) transferable from                            |
|                        | one person to another in good faith for a                                    |
|                        | consideration. Non-negotiable bills of lading are                            |
|                        | known as 'straight consignment.' Negotiable bills                            |
| Nontuna Orient Lines   | are known as 'Order Bs/L.'  'Neptune Orient Lines' Limited SGX, a Singapore- |
| Neptune Orient Lines   | based global transport company with core                                     |
| (N.O.L.)               | businesses in container shipping and supply                                  |
|                        | chain management.  |
|                        | chair management.  |
|                        | A subsidiary of Temasek Holdings, it wholly owns                             |
|                        | shipping company American President Lines,                                   |
|                        | now known as APL and its sister logistics arm APL                            |
|                        | Logistics.   |
| Nested                 | Articles packed so that one rests partially or                               |
|                        | entirely within another, thereby reducing a                                  |
|                        | vessel's cubic-foot displacement.  |
| Net Capacity           | The number of tons of cargo which a vessel can                               |
|                        | carry when loaded in salt water to her summer                                |
|                        | freeboard marks. This is also called cargo                                   |
|                        | carrying capacity, cargo deadweight or useful                                |
|                        | deadweight.  |
| Net register tons      | This is the theoretical cargo capacity of a ship. It                         |
| (N.R.T)                | is sometimes used to charge fees or taxes on a                               |
| N C T                  | vessel. For more information see 'Net Tonnage.'                              |
| Net Short Ton          | USA: 2,000 pounds.   |
| Net Tare Weight        | The weight of an empty cargo-carrying piece of                               |
|                        | equipment plus any fixtures permanently                                      |
| Not Towns              | attached.  |
| Net Terms              | Free of charters' commission.  |
| Net Tonnage            | Net tonnage (often abbreviated as NT, N.T. or nt)                            |
| (NT)                   | is a calculated representation of a the internal                             |
|                        | volume of a ship's cargo holds.  |
|                        | It is expressed in 'tons'  |
|                        | IL 13 CAPIC33EU III LUII3  |

| Net tons                 | Net tons  |
|--------------------------|---|
| (N.T)                    |   |
| Net Weight               | Weight of the goods alone without any immediate wrappings, e.g., the weight of the contents of a tin can without the weight of the can.   |
| Neutral Body             | A group which operates within the framework of a rate conference. Established by the member carriers to act as a self-policing force to seek out malpractices and other tariff violations.  |
|                          | The neutral body has authority to scrutinise all documents kept by the carriers and the carriers' personnel. Has right of entry to all areas of the carriers' facilities, including desks, briefcases, etc. Violations found are reported to the membership, and significant penalties are assessed. Repeated offences are subject to escalating penalties. Revenue from penalties is |
|                          | used to support the cost of the neutral body's activity.  |
| Nipper                   | Short rope used to bind a cable to the 'messenger' (a moving line propelled by the capstan) so that the cable is dragged along too (used where the cable is too large to be wrapped round the capstan itself). During the raising of an anchor the nippers were attached and detached from the (endless) messenger by the ship's boys. Hence the term for small boys: 'nippers'.      |
| Nippon Kaiji Kyokai (NK) | (?????????, Zaidan-h?jin Nippon Kaiji Ky?kai); a ship classification society. It is also known by the brand name ClassNK or often in the industry as just CNK. It is a not for profit society dedicated to ensuring the safety of life and property at sea, and the prevention of pollution of the marine environment.  |
|                          | By the end of December 2007, the Society had 6,793 ships totalling 152.22 million gross tons under class. This figure represents approximately 20 percent of the world merchant fleet currently under class.  |
|                          | Although based in Japan, ClassNK has worldwide representation through a network of exclusive surveyor offices.  |
| No room to swing a cat   | The entire ship's company was expected to witness floggings, assembled on deck. If it was very crowded, the bosun might not have room to swing the 'cat o' nine tails' (the whip).  |

| Nomenclature of the Customs Cooperation | The Customs tariff used by most countries                                       |
|---|---|
| Council                                 | worldwide. It was formerly known as the   |
|   | Brussels Tariff Nomenclature and is the basis of                                |
|   | the commodity coding system known as the  |
|   | Harmonised System.  |
| Non-Tariff Barriers                     | Economic, political, administrative or legal                                    |
| (NTB)                                   | impediments to trade other than duties, taxes                                   |
| , , ,                                   | and import quotas.  |
| Non-Vessel Operating Common Carrier     | A firm that offers the same services as an ocean                                |
| (N.V.O.C.C.)                            | carrier, but which does not own or operate a                                    |
|   | vessel.   |
|   |   |
|   | NVOCCs usually act as consolidators, accepting                                  |
|   | small shipments (LCL) and consolidating them                                    |
|   | into full container-loads. They then act as a                                   |
|   | shipper, tendering the containers to ocean                                      |
|   | common carriers. They are required to file tariffs                              |
|   | with the U.S. Federal Maritime Commission, and                                  |
|   | are subject to the same laws and statutes that                                  |
| Norske Veritas                          | apply to primary common carriers.   |
| NOISKE VEHLAS                           | Norwegian classification society. For more information see Det Norske.          |
| North American free trade agreement     | A free trade agreement comprising the USA,                                      |
| North American free trade agreement     | Canada, and Mexico.   |
| (N.A.F.T.A.)                            |   |
| Nose                                    | The front of a container or trailer - opposite to the tail where the doors are. |
| No-show                                 | Cargo which has been booked but does not  |
| INO-SHOW                                | arrive in time to be loaded before the vessel                                   |
|   | sails. For more information see Windy Booking.                                  |
| Not elsewhere classified                | Not elsewhere classified  |
| (N.E.C.)                                |   |
| Not elsewhere mentioned                 | Not elsewhere mentioned   |
| (N.E.M.)                                | not else where mendoned   |
| Not elsewhere specified                 | If no rate for the specific commodity shipped                                   |
| (N.E.S.)                                | appears in the tariff, then a general class rate                                |
| (14.2.3.)                               | (for example, 'printed matter NES') will apply.                                 |
|   | Such rates usually are higher than rates for                                    |
|   | specific commodities.   |
| Not morespecifically described          | Not morespecifically described  |
| (N.M.S.D)                               |   |
| Not otherwise enumerated                | Not otherwise enumerated  |
| (N.O.E.)                                |   |
| Not otherwise herein provided           | Not otherwise herein provided   |
| (N.O.H.P.)                              | The other wise herein provided  |
| Not otherwise indexed                   | Not otherwise indexed   |
|   | INOU OUTET WISE ITIUEXEU  |
| (N.O.I.)                                | Not otherwise indicated by sumber/seme  |
| Not otherwise indicated by number/name  | Not otherwise indicated by number/name  |
| (N.O.I.B.N.)                            |   |

| Not otherwise specified | 'Cargo N.O.S.' signifies a rate for cargo that is not |
|-------------------------|---|
| (N.O.S.)                | mentioned elsewhere under its own name.               |
| Notify Party            | The party to be notified of arrival of goods.         |

### O

| Oakum                              | The material used for caulking hulls, often containing hemp picked from old untwisted ropes.   |
|------------------------------------|--|
| Ocean and rail<br>(O. & R.)        | Ocean and rail   |
| Ocean Bill of Lading<br>(Ocean BL) | A document indicating that the exporter will consign a shipment to an international carrier for transportation to a specified foreign market and indicates the terms of the contract of carriage. The ocean B/L serves as a collection document. If it is a straight B/L, the foreign buyer can obtain the shipment from the carrier by simply showing proof of identity. If it is a negotiable B/L, the buyer must first pay for the goods, post a bond, surrender the original B/L or meet other conditions agreeable to the seller. |
| Oceans                             | An 'OBL' is not an Ocean B/L, but an Original B/L.  An ocean (from Greek ??????, Okeanos (Oceanus)) is a major body of saline water, and a principal component of the hydrosphere.  Approximately 71% of the Earth's surface, an area of some 361 million square kilometers (139.5 million square miles), is covered by ocean; a continuous body of water that is customarily divided into several principal oceans and smaller seas.  |
|                                    | Pacific Ocean  |
|                                    | Atlantic Ocean   |
|                                    | Indian Ocean   |
|                                    | Southern Ocean, sometimes subsumed as the southern portions of the Pacific, Atlantic, and Indian Oceans  |
|                                    | Arctic Ocean, sometimes considered a sea of the Atlantic   |

| Office of first entry       | This is the customs office at the first point of    |
|-----------------------------|---|
|                             | entry into the customs territory of the             |
| (O.O.F.E.)                  | Community where ENS must be submitted.              |
| Office of subsequent entry. | When the Office of First Entry (OoFe) decides to    |
| ,                           | transfer the risk to another Member State's         |
| (O.O.S.E.)                  | customs.  |
| Oilskins or oilies          | Foul-weather clothing worn by sailors.              |
| On Board                    | Cargo that has been loaded on board a combined      |
| On board                    | transport mode of conveyance. Used to satisfy       |
|                             | the requirements of a letter of credit, in the      |
|                             | absence of an express requirement to the            |
|                             | country.  |
| On-Carriage                 | Inland freight movement on the importer's side.     |
|                             |   |
| One Stop Shop               | An organisation, which provides all needed          |
| Onen Assessment             | requirements in one location.                       |
| Open Account                | A trade arrangement in which goods are shipped      |
|                             | to a foreign buyer without guarantee of             |
| Open Incurrence Policy      | payment.  |
| Open Insurance Policy       | A marine insurance policy that applies to all       |
|                             | shipments made by an exporter over a period of      |
| Open Believ                 | time rather than to one shipment only.              |
| Open Policy                 | A cargo insurance policy that is an open contract;  |
|                             | i.e., it provides protection for all an exporter's  |
|                             | shipments afloat or in transit within a specified   |
|                             | geographical trade area for an unlimited period     |
|                             | of time, until the policy is cancelled by the       |
|                             | insured or by the insurance company. It is 'open'   |
|                             | because the goods that are shipped are also         |
|                             | detailed at that time. This is usually shown in a   |
| On an Danista               | document called a marine insurance certificate.     |
| Open Registry               | A term used in place of 'flag of convenience' or    |
|                             | 'flag of necessity' to denote registry in a country |
|                             | which offers favourable tax, regulatory, and        |
|                             | other incentives to ship owners from other          |
| Onen Con                    | nations.  |
| Open Sea                    | The water area of the open coast seaward of the     |
|                             | ordinary low-water mark, or seaward of inland       |
|                             | waters.   |
| Open Sided Container        | A container with frames with wire-mesh at the       |
|                             | sides covered by means of a tarpaulin, which can    |
|                             | be dropped down to give unrestricted access to      |
|                             | the sides of the container for loading or           |
| Onen Ten                    | discharging.  |
| Open Top                    | A container fitted with a solid removable roof or   |
|                             | with a tarpaulin roof that can be loaded or         |
| Ontine un Cub e             | unloaded from the top.                              |
| Optimum Cube                | The highest level of cube utilisation that can be   |
|                             | achieved when loading cargo into a container.       |
| Optional Cargo              | Cargo of which the final destination is not known   |

|  | at the moment of booking, but will be indicated   |
|--|---|
|  | during its transport.   |
| Optional Port                            | A port of which it is not known whether or not a  |
| optionat i ore                           | vessel during will make a call during a voyage.   |
| Order notify or own name                 | Order notify or own name  |
| (O/N)                                    |   |
| Order of                                 | Order of  |
| (O/o)                                    |   |
| Order-Notify                             | A bill of lading term to provide surrender of the   |
| (ON)                                     | original bill of lading before freight is released;   |
|  | usually associated with a shipment covered  |
|  | under a letter of credit.   |
| Oreboat                                  | North American Great Lakes term for a vessel  |
|  | primarily used in the transport of iron ore.  |
| Organisation of economic cooperation and | Headquartered in Paris with membership  |
| development                              | consisting of the World's Developed Nations.  |
| (O.E.C.D.)                               |   |
| Orient Overseas Container Line           | A Hong Kong-based container shipping and  |
| (0.0.C.L.)                               | logistics service company.  |
|  | It is a whally award subsidiary of Orient   |
|  | It is a wholly-owned subsidiary of Orient Overseas (International) Limited (OOIL). OOCL           |
|  | was founded by C. Y. Tung In 1947 as the Orient   |
|  | Overseas Line. It changed its name to Orient  |
|  | Overseas Container Line in 1969, when it began  |
|  | the process of containerisation.  |
|  | ·   |
|  | In the past, all important or large ships of the  |
|  | OOCL had names that began with the word   |
|  | 'Seawise', which was a pun on C. Y. Tung's  |
|  | initials.   |
| Origin                                   | A location where shipment begins its movement   |
|  | at cargo's expense.   |
| Orlop deck                               | The lowest deck of a ship of the line. The deck   |
| Out Cata                                 | covering in the hold.   |
| Out Gate                                 | A transaction or interchange that occurs at the time a container leaves a rail or water terminal. |
| Outhoard                                 |   |
| Outboard                                 | Towards either the port side or starboard side of a ship.   |
| Outboard motor                           | A motor mounted externally on the transom of a  |
| Outboard motor                           | small boat. The boat may be steered by twisting   |
|  | the whole motor.  |
| Outdrive                                 | The lower part of a sterndrive (qv).  |
| Outhaul                                  | A line used to control the shape of a sail.   |
| Out-of-gauge                             | Cargo that exceeds the dimensions of standard   |
| (0.0.G.)                                 | containers. Overheight cargo can be loaded in   |
| (0.0.0.)                                 | open top containers (without the tarpaulin  |
|  | cover). Over-width and over-length cargo must   |
|  | be loaded on flatrack or platform containers.   |

|                                  | Totally over-dimension cargo can only be loaded     |
|----------------------------------|---|
| Out of Course Course             | as breakbulk.                                       |
| Out-of-Gauge Cargo               | Cargo which exceeds the normal dimensions of a      |
|                                  | 20' or 40' container, e.g. overlength, overwidth,   |
|                                  | overheight, or combinations thereof.                |
| Outside diameter                 | Outside diameter                                    |
| (O.D.)                           |   |
| Outward bound                    | To leave the safety of a port, heading for the      |
|                                  | open ocean.   |
| Over, short or damaged           | This is usually discovered at the cargo unloading   |
| (O.S. & D.)                      | stage.  |
| Overbear                         | To sail downwind directly at another ship,          |
|                                  | stealing the wind from its sails.                   |
| Overfalls                        | Dangerously steep and breaking seas due to          |
|                                  | opposing currents and wind in a shallow area, or    |
|                                  | strong currents over a shallow rocky bottom.        |
| Overhaul                         | Hauling the buntline ropes over the sails to        |
|                                  | prevent them from chaffing.                         |
| Overhead                         | The 'ceiling,' or, essentially, the bottom of the   |
|                                  | deck above you.                                     |
| Overheight Cargo                 | Cargo stowed in an open-top container; projects     |
|                                  | above the uppermost level of the roof struts.       |
| Overlength Cargo                 | Cargo exceeding the standard length of an ISO       |
|                                  | container.  |
| Over-reaching                    | The term for a ship which tacks; meaning to hold    |
|                                  | its course for too long.                            |
| Overtonnaging                    | A situation where there are too many ships          |
|                                  | generally or in a particular trade for the level of |
|                                  | available cargoes.                                  |
| Overwhelmed                      | A vessel which has capsized or foundered.           |
| Overwidth Cargo                  | Cargo exceeding the standard width of an ISO        |
|                                  | container.  |
| Owner                            | Traditional Royal Navy term for the Captain; a      |
|                                  | survival from the days when privately-owned         |
|                                  | ships were often hired for naval service.           |
| Owner Code                       | Standard Carrier Abbreviation Code identifying      |
| (SCAC)                           | an individual common carrier. For more              |
|                                  | information see SCAC Code.                          |
| Owner's risk                     | Owner's risk  |
| (O/R)                            |   |
| Owner's risk of becoming wet     | Owner's risk of becoming wet                        |
| (ORW)                            |   |
| Owner's risk of breakage         | Owner's risk of breakage                            |
| (ORB)                            |   |
| Owner's risk of deteriration     | Owner's risk of deteriration                        |
| (O.R. Det.)                      |   |
| Owner's risk of fire or freezing | Owner's risk of fire or freezing                    |
|                                  | OWNER STISK OF THE OF HEEZING                       |
| (O.R.F.)                         |   |

| Owner's risk of leakage | Owner's risk of leakage |
|-------------------------|-------------------------|
| (O.R.L)                 |                         |

## Р

| •          |  |
|------------|--|
| P & I Club | A mutual association of shipowners who provide protection against liabilities by means of contributions. The members of the Club share each other's liabilities; the insurer also being the assured.   |
|            | At present, there are less than 20 P&I Clubs in operation. The major Clubs have joined the International Group of Protection and Indemnity Clubs, forming a pool for reinsurance purposes, as well as giving attention to problems of general concern to members.  |
|            | The major Clubs are in the United Kingdom, Scandinavia, Japan and the United States of America.  |
| P.S.A.     | PSA International Pte Ltd is the second largest port operator in the world. The company's flagship operations are PSA Singapore Terminals, PSA HNN and PSA Marine. In total, PSA operates 28 port projects in 16 countries across Asia, Europe and the Americas, with a global capacity of 111 million TEUs over 66km of quay length.  |
|            | The Port of Singapore Authority was formed on April 1st, 1964 to take over the functions, assets and liabilities of the Singapore Harbour Board. On August 25th, 1997, a parliamentary bill was passed to corporatise the Port of Singapore Authority, and PSA Corporation Ltd (simplified Chinese: ?????????) was corporatised on October 1st, 1997. PSA restructured in December 2003, with PSA International Pte Ltd (simplified Chinese: |
|            | PSA???????) becoming the main holding company for the PSA Group of companies.  |
| Package    | Any physical piece of cargo in relation to transport consisting of the contents and its packing for the purpose of ease of handling by   |

|                 | manual or mechanical means.  |
|-----------------|--|
| Packed weight   | The final product of the packing operation consisting of the packing and its contents to facilitate manual or mechanical handling.  Packed weight  |
| (PW)            | Tacked Weight  |
| Packing List    | An itemised list of commodities with marks/numbers but no cost values indicated.   |
| Paired Ports    | A US Customs program wherein at least two designated Customs ports will enter cargo that arrives at either port without the necessity of an inbound document.  |
| Pallet          | A platform (usually two-deck), with or without sides, on which a number of packages or pieces may be loaded to facilitate handling by a lift truck.  |
| Pallet Extender | A metal or cardboard device, designed to increase pallet capacity.   |
| Panamax Size    | 'Panamax ships' are the largest ships that can pass through the Panama Canal. The size is limited by the dimensions of the lock chambers and the depth of the water in the canal.  Panamax is determined principally by the dimensions of the canal's lock chambers, each of which is 110 ft (33.53 m) wide by 1,050 ft (320.04 m) long, and 85 ft (25.91 m) deep.  Panamax is determined principally by the dimensions of the canal's lock chambers, each of which is 110 ft (33.53 m) wide by 1,050 ft (320.04 m) long, and 85 ft (25.91 m) deep.  Length: 965 ft (294.13 m)  Beam (width): 106 ft (32.31 m)  Draft: 39.5 ft (12.04 m) in tropical fresh water (the salinity and temperature of water affect its density, and hence how deep a ship will float in the water)  Air draft: 190 ft (57.91 m) measured from the waterline to the vessel's highest point  A Panamax cargo ship would typically have a DWT of 65,000-80,000 tonnes and a |

|                        | maximum cargo intake of 52,500 tonnes.             |
|------------------------|--|
|                        |  |
|                        | Work is currently underway, however, to            |
|                        | increase size of vessels able to navigate the      |
|                        | Panama Canal, with the installation of a third     |
|                        | set of locks 427 metres long and 55 metres         |
|                        | wide. Upon completion , the canal's capacity       |
|                        | will have doubled, and estimates suggest           |
|                        | boxships of approximately 12,000 TEU-size          |
|                        | will be able to traverse its length (typically     |
| D. dr.                 | that number stands at around 5,000 TEU).           |
| Panting                | The pulsation in and out of the bow and stern      |
|                        | plating as the ship alternately rises and          |
|                        | plunges deep into the water.                       |
| Paper Rate             | A published rate that is never assessed            |
|                        | because no freight moves under it.                 |
| Paperless Release      | Under ABI, certain commodities from low-risk       |
|                        | countries not designated for examination may       |
|                        | be released through an ABI-certified broker        |
|                        | without the actual submission of                   |
| <b>D</b> 1 11          | documentation.                                     |
| Parbuckle              | A method of lifting a roughly cylindrical object   |
|                        | such as a spar. One end of a rope is made fast     |
|                        | above the object, a loop of rope is lowered        |
|                        | and passed around the object, which can be         |
|                        | raised by hauling on the free end of rope.         |
| Parcel Receipt         | An arrangement whereby a steamship                 |
|                        | company, under rules and regulations               |
|                        | established in the freight tariff of a given       |
|                        | trade, accepts small packages at rates below       |
|                        | the minimum bill of lading, and issues a parcel    |
| <b>B</b> 1             | receipt instead of a bill of lading.               |
| Parrel                 | A movable loop or collar, used to fasten a         |
|                        | yard or gaff to its respective mast. Parrels still |
|                        | allow the spar to be raised or lowered and         |
|                        | swivel around the mast. They can be made of        |
|                        | wire or rope and fitted with beads to reduce       |
| 5                      | friction.  |
| Part brass rags        | A colloquial term used to describe the act of      |
|                        | falling out with a friend. From the days when      |
|                        | cleaning materials were shared between             |
|                        | sailors.   |
| Participating Carrier  | A carrier participating in a tariff and who        |
|                        | therefore applies the rates, charges, routing      |
|                        | and regulations of the tariff.                     |
| Particular Average (1) | Marine Insurance term; 'Average' in maritime       |
|                        | commerce signifies the damages or expenses         |
|                        | resulting from the accidents of navigation.        |
|                        |  |
|                        | Average is either general or particular.           |

|                                      | General average arises when sacrifices have been made, or expenditures incurred, for the preservation of the ship, cargo and freight, from some peril of the sea or from its effects. It implies a subsequent contribution, from all the parties concerned, rateably to the values of their respective interests, to make good the loss thus occasioned.  Particular average is the opposite to this: it arises where damage is sustained by a ship, cargo, or freight but is borne only by the owner of the damaged property and not recompensed by contribution from all interests in the venture. |
|--------------------------------------|--|
| Particular average (PA)              | Particular average   |
| Payer                                | A party responsible for the payment as evidenced by the given instrument. Under letters of credit, the payer is the party on whom the draft is drawn; usually the drawee bank.   |
| Paying                               | Filling a seam (with caulking or pitch), lubricating the running rigging; paying with slush (q.v.), protecting from the weather by covering with slush.  |
| Payload                              | The revenue-producing load carried by a means of transport.  |
| Paymaster                            | The officer responsible for all money matters in Royal Navy ships including the paying and provisioning of the crew, all stores, tools and spare parts. For more information see Purser.   |
| Per Diem                             | USA; Latin meaning 'per day.' A charge made by one transportation line against another for the use of its equipment, namely the container and its chassis.  The charge is based on a fixed rate per day  |
|                                      | (which is already the case for the related Demurrage, Detention and Storage).  |
| Perils of the Sea                    | The causes of loss for which the carrier is not legally liable (i.e. acts of God). These are regarded as elemental risks of ocean transport.   |
| Perishable Cargo                     | Cargo that is subject to decay or deterioration.   |
| Petroleum, oil and lubricants (POL)  | Petroleum, oil and lubricants  |
| Phytosanitary Inspection Certificate | A certificate issued by the US Department of Agriculture to satisfy import regulations of  |

|                                   | Te  |
|-----------------------------------|---|
|                                   | foreign countries; indicates that a US          |
|                                   | shipment has been inspected and found free      |
|                                   | from harmful pests and plant diseases.          |
| Pick-up                           | The act of calling for freight by truck at the  |
| -                                 | consignor's shipping platform.                  |
| Pier                              | The structure to which a vessel is secured for  |
|                                   | the purpose of loading and unloading cargo.     |
| Pier-head jump                    | The scenario of a sailor being drafted to a     |
|                                   | warship at the last minute, just before she     |
|                                   | sails.  |
| Pier-to-House                     | A shipment loaded into a container at the pier  |
|                                   | or terminal, then to the consignee's facility.  |
| Pier-to-Pier                      | Containers loaded at port of loading and        |
|                                   | discharged at port of destination.              |
| Piggy Packer                      | A mobile container handling crane used to       |
| 1 155) 1 deller                   | load/unload containers to/from railcars.        |
| Piggyback                         | A transportation agreement in which truck       |
| 1 155704CN                        | trailers with their loads are moved by train to |
|                                   | a destination. This arrangement is also known   |
|                                   | as Rail Pegs.                                   |
| Dilforago                         | As used in marine insurance policies, the term  |
| Pilferage                         | denotes petty thievery, the taking of small     |
|                                   |   |
|                                   | parts of a shipment, as opposed to the theft    |
|                                   | of a whole shipment or large unit. Many         |
|                                   | ordinary marine insurance policies do not       |
|                                   | cover against pilferage, and when this          |
|                                   | coverage is desired, it must be added to the    |
| Eu .                              | policy.   |
| Pilot                             | The vessel's navigator. An especially           |
|                                   | knowledgeable person qualified to navigate a    |
|                                   | vessel through difficult waters, e.g. harbour   |
|                                   | pilot etc.                                      |
| Pipe (Bos'n's), or a bos'n's call | A whistle used by Boatswains (bosuns or         |
|                                   | bos'ns) to issue commands. Consisting of a      |
|                                   | metal tube which directs the breath over an     |
|                                   | aperture on the top of a hollow ball to         |
|                                   | produce high pitched notes.                     |
|                                   |   |
|                                   | The pitch of the notes can be changed by        |
|                                   | partly covering the aperture with the finger of |
|                                   | the hand in which the pipe is held. The shape   |
|                                   | of the instrument is similar to that of a       |
|                                   | smoking pipe.                                   |
| Pipe down                         | A signal on the bosun's pipe to signal the end  |
|                                   | of the day, requiring lights (and smoking       |
|                                   | pipes) to be extinguished and silence from the  |
|                                   | crew.   |
| Piping the side                   | A salute on the bos'n's pipe(s) performed in    |
|                                   | the company of the deck watch on the            |
|                                   | starboard side of the quarterdeck or at the     |
|                                   | The state of the quarter we are the             |

|                      | head of the gangway, to welcome or bid           |
|----------------------|--|
|                      | farewell to the ship's Captain, senior officers  |
|                      | and honoured visitors.                           |
| Pitch                | A vessel's motion, rotating about the            |
|                      | beam/transverse axis, causing the fore and aft   |
|                      | ends to rise and fall repetitively.              |
| Pitchpole            | To capsize a boat end over end, rather than      |
|                      | by rolling over.                                 |
| Place                | A particular street address or other             |
|                      | designation of a factory, store, warehouse,      |
|                      | place of business, private residence,            |
|                      | construction camp or the like, at a point.       |
| Place of Acceptance  | See Place of Receipt.                            |
| Place of Delivery    | A place where cargo leaves the care and          |
| Trade of Delivery    | custody of the carrier.                          |
| Place of Despatch    | A name and address specifying where goods        |
| Tace of Despateri    | are collected or taken over by the carrier (i.e. |
|                      | if other than consignor).                        |
| Place of Receipt     | A location where cargo enters the care and       |
| rtace of Receipt     | custody of carrier.                              |
| Place of Rest        | The term 'Place of Rest', as used in the         |
| Place of Rest        | Containerized Cargo Rules, means the             |
|                      |  |
|                      | location on the floor, dock, platform or         |
|                      | doorway at the CFS to which cargo is first       |
| DI :                 | delivered by shipper or agent thereof.           |
| Planing              | The scenario when a fast-moving vessel skims     |
|                      | over the water instead of pushing through it.    |
| Planning             | The preparation of the discharge/loading of a    |
|                      | vessel at the port.                              |
| Platform (Container) | A truck or trailer without ends, sides or top    |
|                      | but with only the (reinforced) floor of an ISO   |
|                      | container.                                       |
| Plimsoll Mark        | A series of horizontal lines painted on the      |
|                      | outside of a ship marking the level which must   |
|                      | remain above the surface of the water for the    |
|                      | vessel's stability.                              |
|                      |  |
|                      | The purpose of a 'load line' is to ensure that a |
|                      | ship has sufficient freeboard and thus           |
|                      | sufficient reserve buoyancy. The freeboard of    |
|                      | commercial vessels is measured between the       |
|                      | lowest point of the uppermost continuous         |
|                      | deck at side and the waterline and this must     |
|                      | not be less than the freeboard marked on the     |
|                      | Load Line Certificate issued to that ship. All   |
|                      | commercial ships, other than in exceptional      |
|                      | circumstances, have a load line symbol           |
|                      | painted amidships on each side of the ship.      |
|                      | This symbol must also be permanently             |
|                      |  |
|                      | marked, so that if the paint wears off it        |

remains visible. The load line makes it easy for anyone to determine if a ship has been overloaded. The exact location of the Load Line is calculated and/or verified by a Classification Society and that society issues the relevant certificates.

This symbol, also called an international load line or Plimsoll line, indicates the maximum safe draft, and therefore the minimum freeboard for the vessel in various operating conditions.

In the 1860s, after increased loss of ships due to overloading, a British MP, Samuel Plimsoll, took up the load line cause. A Royal commission on unseaworthy ships was established in 1872, and in 1876 the United Kingdom Merchant Shipping Act made the load line mark compulsory, although the positioning of the mark was not fixed by law until 1894. In 1906, laws were passed requiring foreign ships visiting British ports to be marked with a load line. It was not until 1930 (The 1930 Load Line Convention) that there was international agreement for universal application of load line regulations.

In 1966 a Load Lines Convention was held in London which re-examined and amended the 1930 rules. The 1966 Convention has since seen amendments in 1971, 1975, 1979, 1983, 1995 and 2003.

The letters on the Load line marks have the following meanings:

TF - Tropical Fresh Water

F - Fresh Water

T - Tropical Seawater

S - Summer Temperate Seawater

W - Winter Temperate Seawater

WNA - Winter North Atlantic

One p.g.f. is 65.6 milligrams of gold of millesimal fineness 900 (900 parts pure gold

Poincaré gold franc (PGF)

|  | 6  |
|--|--|
|  | out of 1,000). It was first defined by the       |
|  | French Law of June 25th, 1928 and named          |
|  | after Raymond Poincaré, the French Prime         |
|  | Minister who stabilised the currency of          |
|  | France. The p.g.f. is worth approximately 13     |
|  | cents Cdn. or 10 cents U.S. approximately.       |
| Point  | A particular city, town, village or other        |
|  | community which is treated as a unit for the     |
|  | application of rates.                            |
| Point of Origin                                | The station at which a shipment is received by   |
|  | a carrier from the shipper.                      |
| Point to Point Transport                       | See House to House Transport.                    |
| Pomerene Act                                   | Also known as (USA) Federal Bill of Lading Act   |
| Pomerene Act                                   | , ,  |
|  | of 1916. U.S.A. federal law enacting             |
|  | conditions by which a B/L may be issued.         |
|  | Penalties for issuing Bs/L containing false data |
|  | include monetary fines and/or imprisonment.      |
| Pontoon  | A flat-bottomed vessel used as a ferry, barge,   |
|  | car float or a float moored alongside a jetty or |
|  | a ship to facilitate boarding.                   |
| Pool   | A common supply of containers or of chassis      |
|  | available to the shippers. Units belong to       |
|  | several carriers who share them amongst          |
|  | themselves to alleviate the 'peak and valley'    |
|  | effect on the demand for equipment.              |
| Pool (container)                               | A permanent positioning of one or more           |
| ,  | containers at a location to facilitate           |
|  | continuous volume loading.                       |
| Pool Agreement                                 | An alliance of companies to share profit from    |
|  | joint (pooled) operations under a certain ratio  |
|  | formula. The shared use of, for example,         |
|  | equipment by a number of companies, which        |
|  | make together the investments in the             |
|  | equipment mentioned.                             |
| Poop   | The aft part of a vessel where the steering      |
| Poop   | engine is located.                               |
| Described:                                     |  |
| Poop deck                                      | A high deck on the aft superstructure of a       |
|  | ship.  |
| Pooped   | Swamped by a high, following sea.                |
|  |  |
|  | Exhausted.                                       |
| Port   | (Port side) Towards the left-hand side of the    |
|  | ship facing forward (formerly Larboard).         |
|  | Denoted with a red light at night.               |
|  |  |
|  | A harbour with piers or docks.                   |
|  |  |
|  | Opening in a ship's side for handling freight.   |
| Port arrival immediate release and enforcement | A US Customs program that allows entry           |
| determination                                  | documentation for an import shipment to be       |
|  | ' '  |

| (DAIDED)                      | filed at one location, usually an inland city,  |
|-------------------------------|---|
| (P.A.I.R.E.D.)                | while the merchandise is cleared by Customs     |
|                               | at the port of entry, normally a seaport.       |
|                               | at the port of entry, normally a seaport.       |
|                               | Cities where there is a natural flow of cargo   |
|                               | are actually 'paired' in the program; e.g.,     |
|                               | Atlanta, an inland city, is linked with         |
|                               | Savannah, a seaport. The program was tested     |
|                               | in '87-'88, and became generally available      |
|                               | from mid- '88.                                  |
| Port Authority                | A government body (city, county or state)       |
|                               | which in international shipping maintains       |
|                               | various airports and/or ocean cargo pier        |
|                               | facilities, transit sheds, loading equipment    |
|                               | warehouses for air cargo, etc. Has the power    |
|                               | to levy dockage and wharfage charges,           |
|                               | landing fees, etc.                              |
| Port of Call                  | Port where a ship discharges or receives        |
|                               | traffic.  |
| Port of Discharge             | The port where the cargo is actually            |
| -                             | discharged (unloaded) from the sea- (ocean-)    |
|                               | going vessel.                                   |
| Port of discharge/destination | Port of discharge/destination                   |
| (POD)                         |   |
| Port of Entry                 | Port where cargo is unloaded and enters a       |
| ,                             | country.  |
| Port of Exit                  | Place where cargo loaded and leaves a           |
|                               | country.  |
| Port of Loading (1)           | Port where cargo is transferred from one        |
|                               | vessel to another.                              |
| Port of loading               | Port of loading                                 |
| (POL)                         |   |
| Port Tack                     | When sailing with the wind coming from the      |
|                               | port side of the vessel, ships must give way to |
|                               | boats on starboard tack.                        |
| Porthole or port              | An opening in a ship's side, especially a round |
| P. C.                         | one for admitting light and air, fitted with    |
|                               | thick glass and, often, a hinged metal cover, a |
|                               | window.   |
| Positioning                   | The transport of empty equipment from a         |
| 3                             | depot to a shipper's premises, or from a        |
|                               | consignee's premises back to a depot as the     |
|                               | empty leg of a carrier haulage transport.       |
| Power of Attorney             | A document that authorises a customs broker     |
| -,                            | to sign all customs documents on behalf of an   |
|                               | importer.                                       |
|                               | A document that lifts the temporary             |
| Pratique Certificate          | A document that hits the temporary              |
| Pratique Certificate          | quarantine of a vessel, granted by a Health     |

| Pre-Advice                                 | Preliminary advice that a letter of credit has    |
|--|---|
| TTC Advice                                 | been established in the form of a brief           |
|  | authenticated wire message. It is not an          |
|  | operative instrument and is usually followed      |
|  | by the actual letter of credit.                   |
| Pre-Carriage                               | Inland freight movement on the exporter's         |
| Fie-Carriage                               | side.   |
| Precarrier                                 | The carrier by which the goods are moved          |
| Frecarrier                                 | prior to its main transport.                      |
| Pro Cooling                                | A process employed in the shipment of citrus      |
| Pre-Cooling                                | fruits and other perishable commodities. The      |
|  | fruit is packed and placed in a cold room from    |
|  | ·   |
|  | which the heat is gradually extracted. The        |
|  | boxes of fruit are packed in containers that      |
|  | have been thoroughly cooled and transported       |
|  | through to destination without opening the        |
| D  | doors.  |
| Prepaid                                    | Freight paid by the shipper to the carrier        |
|  | when merchandise is tendered for shipment.        |
|  | It is a non-refundable deposit even if the        |
|  | merchandise does not arrive at its intended       |
|  | destination.                                      |
| Press Gang                                 | A formed body of personnel from a ship of the     |
|  | Royal Navy (either a ship seeking personnel       |
|  | for its own crew or from a 'press tender'         |
|  | seeking men for a number of ships) that           |
|  | would identify and force (press) men, usually     |
|  | merchant sailors into service on naval ships      |
|  | usually against their will.                       |
| Preventer (gybe preventer, jibe preventer) | A sail control line originating at some point on  |
|  | the boom leading to a fixed point on the          |
|  | boat's deck or rail (usually a cleat or pad eye)  |
|  | used to prevent or moderate the effects of an     |
|  | accidental jibe.                                  |
| Prima Facie                                | The Latin meaning for 'at first sight'. This was  |
|  | a term frequently encountered in foreign          |
|  | trade. When a steamship company issues a          |
|  | clean bill of lading, it acknowledges that the    |
|  | goods were received 'in apparent good order       |
|  | and condition' and this is said by the courts to  |
|  | constitute prima facie evidence of the            |
|  | conditions of the containers; that is, if nothing |
|  | to the contrary appears, it must be inferred      |
|  | that the cargo was in good condition when         |
|  | received by the carrier.                          |
| Principal                                  | The person for whom another acts as agent.        |
| Principal Warfare Officer                  | One of a number of Warfare branch specialist      |
| (PWO)                                      | officers.   |
| Privateer                                  | A privately-owned ship authorised by a            |
| 11114661                                   | national power (by means of a letter of           |
|  | hadonal power (by means of a letter of            |

|                                    | marque) to conduct hostilities against an            |
|------------------------------------|--|
| D. F. Luci                         | enemy. Also called a private man of war.             |
| Pro Forma Invoice                  | A Latin term meaning 'For the sake of form'.         |
|                                    | An invoice provided by a supplier prior to the       |
|                                    | shipment of merchandise, informing the               |
|                                    | buyer of the kinds and quantities of goods to        |
|                                    | be sent, their value and specifications (weight,     |
|                                    | size, etc.). Pre-requisite for the establishment     |
|                                    | of a Letter of Credit.                               |
| Pro Rata                           | A Latin term meaning 'In proportion.'                |
| Project Cargo                      | Quantity of goods connected to the same              |
|                                    | project and often carried on different               |
|                                    | moments and from various places. The term            |
|                                    | has also become synonymous with breakbulk            |
|                                    | cargo - i.e. cargo that is too large to be loaded    |
|                                    | onto a single flat-rack or platform.                 |
| Project Rate                       | Single tariff item, established to move              |
|                                    | multiple commodities needed for a specified          |
|                                    | project, usually construction.                       |
| Proof of Delivery (1)              | The receipt signed by the consignee upon             |
|                                    | delivery.  |
| Proof of delivery                  | A document required from the carrier or              |
| (POD)                              | driver for proper payment.                           |
| Propeller walk or prop walk        | The tendency for a propeller to push the stern       |
| Proposition water or proposition   | sideways. In theory, a right hand propeller in       |
|                                    | reverse will walk the stern to port.                 |
| Proper Shipping Name               | A name to be used to describe particular             |
| Tropol ompring Manie               | goods on all documents and notifications and,        |
|                                    | if appropriate, on the goods. i.e. no brand          |
|                                    | names. For more information see Harmonized           |
|                                    | Code.  |
| Protection & indemnity             | A marine insurance term.                             |
| (P&I)                              |  |
| Protection and indemnity insurance | Protection and Indemnity Insurance is mutual         |
| (P & I Insurance)                  | insurance which covers shipowners' liability to      |
| (F & Finish ance)                  | third parties for damage to their ship or cargo,     |
|                                    | as well as statutory liabilities such as pollution   |
|                                    | and wreck removal, it but does not cover             |
|                                    | direct losses to the shipowner's own ship or         |
|                                    | cargo.   |
|                                    | cuigo.   |
|                                    | Four classes of coverage are included in P&I:        |
|                                    | 1. Protection, which covers a shipowner for          |
|                                    |  |
|                                    | claims paid in regard to liability for loss of life, |
|                                    | personal injury, damage to fixed or floating         |
|                                    | objects, wreck removal and one-fault collision       |
|                                    | in liability;  |
|                                    |  |

|                  | 2. Indemnity, which reimburses the shipowner for indemnity given to owners of damaged or lost cargo; |
|------------------|--|
|                  | 3.War risks;   |
|                  | 4. Freight War Risks.  |
| Prow             | A poetical alternative term for bows, the front of a ship.   |
| Pulp Temperature | The procedure where a carrier tests the  |
|                  | temperature of the internal flesh of   |
|                  | refrigerated commodities to ensure that the  |
|                  | temperature at the time of shipment  |
|                  | conforms to prescribed temperature ranges.   |
| Pup              | Trucking; a short semi-trailer used jointly with   |
| ·                | a dolly and another semi-trailer to create a   |
|                  | twin trailer.  |
| Purchase         | A mechanical method of increasing force,   |
|                  | such as a tackle or lever.   |
| Purser           | Purser; the person who buys, stores and sells  |
|                  | all stores on board ships, including victuals,   |
|                  | rum and tobacco. Originally a private  |
|                  | merchant, latterly a warrant officer. Also, in   |
|                  | modern use, a term for the Navy in general   |
|                  | (pursers) or a sailor in particular (a purser).  |

# Q

| Quality (ISO 8402) | The totality of features and characteristics of a product or service that bear on its ability to satisfy stated or implied needs. |
|--------------------|---|
|                    | Note: The ISO 9000 standards on quality management and quality assurance consists of four standards:                              |
|                    | 9000 guidelines for selection and use.  |
|                    | 9001 model for quality assurance in design/development.   |
|                    | 9002 model for quality assurance in production and installation.  |
|                    | 9003 model for quality assurance in final inspection and test, and  |

|                              | 9004 guidelines for quality management and quality        |
|------------------------------|---|
|                              | system elements, part two are guidelines for services.    |
| Quantity Discount            | A proportional reduction of a rate based on quantity.     |
| Quarantine                   | A restraint placed on an operation to protect the public  |
|                              | against a health hazard. A ship may be quarantined so     |
|                              | that it cannot leave a protected point. During that       |
|                              | period, the Q flag is hoisted.                            |
| Quarterdeck                  | The aftermost deck of a warship. In the age of sail, the  |
|                              | quarterdeck was the preserve of the ship's officers.      |
| Quay                         | A structure attached to land to which a vessel is         |
|                              | moored. For more information see also Pier and Dock.      |
| Quayside                     | The dock or platform used to fasten vessels whilst in     |
|                              | situ.   |
| Queen's (King's) Regulations | The standing orders governing the British Royal Navy      |
|                              | issued in the name of the current monarch.                |
| Quoin                        | A wedge-shaped piece of timber used to secure barrels     |
|                              | against movement.   |
| Quotas                       | A system of controlling imports, exports or production    |
|                              | by specifying a certain limitation. The quantity of goods |
|                              | that may be imported without restriction or additional    |
|                              | duties or taxes.  |
| Quotation                    | Amount stated as the price according to tariff for        |
|                              | certain services to be provided or issued to a customer   |
|                              | with specification on conditions for carriage.            |
| Quotation Expiration Date    | The date as from which a quotation price is no longer     |
|                              | valid.  |

# R

| Rabbet or rebate | A groove cut in wood to form part of a joint.   |
|------------------|---|
| Radar            | Acronym for RAdio Detection And Ranging. An electronic system designed to transmit radio signals and receive reflected images of those signals from a 'target' in order to determine the bearing and distance to the 'target'.                        |
| Radar reflector  | A special fixture fitted to a vessel or incorporated into the design of certain aids to navigation to enhance their ability to reflect radar energy. In general, these fixtures will materially improve the visibility for use by vessels with radar. |
| Rag Top          | A slang term for an open-top trailer or container with a tarpaulin cover.   |
| Rail Car         | A wheeled wagon used for the carriage of cargo by rail.   |
| Rail Division    | The amount of money an ocean carrier pays to the railroad for overland charges.   |

| Railand canal     | Railand canal   |
|-------------------|---|
| (R & C)           |   |
| Ramp              | A railroad terminal where containers are received or  |
|                   | delivered and trains are loaded or discharged.  |
|                   | Originally, trailers moved onto the rearmost flatcar via  |
|                   | a ramp and driven into position in a technique known  |
|                   | as 'circus loading.' Most modern rail facilities use lifting  |
|                   | equipment to position containers onto the flatcars.   |
| Ramp-to-Door      | A movement where the load initiates at an origin rail   |
|                   | ramp and terminates at a consignee's door.  |
| Ramp-to-Ramp      | A movement of equipment from an origin rail ramp to   |
|                   | a destination rail ramp only.   |
| Range lights      | Two lights associated to form a range (a line formed by   |
|                   | the extension of a line connecting two charted points)  |
|                   | which often, but not necessarily, indicates the channel   |
|                   | centreline. The front range light is the lower of the   |
|                   | two, and nearer to the mariner using the range. The   |
|                   | rear light is higher and further from the mariner.  |
| Rate              | The price of a transport service.   |
|                   |   |
| <b>D</b> . D .    | Quantity, amount or degree measured or applied.   |
| Rate Basis        | A formula of the specific factors or elements (weight,  |
|                   | measure, equipment type, package, box, etc.) that   |
| D. (I:            | control the making of a rate.   |
| Ratlines          | Rope ladders permanently rigged from bulwarks and   |
|                   | tops to the mast to enable access to top masts and  |
| Dooching          | yards.  |
| Reaching          | Sailing across the wind: from about 60° to about 160° off the wind. Reaching consists of 'close reaching' |
|                   |   |
|                   | (about 60° to 80°), 'beam reaching' (about 90°) and 'broad reaching' (about 120° to 160°). For more       |
|                   | information see also beating and running.   |
| Ready about       | A call to indicate imminent tacking. For more   |
| Ready about       | information see going about.  |
| Reasonableness    | Under ICC and common law, reasonableness is the   |
| incusoriableriess | requirement that a rate not be higher than is necessary   |
|                   | to reimburse the carrier for the actual cost of   |
|                   | transporting the traffic, allowing a fair profit.   |
| Rebate            | A deduction taken from a set payment or charge. As a  |
| - Nobale          | rebate is given after payment of the full amount has  |
|                   | been made, it differs from a discount which is  |
|                   | deducted in advance of the payment. In foreign trade,   |
|                   | a full or partial rebate may be given on import duties  |
|                   | paid on goods which are later re-exported.  |
|                   |   |
|                   | USA: An illegal form of discounting or refunding that   |
|                   | has the net effect of lowering the tariff price.  |
| Recognised        | Recognised  |
| (RC)              |   |
|                   |   |

| Doconsignment               | Changing the consigned or destination on a hill of         |
|-----------------------------|--|
| Reconsignment               | Changing the consignee or destination on a bill of         |
|                             | lading while the shipment is still in transit. Diversion   |
|                             | has substantially the same meaning.                        |
| Reconsolidation point       | A location where loose or other non-containerised          |
|                             | cargo is regrouped for further carriage.                   |
| Red Clause Letter of Credit | A letter of credit that allows the exporter to receive a   |
|                             | percentage of the face value of the letter of credit in    |
|                             | advance of shipment. This enables the exporter to          |
|                             | purchase inventory and pay other costs associated with     |
|                             | producing and preparing the export order.                  |
| Red Duster                  | The traditional nickname for the Red Ensign, the civil     |
|                             | ensign (flag) carried by civilian vessels from the United  |
|                             | Kingdom.   |
| Red Label                   | The label required on shipments of flammable articles.     |
| Reduced cat                 | A light version on the cat o'nine tails for use on boys;   |
| Reduced Cat                 | also called 'boys' pussy'.                                 |
| Doof                        |  |
| Reef                        | Reef: To temporarily reduce the area of a sail exposed     |
|                             | to the wind, usually to guard against adverse effects of   |
|                             | strong wind or to slow the vessel.                         |
|                             | Deaf Deal accept accept and acceptable to                  |
|                             | Reef: Rock or coral, possibly only revealed at low tide,   |
|                             | shallow enough that the vessel will at least touch, if not |
|                             | go aground.  |
| Reef points                 | Small lengths of cord attached to a sail, used to secure   |
|                             | the excess fabric after reefing.                           |
| Reef-bands                  | Long pieces of rough canvas sewed across the sails to      |
|                             | give them additional strength.                             |
| Reefer                      | An insulated container with provisions for temperature     |
|                             | control, either self-contained or attached (Gen set,       |
|                             | meaning GENerator SET). They come in several ISO           |
|                             | lengths or high cube, same as standard boxes.              |
|                             |  |
|                             | 'Reefer Services' include power supply and                 |
|                             | temperature monitoring.                                    |
| Reef-tackles                | Ropes employed in the operation of reefing.                |
| Refrigeration               | Refrigeration  |
| (REFG.)                     | German   |
| Refund                      | The repayment to the purchaser of the total charge or      |
| Refulld                     | a portion of that charge for unused carriage.              |
| Pogistor                    |  |
| Register                    | The record of a ship's ownership and nationality as        |
|                             | listed with the maritime authorities of a country; also,   |
|                             | the compendium of such individual ship's registrations.    |
|                             | The registration of a ship provides it with a nationality  |
|                             | The registration of a ship provides it with a nationality  |
|                             | and makes it subject to the laws of the country in         |
|                             | which it is registered (the flag state); regardless of the |
|                             | nationality of the ship's ultimate owner.                  |
|                             |  |
|                             | For more information see also Captive Register, Flag of    |
|                             | Convenience Register, Internal Register.                   |

| Register Ton                            | The unit of measurement for the internal capacity of a vessel whereby one register ton equals 100 cubic feet (2.83 cubic meter).  The gross (bruto) tonnage comprises of all spaces below the main (tonnage) deck and the enclosed spaces above the main (tonnage) deck less exempted spaces.  The net tonnage consists of the gross tonnage less exemptions like ballast tanks, engine room, living quarters etc.  The register tonnage is mentioned on the tonnage  |
|---|---|
| Registered tonnage                      | certificate.  Registered tonnage  |
| (Reg.) Registro Italiano Navale (RINO)  | Founded in Genoa in 1861 under the name REGISTRO ITALIANO, by the 'Associazione della Mutua Assicurazione Marittima' (Mutual Marine Insurance Association). This organisation was established in Genoa in 1857 by ship managers and shipowners (or 'ship shareholders'), to cover risks related to loss and/or damage of the hull and rigging of sailing ships, to meet the needs of Italian maritime operators, as had already occurred in Great Britain and France.  Since its foundation, Registro Italiano Navale has been an instrument of support for economic development in the areas where it operates. Over 140 years later, the role of RINA has not changed, but it has expanded to meet the needs of a constantly evolving international |
| Related Points                          | economy.  A group of points to which rates are made the same as, or in relation to, rates to other points in group.   |
| Relative bearing                        | A bearing relative to the direction of the ship: the clockwise angle between the ship's direction and an object. For more information see also Absolute bearing and Bearing.  |
| Relay                                   | The transfer of containers from one ship to another.  |
| Released Value Not Exceeding (1) (RVNX) | Used to limit the value of goods transported. The limitation refers to carrier liability when paying a claim for lost or damaged goods.   |
| Released value not exceeding (RVNX)     | Usually used to limit the value of goods transported.  The limitation refers to carrier liability when paying a claim for lost or damaged goods.  |
| Request for proposal (R.F.P.)           | Request for proposal  |
| Request for quotation                   | Request for quotation   |

| (R.F.Q.)                                     |   |
|--|---|
| Reservation                                  | Allotment in advance of space or weight capacity. Also referred to as 'Booking'.  |
| Restow                                       | For many reasons (ship's balance, change of destination from the shipper, operational convenience), a container already loaded on board a vessel might be re-stowed, which means that, at some port along the route, it will be moved from a previous stowage location on board the vessel to another stowage location on board the same vessel. This can sometimes be done on the vessel (ship to ship shifting), but more frequently done via shore/the pier (ship to pier shifting). |
|  | Obviously there is a cost involved for the stevedores' work and, if due to a change of destination by the shipper, that cost might be charged to the cargo.   |
| Restricted articles                          | Articles handled only under special conditions.   |
| Retaliation                                  | Action taken by a country to restrain its imports from another country that has increased a tariff or imposed other measures that adversely affects the first country's exports.  |
| Return pool                                  | A place where equipment is returned.  |
| Reverse IPI<br>(IPI)                         | An inland point provided by an all-water carrier's through bill of lading in the US by first discharging the container in an East Coast port.   |
| Revocable Letter of Credit                   | For more information see Letter of Credit.  |
| Rigging                                      | The system of masts and lines on ships and other sailing vessels.   |
| Righting couple                              | The force which tends to restore a ship to equilibrium once a heel has altered the relationship between her centre of buoyancy and her centre of gravity.   |
| Rigol  | The rim or 'eyebrow' above a port-hole or scuttle.  |
| Riots and civil commotions (R&CC)            | Riots and civil commotions  |
| Riots, civil commtions and strikes (RCC & S) | Riots, civil commtions and strikes  |
| Ro /Ro                                       | An abbreviated term for roll on-roll off. A method of ocean cargo service, using a vessel with ramps, which allows wheeled vehicles to be loaded and discharged without cranes. This term is also used to refer to this type of cargo as well.  |
| Rode   | The anchor line, rope or cable connecting the anchor chain to the vessel. For more information see Anchor Rode.   |
| Roll   | A vessel's motion rotating from side to side, about the fore-aft/longitudinal axis. List (qv) is a lasting tilt in the roll direction.  |

|                | To re-book the cargo to a later vessel.  |
|----------------|--|
| Rolling        | The side-to-side (athwartship) motion of a vessel.   |
| Rolling-tackle | A number of pulleys, engaged to confine the yard to the weather side of the mast; this tackle is much used in a rough sea. |
| Ropes (The)    | The lines in the rigging.  |
| Rope's end     | A summary punishment device.   |

# S

| Shipping Act of 1984 | USA; effective June 18th, 1984, describes the law covering water transportation in the US foreign trade. The passage of the Shipping Act of 1984 brought about a major deregulatory change in the regulatory regime facing shipping companies operating in the US foreign commerce. The subsequent passage of the Ocean Shipping Reform Act of 1998, with its further deregulatory amendments and modifications to the Shipping Act of 1984 (which took effect on May 1st, 1999), represented another pro-market shift in shipping regulation. |
|----------------------|--|
| Shipping Act of 1998 | USA; amends the Act of 1984 to provide for confidential service contracts and other items.   |
| Shipping Company     | A group of persons jointly owning a ship and using it to gain profit from commercial marine shipments for joint account.   |
| Shipping Order       | A shipper's instructions to carrier for forwarding goods; usually the triplicate copy of the bill of lading.   |
| Ships:               | Barge Carriers: Ships designed to carry barges. Some are fitted to act as full container ships and can carry a varying number of barges and containers at the same time. At present, this class includes two types of vessels, LASH and Sea-Bee.   |
|                      | Bulk Carriers: All vessels designed to carry dry bulk cargo, as well as carriers with bulk cargoes such as grain, ore and oil.   |
|                      | Combination Passenger and Cargo Ships: Ships with a capacity for 13 or more passengers.  |
|                      | Freighters: Breakbulk vessels both refrigerated and unrefrigerated, containerships, partial containerships, roll-on/roll-off vessels, and barge carriers.  |
|                      | Full Containerships: Ships equipped with permanent   |

|                     | container cells, with little or no space for other types of cargo.  |
|---------------------|---|
|                     | General Cargo Carriers: Breakbulk freighters, car carriers, cattle carriers, pallet carriers and timber carriers.   |
|                     | Partial Containerships: Multipurpose containerships where one or more but not all compartments are fitted with permanent container cells. Remaining compartments are used for other types of cargo. |
|                     | Roll-on/Roll-off vessels: Ships custom built to carry wheeled containers or trailers using interior ramps.  |
|                     | Tankers: Ships fitted with tanks to carry liquid cargo such as crude petroleum and petroleum products, chemicals, liquified gasses (LNG & LPG), wine, molasses and similar product tanks.           |
| Shoal               | Shallow water that is a hazard to a vessel's navigation.  |
| Shoal Draught       | Shallow draught, making the vessel capable of sailing in unusually shallow water.   |
| Shore               | The land on or near a waterline such as a sea shore or lake shore.  |
|                     | The land; the seamen were serving on shore instead of in ships.   |
|                     | A prop or strut supporting the weight or flooring above it; the shores stayed upright during the earthquake.  |
| Short Ton<br>(ST)   | US imperial measure : 2,000 lbs.  |
| Shortage            | The negative difference between actual available or delivered quantity and the required quantity.   |
| Short-Shipped       | Cargo manifested but not loaded.  |
| Shrink Wrap         | Polyethylene or similar substance heat-treated and shrunk into an envelope around several units, thereby securing them as a single pack for presentation or to secure units on a pallet.            |
| Shrouds             | Standing rigging running from a mast to the sides of a ship.  |
| Shuttle Service     | The carriage back and forth over an often short route between two points.   |
| Sick Bay            | The compartment reserved for medical purposes.  |
| Side Loader         | A lift truck fitted with lifting attachments operating to one side for handling containers.   |
| Side-Door Container | A container fitted with a rear door and a minimum of one side door.   |
| Siding              | A short railroad track connected with a main track by a switch to serve a warehouse or an industrial area.  |

| Sight Draft                    | USA; a draft payable upon presentation to the drawee.                 |
|--------------------------------|---|
| Single Administrative Document | A set of documents, replacing the various (national)                  |
| (SAD)                          | forms for customs declaration within European                         |
|                                | Community, implemented on January 1st, 1988. The                      |
|                                | introduction of the SAD constitutes an intermediate                   |
|                                | stage in the abolition of all administrative                          |
|                                | documentation in intra-European Community trade in                    |
|                                | goods between member states.  |
| Siren                          | A sound signal which uses electricity or compressed air               |
|                                | to actuate either a disc or a cup shaped rotor.                       |
| Sister Ships                   | Ships built on the same design.                                       |
| Site                           | A particular platform or location for loading or                      |
|                                | unloading at a place.   |
| Skeg                           | A downward or sternward projection from the keel in                   |
|                                | front of the rudder. Protects the rudder from damage,                 |
|                                | and in bilge keelers may provide one 'leg' of a tripod on             |
|                                | which the boat stands when the tide is out.                           |
| Skid                           | Similar to a pallet.  |
| Skids                          | Battens, or a series of parallel runners, fitted beneath              |
|                                | boxes or packages to raise them clear of the floor to                 |
|                                | permit easy access of forklift blades or other handling               |
|                                | equipment.  |
| Skipper                        | The captain of a ship.  |
| Skysail                        | A sail set very high, above the royals. Such sails are                |
|                                | only carried by a few ships.  |
| Skyscraper                     | A small, triangular sail, set above the skysail. Used in              |
| CIT                            | light winds on a few ships.   |
| Sling                          | A wire or rope contrivance placed around cargo and                    |
| Clarachest                     | used to load or discharge it to/from a vessel.                        |
| Slop chest                     | A ship's store of merchandise, such as clothing,                      |
|                                | tobacco, etc., maintained aboard merchant ships for sale to the crew. |
| Slot                           | A segment of a container ship's cell into which a                     |
| Stot                           | container is loaded.  |
| Slot Charter                   | A voyage charter whereby the shipowner agrees to                      |
| Stot Charter                   | place a certain number of container slots (TEU and/or                 |
|                                | FEU) at the charterer's disposal.                                     |
| Slow Steaming                  | Slow Steaming involves the operation of a container                   |
| Stort Steaming                 | vessel at speeds significantly below its maximum                      |
|                                | speed. The benefits of Slow Steaming include                          |
|                                | decreasing both:  |
|                                | 0   |
|                                | Fuel consumption of the vessel (resulting in bunker                   |
|                                | costs reduction); and   |
|                                |   |
|                                | CO2 emissions (contributing towards environmental                     |
|                                | efficiency).  |
|                                |   |
|                                | Full Speed for a container ship might typically be about              |
|                                | opeca for a container strip fingine typically be about                |

|                      | 0.1 . /   |
|----------------------|---|
|                      | 24 knots (generally 85-90% of engine capacity).         |
|                      | Reducing vessel speed to about 18 knots represents      |
|                      | Slow Steaming and further reduction to between 12 -     |
|                      | 15 knots represents Super/Ultra Slow Steaming.          |
|                      | Apart from the above two benefits, Slow Steaming also   |
|                      | enables carriers to absorb excess fleet capacity during |
|                      | periods of slack demand and also increased schedule     |
|                      | reliability as more buffer is available to maintain the |
|                      | schedules in case of port congestions and bad weather.  |
| Slush                | A greasy substance obtained by boiling or scraping the  |
|                      | fat from empty salted meat storage barrels, or the      |
|                      | floating fat residue after boiling the crew's meal.     |
|                      | In the Royal Navy it was a prerequisite of the cook who |
|                      | could sell it or exchange it (usually for alcohol) with |
|                      | other members of the crew. It could also be used for    |
|                      | greasing parts of the running rigging of the ship and   |
|                      | was therefore valuable to the master and bosun.         |
| Slush Fund           | The money obtained by the cook selling slush ashore.    |
|                      | Used for the benefit of the crew (or the cook).         |
| Small Bower (anchor) | The smaller of two anchors carried in the bow.          |
| Snow                 | A form of brig where the gaff spanker or driver is      |
|                      | rigged on a 'snow mast' a lighter spar supported in     |
|                      | chocks close behind the main-mast.                      |
| Son of a gun         | The space between the guns was used as a semi-          |
|                      | private place for trysts with prostitutes and wives,    |
|                      | which sometimes led to the birth of children with       |
|                      | disputed parentage. Another claim is that the term's    |
|                      | origin resulted from firing a ship's guns to hasten a   |
|                      | difficult birth.  |
| Sonar                | Sonar (originally an acronym for SOund Navigation And   |
|                      | Ranging) is a technique that uses sound propagation     |
|                      | (usually underwater) to navigate, communicate with or   |
|                      | detect other vessels.                                   |
|                      | There are two kinds of sonar: active and passive.       |
|                      | Sonar may be used as a means of acoustic location and   |
|                      | of measurement of the echo characteristics of 'targets' |
|                      | in the water.   |
|                      | For more information see echo sounding and ASDIC.       |
| Sounding             | A term for measuring the depth of the water. This was   |
|                      | traditionally done by swinging the lead, now more       |
|                      | commonly by echo sounding.                              |
| Sou'wester           | A storm from the south west.                            |
|                      | A type of waterproof hat with a wide brim over the      |
|                      | neck, worn in storms.                                   |
|                      | neck, worm in storms.                                   |

| Space Charter                    | A voyage charter whereby the shipowner agrees to   |
|----------------------------------|--|
| - F                              | place part of the vessel's capacity at the charterer's   |
|                                  | disposal.  |
| Spanker                          | On a square rigged ship, the spanker is regarded as a  |
| ·                                | gaff rigged fore-and-aft sail set from and aft of the  |
|                                  | aftmost mast. Virtually all square rigs with multiple  |
|                                  | masts have at least one spanker, which is derived from   |
|                                  | the driver sail.   |
| Spanker-mast                     | The aft-most mast of a fore-and-aft or gaff-rigged   |
|                                  | vessel such as schooners, barquentines, and barques. A   |
|                                  | full-rigged ship has a spanker sail but not a spanker-   |
|                                  | mast. For more information see Jigger-mast.  |
| Spar                             | A wooden pole, in later years also an iron or steel pole,  |
|                                  | used to support various pieces of rigging and sails. The   |
|                                  | big five-masted full-rigged tall ship Preussen (German   |
|                                  | spelling: Preu�en) had crossed 30 steel yards, but only  |
|                                  | one wooden spar - the little gaff of its spanker sail.   |
| Special Rate                     | A rate other than the normal rate.   |
| Specific Commodity Rate          | A rate commonly applied to narrowly specified  |
| (SCR)                            | commodities. It is usually granted in the case of  |
|                                  | relatively large shipments.  |
| Spindrift                        | Finely-divided water swept from the crest of waves by  |
|                                  | strong winds.  |
| Spinnaker                        | A large sail flown in front of the vessel while heading  |
|                                  | downwind.  |
| Spinnaker pole                   | A spar used to help control a spinnaker or other   |
|                                  | headsail.  |
| Splice                           | The act of joining lines (ropes, cables etc.) by   |
|                                  | unravelling their ends and intertwining them to form a   |
|                                  | continuous line. You can form an eye or a knot by  |
|                                  | splicing.  |
| Split Shipment                   | In case of indirect delivery through consolidation and if  |
|                                  | split shipment conditions occur then each split part of  |
|                                  | the shipment will be delivered in a different  |
|                                  | consignment but all consignments are identified by the   |
| Calit Charter                    | same unique original shipment ID.  |
| Split-Charter                    | A charter with acquired capacity split for use among several clients.                                      |
| Contangue Ignition Tomperature   |  |
| Spontaneous Ignition Temperature | The lowest temperature at which a substance will start burning spontaneously without an external source of |
|                                  | ignition.  |
| Spotting                         | Placing a container where it is required to be loaded or   |
| Spotting                         | unloaded.  |
| Spreader                         | A piece of equipment designed to lift containers by  |
| preduci                          | their corner castings.   |
| Square meal                      | A sufficient quantity of food. Meals on board ship were  |
| Square meat                      | served to the crew on a square wooden plate in the   |
|                                  | harbour or at sea in good weather.   |
|                                  | narboar of at sea in good weather.   |
|                                  |  |

|              | Franklanda Baraharan da arang ar   |
|--------------|--|
|              | Food in the Royal Navy was invariably better or at least   |
|              | in greater quantity than that available to the average   |
|              | landsman. However, while square wooden plates were   |
|              | indeed used on board ship, there is no established link  |
|              | between them and this particular term. The OED gives   |
|              | the earliest reference from the US in the mid-19th   |
|              | century.   |
| Squared away | Yards held rigidly perpendicular to their masts and  |
|              | parallel to the deck. This was rarely the best trim of the   |
|              | yards for efficiency but made a pretty sight for   |
|              | inspections and in the harbour. The term is applied to   |
|              | situations and to people figuratively to mean that all   |
|              | difficulties have been resolved or that the person is  |
|              | performing well and is mentally and physically   |
|              | prepared.  |
| Squat Effect | It is the phenomenon by which a vessel moving quickly  |
|              | through shallow water creates an area of lowered   |
|              | pressure under its keel that reduces the ship's  |
|              | buoyancy, particularly at the bow. The reduced   |
|              | buoyancy causes the ship to 'squat' lower in the water   |
|              | than would ordinarily be expected, and thus its  |
|              |  |
| Canbilia     | effective draught is increased.  |
| Stability    | The force that holds a vessel upright or returns it to   |
|              | upright if keeled over. Weight in the lower hold is used   |
|              | to increase stability. A vessel is stiff if it has high  |
|              | stability or tender if it has low stability.   |
|              | The solution of the US Control of the solution |
|              | In a ship, stability is indicated by several characteristics.  |
|              | Initial stability is measured by the metacentric height;   |
|              | also known as 'GM.' If GM is low, the vessel makes long  |
|              | slow rolls, and is considered tender. When GM is too   |
|              | high, the vessel is considered stiff, and may return   |
|              | violently to the upright position when rolling, with   |
|              | possible damage to cargo and injury to passengers and  |
|              | crew.  |
|              |  |
|              | Other stability considerations include the vessel's  |
|              | range of stability, maximum righting arm, and the angle  |
|              | of heel at which the maximum righting arm occurs.  |
| Stack        | An identifiable amount of containers stowed in an  |
|              | orderly way in one specified place on an (ocean)   |
|              | terminal, container freight station, container yard or   |
|              | depot.   |
| Stack Car    | An articulated five-platform rail car that allows  |
|              | containers to be doubled stacked. A typical stack car  |
|              | holds ten, 40-foot equivalent units (FEUs).  |
| Stacking     | To pile boxes, bags, containers etc. on top of each  |
|              | other.   |
| Stanchion    | A vertical post near a deck's edge that supports life-   |
|              | lines. A timber fitted in between the frame heads on a   |
| 1            | i mico. A umber nitea in between the Hallie Heaus VII a -  |

|   | wooden hull ar a bracket on a steel vessel                |
|---|---|
|   | wooden hull or a bracket on a steel vessel,               |
|   | approximately one metre high, to support the bulwark      |
|   | plank or plating and the rail.                            |
| Standard Industrial Classification          | A standard numerical code used by the US government       |
| (SIC)                                       | to classify products and services.                        |
| Standard International Trade Classification | A standard numeric code developed by the United           |
| (SITC)                                      | Nations to classify commodities used in international     |
|   | trade, based on a hierarchy.                              |
| Standing Rigging                            | Rigging which is used to support masts and spars, and     |
|   | is not normally manipulated during normal operations;     |
|   | also known as 'running rigging'.                          |
| Starboard                                   | Towards the right-hand side of a vessel facing forward.   |
|   | Starboard is denoted with a green light at night. The     |
|   | term is derived from the old steering oar or steerboard   |
|   | which preceded the invention of the rudder.               |
| Starboard tack                              | When sailing with the wind coming from the starboard      |
|   | side of the vessel. It has the right of way over boats on |
|   | port tack.  |
| Starter                                     | A rope used as a punitive device. For more information    |
|   | see Teazer and Togey.                                     |
| Statute of Limitation                       | A law limiting the time in which claims or suits may be   |
|   | instituted.   |
| Stay  | Rigging running fore (forestay) and aft (backstay) from   |
|   | a mast to the hull.                                       |
| Staysail                                    | A sail whose luff is attached to a forestay.              |
| Steamship Agent                             | A duly appointed and authorised representative in a       |
|   | specified territory acting on behalf of a steamship line  |
|   | or lines and attending to all matters relating to the     |
|   | vessels owned by his principals.                          |
| Steering oar or steering board              | A long, flat board or oar that went from the stern to     |
|   | well underwater, and was used to steer vessels before     |
|   | the invention of the rudder. Traditionally this would sit |
|   | on the starboard side of a ship (the 'steering board'     |
|   | side).  |
| Stem  | The extension of a keel at the forward end of a ship.     |
| Stern                                       | The rear part of a ship, technically defined as the area  |
| Stern                                       | built up over the sternpost, extending upwards from       |
|   | the counter to the taffrail.                              |
| Stern chaserStern Tube                      | The tube under the hull designed to bear the tailshaft    |
| Sterri chasersterri rube                    | for propulsion (usually at stern).                        |
| Sterndrive                                  | A propeller drive system, similar to the lower part of an |
| Sectionity                                  | outboard motor extending below the hull of a larger       |
|   | power boat or yacht, but driven by an engine mounted      |
|   | within the hull. Unlike a fixed propeller (but like an    |
|   | outboard), the boat may be steered by twisting the        |
|   | drive. For more information see inboard motor and         |
|   | outboard motor.   |
| Stevedore                                   | The words stevedore, docker, dock labourer and            |
| Stevedore                                   |   |
|   | longshoreman can have various waterfront-related          |

|                      | meanings concerning loading and unloading ships, according to place and country.  |
|----------------------|---|
|                      | The word 'stevedore' originated in Spain or Portugal, and entered the English language through its use by sailors. It started as a phonetic spelling of Spanish estibador or Portuguese estivador = 'a man who stuffs', here in the sense of 'a man who loads ships', which was the original meaning of 'stevedore'; compare Latin st?p?re = 'to stuff'.  |
|                      | In the United Kingdom, men who load and unload ships are usually called dockers while in the United States and Canada the term longshoreman, derived from 'man-along-the-shore,' is used. Before extensive use of container ships and shore-based handling machinery in the US, longshoremen referred exclusively to the dockworkers, while stevedores, in a separate trade union, worked on the ships, operating ship's cranes |
|                      | and moving cargo.   |
| Stonnacky            | A form of corporal punishment including a number of   |
|                      | strikers or hits with a single rattan-made cane.  |
| Stopper Knot         | A knot tied in the end of a rope, usually to stop it passing through a hole; most commonly a figure-eight knot.   |
| Storage              | The logistics charge for the costs related to quay rent, charged on both the carrier's equipment or the shipper's equipment for containers staying on the ground idle. For more information see Demurrage, Detention, Per Diem.   |
| Store-Door Delivery  | The delivery of goods to a consignee's place of business or warehouse by motor vehicle. The term refers to a complete package of delivery services performed by a carrier from origin to final consumption point; whether that be a retail, wholesale or other final distribution facility.   |
| Store-Door Pick-up   | Picking up a container from a carrier, delivering it to a merchant and returning the empty container; the portion of store-door delivery performed by the carrier's trucker.  |
| Stowage              | A marine term referring to loading freight into ships' holds.   |
| Stowage Instructions | Imperative details about the way certain cargo is to be stowed, given by the shipper or his agent. For instance, a shipper can request 'Under Deck Stowage' for greater security for the cargo.   |
|                      |   |
| Stowage Plan         | A plan indicating the locations on the vessel of all the consignments for the benefit of stevedores and vessel's officers.  |

| Straight (Consignment) Bill of Lading  Straight (Consignment) Bill of Lading  A non-negotiable bill of lading which states a speidentity (Consignee) to whom the goods should be delivered.  For more information see Bill of Lading which states a speidentity to whom the goods should be delivered.  Straight Bill of Lading  A non-negotiable bill of lading which states a speidentity to whom the goods should be delivered.  As opposed to a 'Made to Order' BL.  For more information see Bill of Lading.  Strake  One of the overlapping boards in a clinker built he Strikes, Riots, and Civil Commotions  An insurance clause referring to loss or damage of caused by strikers, locked-out workmen, persons participating in labour disturbances, and riots of various kinds. The ordinary marine insurance poldoes not cover this risk; coverage against it can be added only by endorsement.  Stripping  The unloading of a container. | ecific<br>De     |
|--|------------------|
| container within its own framework.  Straight (Consignment) Bill of Lading  A non-negotiable bill of lading which states a speidentity (Consignee) to whom the goods should be delivered.  For more information see Bill of Lading.  Straight Bill of Lading  A non-negotiable bill of lading which states a speidentity to whom the goods should be delivered.  As opposed to a 'Made to Order' BL.  For more information see Bill of Lading.  Strake  One of the overlapping boards in a clinker built he strikes, Riots, and Civil Commotions  An insurance clause referring to loss or damage of caused by strikers, locked-out workmen, persons participating in labour disturbances, and riots of various kinds. The ordinary marine insurance poldoes not cover this risk; coverage against it can be added only by endorsement.  | ecific<br>ecific |
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| For more information see Bill of Lading.  Strake  One of the overlapping boards in a clinker built had a clinker built had a clinker, and Civil Commotions  An insurance clause referring to loss or damage of caused by strikers, locked-out workmen, persons participating in labour disturbances, and riots of various kinds. The ordinary marine insurance pol does not cover this risk; coverage against it can be added only by endorsement.   | ull              |
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| participating in labour disturbances, and riots of various kinds. The ordinary marine insurance pol does not cover this risk; coverage against it can be added only by endorsement.  | -                |
| does not cover this risk; coverage against it can be added only by endorsement.  |                  |
| added only by endorsement.   | icy              |
|  | e                |
| Stripping The unloading of a container   |                  |
|  |                  |
| Studding-sails Long and narrow sails, used only in fine weather,   | on               |
| the outside of the large square sails.   |                  |
| Stuffing The loading of a container.   |                  |
| Subrogate To put in place of another, for example, when an   |                  |
| insurance company pays a claim, it is placed in the  |                  |
| same position as the payee with regard to any rig  | şhts             |
| against others.  | a                |
| Sue & Labor Clause  A provision in marine insurance obligating the as to do things necessary after a loss to prevent fur   |                  |
| loss and to act in the best interests of the insurer   |                  |
| Suezmax  Suezmax is a naval architecture term for the larg   |                  |
| ships capable of transiting the Suez Canal fully lo  |                  |
| and is almost exclusively used in reference to tar   | •                |
| Since the canal has no locks, the only serious lim   | iting            |
| factors are draft (maximum depth below waterli   | •                |
| and height due to the Suez Canal Bridge. The cur   | -                |
| channel depth of the canal allows for a maximun  | າ of 16          |
| m (52.5 ft) of draft, meaning many fully laden   |                  |
| supertankers are too deep to fit through, and eit  | her              |
| have to unload part of their cargo to other ships  |                  |
| ('transhipment') or to a pipeline terminal before  |                  |
| passing through, or alternatively avoid the Suez (   | Canal            |
| and travel around Cape Agulhas instead.  |                  |
| The Suez Canal was deepened from 18m (60 ft) t   |                  |
| m (66 ft) in 2009, a suezmax vessel of up to 200,  | o 20.1           |
| DWT or even more can easily pass through it. Als   |                  |

|                  | note is the maximum head room �'air                       |
|------------------|---|
|                  | draft' limitation of 68 m (223.1 ft), which is the height |
|                  | above water of the Suez Canal Bridge. There is also a     |
|                  | width limitation of 70.1 m (230 ft), but only a handful   |
|                  | of tankers exceed this size, and they are excluded from   |
|                  | Suez by their draft in any case. The canal authority      |
|                  | produces tables of width and acceptable draft, which      |
|                  | are subject to change.                                    |
| Sufferance Wharf | A wharf licensed and attended by Customs authorities.     |
| Supercargo       | An experienced person (officer) assigned by the           |
|                  | charterer of a vessel to advise the management of the     |
|                  | vessel and protect the interests of the charterer.        |
| Surcharge        | The amount charged to settle additional costs in ocean    |
| -                | shipping (ex: CSC, BAF).                                  |
| Surety Bond      | A bond insuring against loss or damage or for the         |
| _                | completion of obligations.                                |
| Surety Company   | An insurance company.                                     |

## Т

| Tabernacle  | A large bracket attached firmly to the deck, to which the foot of the mast is fixed. It has two sides or cheeks and a bolt forming the pivot around which the mast is raised and lowered.                |
|-------------|--|
| Tack        | A leg of the route of a sailing vessel, particularly in relation to tacking (qv) and to starboard tack and port tack (also qv).  |
|             | Hard tack: qv.   |
| Tacking     | Zig-zagging so as to sail directly towards the wind (and for some rigs also away from it).   |
|             | Going about (qv).  |
| Taffrail    | A rail at the stern of the boat that covers the head of the counter timbers.   |
| Tail        | The rear of a container or trailer, where the doors are, opposite the front or nose.   |
| Tailshaft   | A kind of metallic shafting (a rod of metal) to hold the propeller and connected to the power engine. When the tailshaft is moved, the propeller may also be moved for propulsion.                       |
| Taken aback | An inattentive helmsmen might allow the dangerous situation to arise where the wind is blowing into the sails 'backwards', causing a sudden (and possibly dangerous) shift in the position of the sails. |

| Taking the wind out of his sails  | To sail in a way that steals the wind from                                  |
|-----------------------------------|---|
| raking the wind out of this saids | another ship. This term is also known as to                                 |
|                                   | 'overbear'.   |
| Tally                             | The operation of hauling aft the sheets, or                                 |
|                                   | drawing them in the direction of the ship's                                 |
|                                   | stern.  |
| Tally Sheet                       | The list of cargo, incoming and outgoing,                                   |
|                                   | checked by the tally clerk on dock.   |
| Tank Container                    | A specialised liquid bulk container used for the                            |
|                                   | transportation of fluids. It is essentially a big                           |
|                                   | cylinder inside an ISO-sized frame made to                                  |
|                                   | allow stacking.   |
|                                   |   |
|                                   | Some tanks carry only chemicals, some others                                |
|                                   | only carry food-grade liquids (e.g. milk). Tank                             |
|                                   | containers are mostly shipper-owned, operated                               |
|                                   | by companies who specialise in the  |
| Tankar                            | transportation of specific types of bulk liquids.                           |
| Tanker                            | A tanker is a bulk carrier designed to transport                            |
|                                   | liquid cargo, most often petroleum products.                                |
|                                   | Oil tankers vary in size from small coastal                                 |
|                                   | vessels of 1,500 tons deadweight, through                                   |
|                                   | medium-sized ship of 60,000 tons, to the giant                              |
| Tare Mass of Container            | VLCCs (very large crude carriers).  For more information see Tare Weight of |
| Tale Mass of Container            | Containers below.   |
| Tare Weight                       | The weight of packing material that is                                      |
| Tale Weight                       | protecting the actual goods.  |
| Tare Weight of Container          | The mass of an empty container, including all                               |
| Tale Weight of Container          | fittings and appliances, associated with that                               |
|                                   | particular type of container on its normal                                  |
|                                   | operating condition.  |
| Tariff                            | A document issued by a carrier setting forth                                |
|                                   | applicable rules, rates, and charges for the                                |
|                                   | movement of goods. It sets up a contract of                                 |
|                                   | carriage between the shipper, consignee, and                                |
|                                   | carrier.  |
|                                   |   |
|                                   | In international trade applications, the term                               |
|                                   | also refers to a tax on imports (Customs duty).                             |
| Tarpaulin                         | Waterproof material, e.g. canvas, used to                                   |
|                                   | spread over cargo to protect it from getting                                |
|                                   | wet.  |
| Teazer                            | A rope used as a punitive device.   |
| Temperature Controlled Cargo      | Any cargo requiring carriage under controlled                               |
|                                   | temperature.  |
| Temperature Recorder              | A device used to record temperature variations                              |
|                                   | in a reefer container while cargo is en route.                              |
| Tender                            | A small boat used to carry persons from shore                               |

|  | to ship and back.  |
|--|--|
|  | A colloquial term used to describe the condition of a ship having marginal stability.  |
|  | To present for acceptance an offer (to tender a bid).  |
| Tenor  | Time and date for the payment of a draft.  |
| Terminal Handling Charge (1)                             | An assigned area in which containers are prepared for loading into a vessel, train, truck or airplane or are stacked immediately after discharge from a vessel, train, truck or airplane.  An additional charge for container's lifting from   |
| Terminal Handling Charge (1)<br>(THC)                    | quay to ship / from ship to quay (THD, for THC at Destination). For more information see MSC Queries / DTX / Charge Codes  |
| Terminal handling charge (THC)                           | An additional charge for container's lifting from quay to ship / from ship to quay (THD, for THC at Destination).  |
| Terms of Delivery  | All the conditions agreed upon between trading partners regarding the delivery of goods and the related services.  |
|  | Note: Under normal circumstances the INCOterms are used to prevent any misunderstandings.  |
| Terms of Freight   | All the conditions agreed upon between a carrier and a merchant about the type of freight and charges due to the carrier and whether these are prepaid or are to be collected.   |
| Terms of Sale  | The point at which sellers have fulfilled their obligations so the goods in a legal sense could be said to have been delivered to the buyer. They are shorthand expressions that set out the rights and obligations of each party when it comes to transporting the goods. For more information see INCOTERMS. |
| The International Organisation for standardisation (ISO) | Widely known as ISO, is an international standard-setting body composed of representatives from various national standards organisations.  Founded on February 23rd, 1947, the organisation promulgates worldwide proprietary, industrial, and commercial  |
| The Uniform Customs and Practice for                     | standards. It has its headquarters in Geneva, Switzerland.  A set of rules on the issuance and use of letters  |
| Documentary Credits                                      | A set of fules of the issuance and use of letters  |

| (UCP 600)                          | of credit.  |
|------------------------------------|---|
|                                    | The latest revision, called the UCP600, formally commenced on 1st July 2007 (it replaced the UCP500. prepared in 1993 and in effect since January 1st, 1994).   |
| Thermal Container                  | A container built with insulating walls, doors, floor and roof by which heat exchange with the environment is minimised, thus limiting temperature variations of the cargo.   |
| This is also known as piggyback.T1 | A European in-transit Customs document. This document is needed to transport dutiable goods to an inland Customs zone, rather than paying Customs Duties at the port of entry.  There used to be a T2 for Intra-European cargo, but that is obsolete now. |
| Thole                              | A vertical wooden peg or pin inserted through<br>the gunwale to form a fulcrum for oars when<br>rowing. It is used in place of a rowlock.   |
| Three sheets to the wind           | On a three-masted ship, having the sheets of the three lower courses loose will result in the ship meandering aimlessly downwind. Also, a sailor who has drunk strong spirits beyond his capacity.  |
| Through Bill of Lading (1) (TBL)   | A single Bill of Lading covering receipt of the cargo at the point of origin for delivery to the ultimate consignee, using two or more modes of transportation (rail / motor / barge / vessel).   |
| Through bill of lading (TBL)       | Blanket documentation when multiple carriers of various transport modes are involved.   |
| Through Charge or Through Rate     | The total freight rate from the point of origin to the final destination (usually an all-inclusive rate).   |
| Through Rate                       | The total rate from the port of origin to the final destination.  |
| Through Route                      | The total route from the point of departure to the point of destination.  |
| Throughput Charge                  | The charge for moving a container through a container yard off or onto a ship.  |
| Thwart                             | A bench seat across the width of an open boat.  |
| Tidal Port                         | A port navigable only during high tide.   |
| Tier                               | A horizontal division of a vessel from bottom to top. The numbers run from bottom to deck and from deck upwards and are used as a part of the indication of a stowage place for containers.   |
| Tiller                             | A lever used for steering, attached to the top of<br>the rudder post. These levers are used mainly<br>on smaller vessels, such as dinghies and rowing   |

|                               | boats.  |
|-------------------------------|---|
| Time Charter                  | A contract for leasing between ship owners and the lessee. It would state the duration of the lease in years or voyages.  |
| Time Draft                    | A draft that matures either a certain number of days after acceptance or a certain number of days after the date of the draft.  |
| Time Sheet                    | A statement drawn-up by the ship's agent at the loading and discharging ports, which details the time worked in loading and discharging the cargo, together with the amount of laytime used.  |
| Timoneer                      | From the French timonnier, is a name given, on particular occasions, to the steersman of a ship.  |
| Tingle                        | A thin temporary patch.   |
| To be advised/announced (TBA) | To be advised/announced   |
| To Be Nominated (TBN)         | To Be Nominated (Named). It is used for instance in Vessel Schedules when the sailing date must be mentioned, but the actual vessel / voyage are not yet known at the time of publication.  |
| Toe the line or Toe the mark  | At parade, sailors and soldiers were required to stand in line, their toes in line with a seam of the deck.   |
| Toe-rail                      | A low strip running around the edge of the deck like a low bulwark. It may be shortened or have gaps in it to allow water to flow off the deck.   |
| Togey                         | A rope used as a punitive device.   |
| Ton                           | Unit of weight measurement: 1000 kilograms (metric ton) or 2,240 lbs (long ton).  |
|                               | Unit of cubic measurement, mainly used to express the cubic capacity of a vessel.   |
|                               | Unit of weight or measurement used as a basis for the calculation of freights (freight ton).  Deadweight Ton: Indicates the carrying capacity of the ship in terms of the weight in tons of the cargo, fuel, provisions and passengers which a vessel can carry.  Displacement Ton: The weight of the volume of water which the fully loaded ship displaces.  Kilometre Ton: Measure of airline freight capacity. Registered Ton: Indicates the cubical contents or burden of a vessel in tons of 100 cubic feet. The space within a vessel in units of 100 cubic feet. |

| Ton Mile         | Unit used in comparing freight earnings or  |
|------------------|---|
| TOTI MILC        | expenses. It equates to the amount earned   |
|                  | from the cost of hauling a ton of freight one   |
|                  | mile.   |
| Tonnage          | A term which generally refers to freight  |
|                  | handled.  |
|                  |   |
|                  | 1. Cubic capacity of a merchant vessel.   |
|                  |   |
|                  | 2. Total weight or amount of cargo expressed in   |
|                  | tons.   |
| Top-Air Delivery | A type of air circulation in a container. Air is  |
|                  | drawn from the bottom of the container,   |
|                  | filtered through the evaporator for cooling and   |
|                  | then forced through the ducted passages along   |
|                  | the top of the container. This type of airflow  |
|                  | requires a special loading pattern.   |
| Topgallant       | The mast or sails above the tops.   |
| Topmast          | The second section of the mast above the deck;  |
|                  | formerly the upper mast, later surmounted by  |
|                  | the topgallant mast; carrying the topsails.   |
| Topsail          | The second sail (counting from the bottom) up   |
|                  | a mast. These may be either square sails or   |
|                  | fore-and-aft ones, in which case they often 'fill                                       |
|                  | in' between the mast and the gaff of the sail   |
| <del>-</del>     | below.  |
| Topsides         | The part of the hull between the waterline and  |
|                  | the deck. For more information see Above-   |
| <del>-</del>     | water hull.   |
| Touch and go     | The bottom of the ship touching the bottom,   |
| Taurana          | but not grounding.  |
| Towage           | Towage is a contract whereby one ship moves   |
|                  | another. Towage, as opposed to salvage, is a service contract, which does not involve a |
|                  | marine peril, and the consideration is an hourly  |
|                  | or daily rate or a lump sum, rather than a  |
|                  | salvage reward based on the peril, the work   |
|                  | accomplished and the value of the object  |
|                  | salved.   |
|                  | Suived.   |
|                  | There are various standard-form towage  |
|                  | contracts, including, for example, the  |
|                  | 'International Ocean Towage Agreement (Lump   |
|                  | Sum)' (Code Name: 'TOWCON') and the   |
|                  |   |
|                  | 'International Ocean Towage Agreement (Daily  |
|                  | Hire)' (Code Name: 'TOWHIRE') of BIMCO.   |
| Towing           |   |
| Towing           | Hire)' (Code Name: 'TOWHIRE') of BIMCO.   |
| Towing Tracing   | Hire)' (Code Name: 'TOWHIRE') of BIMCO.  The operation of drawing a vessel forward by   |

|                                     | consignments or equipment.   |
|-------------------------------------|--|
| Track & Trace                       | The pro-active tracking of the product along                                 |
| Truck & Truce                       | the supply chain, and the paper information                                  |
|                                     | flow relating to the order.  |
| Tracking                            | The function of maintaining status information,                              |
| Tracking                            | _  |
|                                     | including current location, of cargo, cargo                                  |
|                                     | items, consignments or containers either full or                             |
| <u> </u>                            | empty.   |
| Tractor                             | A powered vehicle designed and used for                                      |
|                                     | towing other vehicles.   |
|                                     |  |
|                                     | A unit of highway motive power used to pull                                  |
|                                     | one or more trailers/containers.   |
| Trade                               | A trade is a liner service or a cargo flow                                   |
|                                     | between two individual markets (e.g. North                                   |
|                                     | Atlantic Trade).   |
|                                     |  |
|                                     | a) The exchange of goods, funds, services or                                 |
|                                     | information with value to the parties involved.                              |
|                                     | This value is either previously agreed or                                    |
|                                     | established during business.   |
|                                     | b) A commercial connection between two or                                    |
|                                     | more individual markets.   |
| Trade Assentance                    | A time or date draft that has been accepted by                               |
| Trade Acceptance                    | the buyer (the drawee) for payment at  |
|                                     | maturity.  |
| Tueffie                             | ·  |
| Traffic                             | The person or property carried by transport lines.                           |
| Traffic Congration Cohomo           | Shipping corridors, marked by buoys, which                                   |
| Traffic Separation Scheme           | , , , , ,  |
|                                     | separate incoming from outgoing vessels.  These are also known as Sea Lanes. |
| Tueller                             |  |
| Trailer                             | The truck unit into which freight is loaded as in                            |
| T 1 / / 1 1                         | tractor-trailer combination.   |
| Trailer/truck load                  | Trailer/truck load   |
| (TL)                                | A towns wood (in the propriations individually to                            |
| Tramp                               | A term used (in the maritime industry) to                                    |
|                                     | denote an ocean carrier that does not operate                                |
|                                     | ships on a regular schedule from one port to                                 |
|                                     | another, but instead calls at any port where a                               |
|                                     | cargo may be obtained.   |
| Tramp Line                          | An ocean carrier company operating tramp                                     |
|                                     | steamers not on regular runs or schedules.                                   |
| Tramp Vessel                        | A vessel not operating under a regular                                       |
|                                     | schedule.  |
| Trans-Atlantic conference agreement | North America / North Europe trade ocean                                     |
| (TACA)                              | freight pricing agreement among carriers.                                    |
| Transferable Letter of Credit       | A letter of credit that allows all or a portion of                           |
|                                     | the proceeds to be transferred from the                                      |
|                                     | and proceeds to be distributed from the                                      |

|                                      | original beneficiary to one or more additional beneficiaries. |
|--------------------------------------|---|
| Transmittal letter                   | A letter from the shipper to its agent listing the            |
|                                      | particulars of a shipment, the documents being                |
|                                      | transmitted and instructions for the disposition              |
|                                      | of those documents.   |
| Transom                              | A more or less flat surface across the stern of a             |
|                                      | vessel. Dinghies tend to have almost vertical                 |
|                                      | transoms, whereas yachts' transoms may be                     |
|                                      | raked forward or aft.   |
| Transporation and exportation        | A US Customs form used to control cargo                       |
| (T&E entry)                          | movement from port of entry to port of exit,                  |
| (Tal entry)                          | meaning that the cargo is moving from one                     |
|                                      | country, through the United States, to another                |
|                                      | country.  |
| Transport                            |   |
| Transport                            | To move traffic from one place to another.                    |
| Transport International par la Route | road transport operating agreement among                      |
| (TIR)                                | European governments and the United States                    |
|                                      | for the international movement of cargo by                    |
|                                      | road. Display of the TIR carnet allows sealed                 |
|                                      | containerloads to cross national frontiers                    |
|                                      | without inspection.   |
| Transportation                       | The movement of traffic from one place to                     |
|                                      | another.  |
| Transship                            | A system under which cargo is transferred from                |
|                                      | one transportation line to another.                           |
| Transshipment                        | The shipment of merchandise to the point of                   |
|                                      | destination in another country on more than                   |
|                                      | one vessel or vehicle. The liability may pass                 |
|                                      | from one carrier to the next, or it may be                    |
|                                      | covered by 'through bills of lading' issued by                |
|                                      | the first carrier. This is sometimes referred to              |
|                                      | as relay.   |
| Transshipment Port                   | The place where cargo is transferred to another               |
|                                      | carrier.  |
| Travellers                           | Small fittings that slide on a rod or line. The               |
|                                      | most common use is for the inboard end of the                 |
|                                      | mainsheet; a more esoteric form of traveller                  |
|                                      | consists of 'slight iron rings, encircling the                |
|                                      | backstays, which are used for hoisting the top-               |
|                                      | gallant yards, and confining them to the                      |
|                                      | backstays'.   |
| Trialer on flat car                  | The movement of a highway trailer on a                        |
|                                      | railroad flatcar.   |
| Trice                                | To haul and tie up by means of a rope.                        |
| Trick                                | A period of time spent at the wheel ('my trick's              |
|                                      | over').   |
| Trim                                 | The relationship of a ship's hull to the                      |
|                                      | waterline.  |
| L                                    | 1   |

| Truckload                   | Truckload rates apply where the tariff shows a                   |
|-----------------------------|--|
| Truckload                   | truckload minimum weight. Charges will be at                     |
|                             | the truckload minimum weight unless weight is                    |
|                             | higher.  |
| True Bearing                | An absolute bearing (qv) using true north.                       |
| True North                  | The direction of the geographical North Pole.                    |
| Trust Receipt               | The release of merchandise by a bank to a                        |
| Trust Neceipt               | buyer for manufacturing or sales purposes in                     |
|                             | which the bank retains title to the                              |
|                             | merchandise.   |
| Tug                         | A small vessel designed to tow or push large                     |
| 1 45                        | ships or barges. Tugs have powerful diesel                       |
|                             | engines and are essential to docks and ports to                  |
|                             | manoeuvre large ships into their berths.                         |
|                             | Pusher tugs are also used to push enormous                       |
|                             | trains of barges on the rivers and inland                        |
|                             | waterways of the USA.  |
|                             | Oceangoing salvage tugs provide assistance to                    |
|                             | ships in distress and engage in such work as                     |
|                             | towing drilling rigs and oil production                          |
|                             | platforms.   |
| Tumblehome                  | A description of the hull shape when viewed in                   |
|                             | a transverse section, where the widest part of                   |
|                             | the hull is some way below deck level.                           |
| Turn                        | A knot passing behind or around an object.                       |
| Turnaround                  | In water transportation, the time it takes                       |
|                             | between the arrival of a vessel and its                          |
|                             | departure.   |
| Turnkey Project             | Capital construction projects in which the                       |
|                             | supplier (contractor) designs and builds the                     |
|                             | physical plant, trains the local personnel on                    |
|                             | how to manage and operate the facility and                       |
|                             | presents the buyer with a self-sustaining                        |
|                             | project (all the buyer has to do is 'turn the                    |
|                             | Key').   |
| Turtling                    | When a sailboat (in particular a dinghy)                         |
|                             | capsizes to a point where the mast is pointed                    |
|                             | straight down and the hull is on the surface                     |
| Turandadi                   | resembling a turtle shell.                                       |
| Tweendeck                   | The cargo-carrying surface below the main                        |
|                             | deck dividing a hold horizontally in an upper                    |
| Twenty-foot equivelent unit | and a lower compartment.  Used to measure a vessel's capacity by |
| Twenty-foot equivelant unit | counting how many containers of 20' length                       |
| (TEU)                       | can be loaded onboard. A vessel's intake                         |
|                             | capacity is composed of 'slots' meant to receive                 |
|                             | either 2x20'or 1x40' containers. Due to the                      |
|                             | curvature of some cargo holds some slots                         |
|                             | carvature or some targo noids some siots                         |

|   | miletata a manda analysi yahi fam 201 yahila it is |
|---|--|
|   | might be made exclusively for 20' while it is      |
|   | always possible to fit 2x20' in any 40' slot.      |
|   | The 20' container is then the 'lowest common       |
|   | denominator'; so we will count the total           |
|   | amount of 20' that can be fitted in any slot to    |
|   | envision the total carrying capacity of vessels.   |
| Twist Lock                                | A steel anchor which has to be inserted into the   |
|   | corner fittings of a container and is turned or    |
|   | twisted, thus locking the container for the        |
|   | purpose of securing or lifting.                    |
| Twist Locks                               | A set of four twistable bayonet-type shear keys    |
|   | used as part of a spreader to pick-up a            |
|   | container or as part of a chassis to secure the    |
|   | containers.  |
| Two-Way Pallet                            | A pallet designed so that the forks of a fork lift |
|   | truck can be inserted from two sides only.         |
| Type of Cargo                             | An indication of the sort of cargo to be           |
| 7,111                                     | transported, Breakbulk, Containerised or           |
|   | Ro/Ro.   |
| Type of Equipment                         | The type of material used, e.g. 40 foot            |
|   | container, four-way pallet or mafi trailer.        |
| Type of Movement                          | A description of the service for the movement      |
| J. T. | of containers.                                     |
|   |  |
|   | Note: The following type of movement can be        |
|   | indicated on B/L and manifest all combinations     |
|   | of FCL and LCL and break bulk and Ro/Ro.           |
|   | Whilst only on the manifest combinations of        |
|   | House, Yard and CFS can be mentioned.              |
| Type of Transport                         | The indication whether the carrier or the          |
| ,   | merchant effects and bears the responsibility      |
|   | for inland transport of cargo in containers i.e. a |
|   | differentiation between the logistical and legal   |
|   | responsibility.                                    |
|   |  |
|   | Note: Values are Carrier haulage and Merchant      |
|   | haulage, whilst in this context special cases are  |
|   | carrier-nominated merchant haulage, and            |
|   | merchant nominated carrier haulage.                |

# U

| Ullage | Free space above a liquid contained in a tank, |
|--------|--|
|        | drum or tank-container, expressed as a         |
|        | percentage of the total capacity. Ullage is    |

|                            | often used to leave room for possible                                       |
|----------------------------|---|
|                            | expansion of the liquid.  |
| Ultimate Consignee         | The party who has been designated on the                                    |
|                            | invoice or packing list as the final recipient of                           |
|                            | the stated merchandise.   |
| Ultra Large Container Ship | A container carrier with a minimum capacity                                 |
| (ULCS)                     | of 12,500 TEUs.   |
| Ultra Large Crude Carrier  | A tanker vessel with a minimum capacity of                                  |
| (ULCC)                     | 320,000 dwt.  |
| UN Dangerous Goods Number  | The four-digit number assigned by the United                                |
| (UNDG)                     | Nations Committee of Experts on the   |
|                            | Transport of Dangerous Goods to classify a                                  |
|                            | substance or a particular groups of   |
|                            | substances.   |
|                            | Note: The graft: UNI great above he would be                                |
|                            | Note: The prefix 'UN' must always be used in                                |
| UN Number                  | conjunction with these numbers.  The same as UNDG. An identification number |
| ON Number                  | referring to hazardous cargoes as classified by                             |
|                            | the I.M.O.  |
| Unaccompanied Baggage      | Luggage not accompanied by a passenger.                                     |
| Onaccompanied baggage      | zaggage net accompanies by a passengen                                      |
|                            | A term mostly used in aircraft. Ocean                                       |
|                            | Shipping uses instead 'Household Goods' or                                  |
|                            | 'Personal Effects.'   |
| UNCITRAL                   | Acronym for the 'United Nations Commission                                  |
|                            | on International Trade Law,' established by a                               |
|                            | United Nations General Assembly Resolution                                  |
|                            | in 1966.  |
|                            | The aim of UNCITRAL is to harmonise and                                     |
|                            | unify international trade law. It was                                       |
|                            | instrumental in the preparation of the                                      |
|                            | Hamburg Rules, 1978, and prepared the                                       |
|                            | United Nations Convention on the Liability of                               |
|                            | Operators of Transport Terminals in   |
|                            | International Trade, 1991.  |
|                            |   |
|                            | In addition, UNCITRAL has been active in the                                |
|                            | area of international commercial arbitration                                |
|                            | and has prepared the UNCITRAL Model Law                                     |
|                            | on International Commercial Arbitration,                                    |
|                            | 1985, the UNCITRAL Model Law on   |
|                            | International Commercial Conciliation, 2002,                                |
|                            | the UNCITRAL Consiliation Rules, the  |
|                            | UNCITRAL Notes on Organising Arbitral                                       |
|                            | UNCITRAL Notes on Organising Arbitral Proceedings.                          |
| Unclean Bill of Lading     | A bill containing reservations as to the good                               |
| Official Dictor Lauring    | order and condition of the goods, or the                                    |
|                            | oraci and condition of the goods, of the                                    |

|   | packaging, or both - for example, 'bags torn;'   |
|---|--|
|   | 'drums leaking;' 'one case damaged' or 'rolls  |
|   | chafed.'   |
| Under the weather                               | Serving a watch on the weather side of the   |
|   | ship, exposed to wind and spray.   |
| Under way                                       | A vessel that is moving under control: that is,  |
|   | neither at anchor, made fast to the shore,   |
|   | aground nor adrift.  |
| Underwater hull or underwater ship              | The underwater section of a vessel beneath   |
|   | the waterline, normally not visible except   |
|   | when in drydock.   |
| Uniform customs and practice for documentary    | A set of rules on the issuance and use of  |
| credits   | letters of credit.   |
| (UCP)   | TI 1100 : 111 II I   |
|   | The UCP is utilised by bankers and   |
|   | commercial parties in more than 175  |
|   | countries in trade finance. Some 11-15% of   |
|   | international trade utilises letters of credit,  |
|   | totalling over a trillion dollars (US) each year.  |
|   | The latest revision was approved by the  |
|   | Banking Commission of the ICC at its meeting   |
|   | in Paris on 25th October 2006. This latest   |
|   | version, called the UCP600, formally   |
|   | commenced on 1st July 2007.  |
| Uniform Customs and Practices for Documentary   | Rules for letters of Credit drawn up by the  |
| Credits (UCP)                                   | Commission on Banking Technique and  |
| (UCP)   | Practices of the International Chamber of  |
| (OCI)   | Commerce, in consultation with the banking   |
|   | associations of many countries.  |
| Uniform Freight Classification                  | Uniform Freight Classification   |
| (UFC)   |  |
| Unit Load                                       | Packages loaded on a pallet, in a crate or any   |
|   | other way that enables them to be handled at   |
|   | one time as a unit.  |
| Unit load device                                | A pallet.  |
|   | '  |
| (UND)   |  |
| (UND) Unit Train                                | A train of a specified number of railcars,   |
|   | A train of a specified number of railcars, perhaps 100, which remain as a unit for a   |
|   | ·  |
|   | perhaps 100, which remain as a unit for a  |
| Unit Train                                      | perhaps 100, which remain as a unit for a designated destination or until a change in  |
| Unit Train  United Arab Shipping Company        | perhaps 100, which remain as a unit for a designated destination or until a change in routing is made.   |
| Unit Train                                      | perhaps 100, which remain as a unit for a designated destination or until a change in routing is made.  Established in July 1976; jointly by the six   |
| Unit Train  United Arab Shipping Company        | perhaps 100, which remain as a unit for a designated destination or until a change in routing is made.  Established in July 1976; jointly by the six shareholding states from the Persian Gulf   |
| Unit Train  United Arab Shipping Company        | perhaps 100, which remain as a unit for a designated destination or until a change in routing is made.  Established in July 1976; jointly by the six shareholding states from the Persian Gulf (Bahrain, Iraq, Kuwait, Qatar, Saudi Arabia   |
| Unit Train  United Arab Shipping Company        | perhaps 100, which remain as a unit for a designated destination or until a change in routing is made.  Established in July 1976; jointly by the six shareholding states from the Persian Gulf (Bahrain, Iraq, Kuwait, Qatar, Saudi Arabia and UAE). The head office is located in the   |
| Unit Train  United Arab Shipping Company        | perhaps 100, which remain as a unit for a designated destination or until a change in routing is made.  Established in July 1976; jointly by the six shareholding states from the Persian Gulf (Bahrain, Iraq, Kuwait, Qatar, Saudi Arabia and UAE). The head office is located in the State of Kuwait. UASC is the largest ocean  |
| Unit Train  United Arab Shipping Company (UASC) | perhaps 100, which remain as a unit for a designated destination or until a change in routing is made.  Established in July 1976; jointly by the six shareholding states from the Persian Gulf (Bahrain, Iraq, Kuwait, Qatar, Saudi Arabia and UAE). The head office is located in the State of Kuwait. UASC is the largest ocean carrier of dry cargo to the Middle East. |

| (U.N.C.T.A.D.)  | organ of the United Nations General Assembly dealing with trade, investment, and development issues. |
|---|--|
|   | -  |
|   | development issues.  |
|   |  |
|   | The organisation's goals are to 'maximise the  |
|   | trade, investment and development  |
|   | opportunities of developing countries and  |
|   | assist them in their efforts to integrate into   |
|   | the world economy on an equitable basis.'  |
|   | The creation of the conference was based on  |
|   | concerns of developing countries over the  |
|   | international market, multi-national   |
|   | corporations, and great disparity between  |
|   | developed nations and developing nations. In   |
|   |  |
|   | the 1970s and 1980s, UNCTAD was closely  |
|   | associated with the idea of a New  |
|   | International Economic Order (NIEO).   |
|   | Currently, UNCTAD has 194 member States  |
|   | and is headquartered in Geneva, Switzerland.   |
| United Nations Convention on the Law of the           | Also called the Law of the Sea Convention or   |
| SeaU.N.C.L.O.S.                                       | the Law of the Sea treaty, is the international  |
| (UNCLOS)  | agreement that resulted from the third   |
| (31.323)  | United Nations Conference on the Law of the  |
|   | Sea (UNCLOS III), which took place from 1973   |
|   | through 1982. The Law of the Sea Convention  |
|   | defines the rights and responsibilities of   |
|   | nations in their use of the world's oceans,  |
|   | establishing guidelines for businesses, the  |
|   | environment, and the management of marine  |
|   | natural resources.   |
| United Nations EDI for Administration, Commerce       | EDI Standards are developed and supported  |
| and Transport.  | by the UN for electronic message (data)  |
| •   | interchange on an international level.   |
| (UN/EDIFACT) United States Department of Agriculture. | United States Department of Agriculture.   |
| (USDA)  | g  |
| Unitisation   | The consolidation of a quantity of individual  |
|   | items into one large shipping unit for easier  |
|   | handling. This includes loading one or more  |
|   | large items of cargo onto a single piece of  |
|   | equipment, such as a pallet.   |
| Unloading   | The removal of a shipment from a container   |
|   | to a platform or warehouse.  |
| Up-behind   | Slack off quickly and run slack to a belaying  |
|   | point. This order is given when a line or wire   |
|   | has been stopped off or falls have been four-  |
|   | in-hand and the hauling part is to be belayed.   |
|   | i in nana ana ine naamig part is to be belaved. I  |
| Upper-yardmen   | Specially selected personnel destined for high   |

| Utilisation Rate | The quotient of used capacity and available |
|------------------|---|
|                  | capacity.                                   |

#### V

| Validated Export License     | A document required for commodities deemed important to national security, foreign-policy objectives, or protecting domestic supplies of strategic materials. The license constitutes permission to export a specific product to a specific party. The exporter applies for the license, which must be returned to an Export Administration after completing the specified shipments.              |
|------------------------------|--|
| Valuable Cargo               | A consignment which contains one or more valuable articles.  |
| Valuation Charge             | Transport charges for certain goods, based on the value declared for the carriage of such goods (also: 'Ad Valorem').  |
| Value Added Tax<br>(VAT)     | A form of indirect sales tax paid on products and services at each stage of production or distribution, based on the value added at that stage and included in the cost to the ultimate customer.  |
| Vang                         | A rope leading from the gaff to either side of the deck; used to prevent the gaff from sagging. For more information see boom vang.  |
| Vanishing angle              | The maximum degree of heel after which a vessel becomes unable to return to an upright position.   |
| Vanning                      | Stowing cargo in a container.  |
| Variable Cost                | Costs that vary directly with the level of activity within a short time. Examples include costs of moving cargo inland on trains or trucks, stevedoring in some ports, and short-term equipment leases. For business analysis, all costs are either defined as variable or fixed. For a business to break even, all fixed costs must be covered. For profit, all variable costs must be recovered. |
| Vendor                       | The seller or the supplier of goods or services.   |
| Ventilated Container         | A container designed with openings in the side and/or end walls to admit the ingress of outside air when the doors are closed.   |
| Verified Gross Mass<br>(VGM) | Today, the weight of containers provided by the shippers is not always accurate, leading to accidents and posing a huge risk for the personnel, on the roads, inside the terminal, to cargo and equipment. Indeed, there were often discrepancies observed between the declared gross mass and the actual gross mass of a  |

|  | packed container.  |
|--|--|
|  | In May 2014, the International Maritime Organization adopted an amendment to the Safety of Life at Sea (SOLAS) regarding a mandatory container weight verification requirement on shippers. This convention applies to all containers shipments to which SOLAS amendments apply.   |
|  | From 1st July 2016, shippers will be required to provide the Verified Gross Mass (VGM) of each shipment to their ocean carrier. The responsibility is with the shipper to confirm the VGM before the carrier's load list cut-off date.   |
|  | The new SOLAS amendments introduce two main new requirements:  |
|  | <ul> <li>The shipper is responsible for providing the verified weight by stating it in the shipping document and submitting it to the master or his representative and to the terminal representative sufficiently in advance to be used in the preparation of the ship stowage plan;</li> <li>The verified gross mass is a condition for loading a packed container onto a ship.</li> </ul> |
|  | If not confirmed, the container will not be loaded on board (potential increased charges).   |
|  | Please consult our FAQs to know more about VGM.  More information can be found as well at .  |
| vessel                                     | vessel   |
| (ves.)                                     |  |
| Vessel (1)                                 | <ol> <li>A floating structure designed for the transport of<br/>cargo and/or passengers.</li> </ol>  |
|  | 2. Boiler, drum.   |
| Vessel Manifest                            | The international carrier is obligated to make declarations of the ship's crew and contents at both the port of departure and arrival. The vessel manifest lists various details about each shipment by bill of lading number. Obviously, the bill of lading serves as   |
|  | the core source from which the manifest is created.  |
| Vessel operating common carrier (V.O.C.C.) | A carrier defined by maritime law, offering an international cargo transport service operating their own vessels under their own rate structure in   |

|   | accordance with tariffs filed with the Federal Maritime      |
|---|--|
|   | Commission.  |
|   |  |
|   | MSC fits this description.                                   |
| Vessel Supplies for Immediate Exportation | Allows equipment and supplies arriving at one port to        |
| (VSIE)                                    | be loaded on a vessel, aircraft, etc., for its exclusive use |
| (1312)                                    | and to be exported from the same port.                       |
| V-hull                                    | The shape of a boat or ship which sees the shape of the      |
| V Hatt                                    | hull comes to a straight line to the keel.                   |
| Visby Rules                               | The Protocol to amend the International Convention           |
| VISDY Rules                               | for the Unification of Certain Rules of Law Relating to      |
|   |  |
|   | Bills of Lading, signed at Brussels on 25th August, 1924.    |
|   | These areas described to the Heavis Dules, adopted in        |
|   | These amendments to the Hague Rules, adopted in              |
|   | Brussels on February 23rd, 1968, came into force on          |
|   | June 23rd, 1977, for ten nations and since then for          |
|   | many more.   |
|   | The Vichy Pules were the result of the CMI Conference        |
|   | The Visby Rules were the result of the CMI Conference        |
|   | of 1963 in Stockholm, Sweden, which formally adopted         |
|   | the Rules in the ancient town of Visby after the             |
|   | Conference.  |
|   | The Hague Wishy Pules are the Hague Pules as                 |
|   | The Hague/Visby Rules are the Hague Rules as                 |
|   | amended by the Visby Rules. A further Protocol to            |
|   | Amend the International Convention for the                   |
|   | Unification of Certain Rules of Law Relating to Bills of     |
|   | Lading signed at Brussels on August 25th, 1924 as            |
|   | Amended by Protocol of February 23rd, 1968, was              |
|   | adopted on December 21st, 1979 and entered into              |
|   | force on February 14th, 1984.                                |
|   | Most nations which have adopted Visby have adopted           |
|   | · · · · · · · · · · · · · · · · · · ·                        |
| \\\\:_                                    | this Protocol, which is called the 'Visby S.D.R. Protocol'.  |
| Viz.                                      | Used in tariffs to specify commodities.                      |
| Voltri Terminal Europa                    | A Genoa-based container operator.                            |
| (VTE)                                     |  |
| Volume charge                             | A charge for the carriage of goods based on their            |
|   | volume (by units of one cubic metre or 40 cubic feet).       |
| Voyage                                    | A journey by sea from one port or country to another         |
|   | one or, in case of a round trip, to the same port.           |
| Voyage Charter                            | A contract under which the shipowner agrees to carry         |
|   | an agreed quantity of cargo from a specified port or         |
|   | ports to another port or ports for a remuneration            |
|   | called freight, which is calculated according to the         |
|   | quantity of cargo loaded, or sometimes at a lump sum         |
|   | freight.   |
| Voyage Number                             | The reference number assigned by the carrier or his          |
|   | agent to the voyage of the vessel.                           |
|   | , ,  |

| The central deck of a ship between the forecastle and the quarterdeck.  A trucking tariff term referring to any period of time beyond the allocated Free Time that a driver has to wait while the customer loads or unloads a container. Until the Free Time period has expired a driver can wait without the customer incurring extra expenses. Waiting Time, however, is chargeable to the client.  In the event the necessary Waiting Time would be too costly, shippers may opt for a 'drag-and-drop' solution, whereas the trucker would drop the container and immediately leave. They will return to pick up the container once laden. This option is more costly than a straight load but may be a lot cheaper than paying for Waiting Time.  A clause in a marine insurance policy stating that |
|--|
| time beyond the allocated Free Time that a driver has to wait while the customer loads or unloads a container. Until the Free Time period has expired a driver can wait without the customer incurring extra expenses. Waiting Time, however, is chargeable to the client.  In the event the necessary Waiting Time would be too costly, shippers may opt for a 'drag-and-drop' solution, whereas the trucker would drop the container and immediately leave. They will return to pick up the container once laden. This option is more costly than a straight load but may be a lot cheaper than paying for Waiting Time.   |
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|  |
| no acts of the insurer or insured in recovering, saving or preserving the property insured, shall be considered a dismissal from or acceptance of abandonment.   |
| The turbulence behind a vessel; not to be confused with wash.  |
| A number of strong and thick planks running length-wise along the ship, covering the lower part of the ship's side.  |
| Marine insurance coverage for the loss of goods resulting from an act of war. Each time there is a 'hot spot' of unrest near a shipping port or shipping lane, tariffs will be raised because the cargo owners and vessel operators' insurance premiums are increased due to a 'War Risk Clause.'  |
| War risk   |
| Insurance issued by marine underwriters against war-like operations specifically described in the policy. In former times, war risk insurance was taken out only in times of war, but currently many exporters cover most of their shipments with war risk insurance as a protection against losses from derelict torpedoes and floating mines placed during former wars, and also as a  |
|  |

|   | developments.   |
|---|---|
|   | In the US, war risk insurance is written in a separate policy from the ordinary marine insurance; it is desirable to take out both policies with the same underwriter in order to avoid the ill effects of a possible dispute between underwriters as to the cause (marine peril or war peril) of a given loss. |
| Warehouse   | A building specially designed for reception, delivery, consolidation, distribution and storage of goods/cargo.  |
| Warehouse Entry   | The document that identifies goods imported when placed in a bonded warehouse. The duty is not imposed on the products when stored in the warehouse but will be collected when they are withdrawn for delivery or consumption.  |
| Warehouse Receipt (1)                                       | A receipt of commodities deposited in a warehouse, identifying the commodities deposited. It is non-negotiable if delivery is only permitted to a specified person or firm, but it is negotiable if made out to the order of a person or firm or to a bearer.   |
|   | Endorsement (without endorsement if made out to bearer) and delivery of a negotiable warehouse receipt serves to transfer the property covered by the receipt and serves to transfer the property covered by the receipt. Warehouse receipts are common documents in international banking.                     |
| Warehouse receipt (W/R)                                     | A document that communicates proof of ownership of cargo stroed in the warehouse.   |
| Warehouse Withdrawal for Immediate<br>Exportation<br>(WDEX) | An agreement allowing merchandise that has been withdrawn from a bonded warehouse at one US port to be exported from the same port without paying duty.   |
| Warehouse Withdrawal for Transportation (WDT)               | An agreement allowing merchandise that has been withdrawn from a bonded warehouse at one port to be transported in bond to another port, where a superseding entry will be filed.   |
| Warehouse Withdrawal for Transportation Exportation (WDT&E) | An agreement allowing merchandise that has been withdrawn from a bonded warehouse at one port - to be transported in bond through the US - to be exported from another port, without paying duty.   |
| Warehouse-to-Warehouse                                      | A clause in marine insurance policy whereby the underwriter agrees to cover the goods while in transit between the initial point of shipment and the point of destination, with certain limitations, and also subject to the law of insurable interest.   |

|                                       | M/h on it was first introduced the warshouse to                   |
|---------------------------------------|---|
|                                       | When it was first introduced, the warehouse-to-                   |
|                                       | warehouse clause was extremely important, but                     |
|                                       | now its importance is diminished by the marine                    |
|                                       | extension clauses, which override its provisions.                 |
| Warehousing                           | The storing of goods/cargo.                                       |
| Warsaw Convention                     | The Convention for the Unification of Certain                     |
|                                       | Rules Relating to International Carriage by Air,                  |
|                                       | signed at Warsaw, 12 October 1929, or that                        |
|                                       | Convention as amended by the Hague Protocol,                      |
|                                       | 1955, stipulating obligations or parties and                      |
|                                       | limitations and/or exonerations of carriers.                      |
| Wash                                  | The waves created by a vessel; not to be confused                 |
|                                       | with wake.  |
| Watch                                 | A period of time during which a part of the crew                  |
|                                       | is on duty. Changes of watch are marked by                        |
|                                       | strokes on the ship's bell.                                       |
| Watercraft                            | Water transport vessels. Ships, boats, personal                   |
|                                       | water craft etc.  |
| Waterway                              | A strake of timber laid against the frames or                     |
| water way                             | bulwark stanchions at the margin of a laid                        |
|                                       | wooden deck, usually about twice the thickness                    |
|                                       | of the deck plank.  |
| Waybill                               | A document prepared by a transportation line at                   |
| (WB)                                  | the point of a shipment; shows the point of                       |
| (**D)                                 | origin, destination, route, consignor, consignee,                 |
|                                       | description of shipment and amount charged for                    |
|                                       | the transportation service. A waybill is forwarded                |
|                                       | with the shipment or sent by mail to the agent at                 |
|                                       | the transfer point or waybill destination. Unlike a               |
|                                       | bill of lading, a waybill is not a document of title.             |
| Waynoint                              | A location defined by navigational coordinates,                   |
| Waypoint                              | especially as part of a planned route.                            |
| Wear and Tear                         |   |
| wear and rear                         | The loss or deterioration of an item resulting from ordinary use. |
| Wassingship                           | ,   |
| Wearing ship                          | Tacking away from the wind in a square-rigged                     |
| Weather deal                          | vessel. For more information see Gybe.                            |
| Weather deck                          | Whichever deck is that exposed to the weather -                   |
|                                       | usually either the main deck or, in larger vessels,               |
| Waathau gana                          | the upper deck.   |
| Weather gage                          | A favourable position over another sailing vessel                 |
| \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | to with respect to the wind.                                      |
| Weather side                          | The side of a ship exposed to the wind.                           |
| Weather working days                  | Some ports might not work with strong winds                       |
| (W.W.D.)                              | presenting dangerous conditions on the cranes,                    |
|                                       | some others on the handling equipment, or again                   |
|                                       | on the vertical stacks of containers.                             |
| Weatherly                             | A ship that is easily sailed and manoeuvred;                      |
|                                       | makes little leeway when sailing to windward.                     |
| Weigh anchor                          | To heave up (an anchor) - a preparatory task                      |
| <b>_</b>                              | ,   |

|                       | before setting sail.   |
|-----------------------|--|
| Weight                | Gross - The weight of the goods including packing,   |
|                       | wrappers, or containers, internal and external.  |
|                       | The total weight as shipped.   |
|                       | Net - The weight of the goods themselves without   |
|                       | the inclusion of any wrapper.  |
|                       | Tare - The weight of the packaging or container.   |
|                       | Weight / Measurement Ton - In many cases, a  |
|                       | rate is shown per weight/measurement ton,  |
|                       | carrier's option. This means that the rate will be   |
|                       | assessed on either a weight ton or measurement   |
|                       | ton basis, whichever will yield the carrier the  |
|                       | greater revenue. As example, the rate may be   |
|                       | quoted on the basis of 2,240 pounds or 40 cubic  |
|                       | feet or of one metric ton or one cubic metre.  |
|                       | Weight Ton - There are three types of weight ton;  |
|                       | the short ton, weighing 2,000 pounds; the long   |
|                       | ton, weighing 2,240 pounds; and the metric ton   |
|                       | weight 2,204.68 pounds. The last is frequently   |
|                       | quoted for cargo being exported from Europe.   |
| Weight and inspection | Weight and inspection  |
| (W&I) Weight Cargo    | A cargo on which the transportation charge is  |
| Weight Cargo          | assessed on the basis of weight.   |
| Weight Charge         | A charge for the carriage of goods based on their  |
|                       | weight.  |
| Weight guarenteed     | Weight guarenteed  |
| (W.G.)                |  |
| Weight Load Factor    | Payload achieved as against available, expressed   |
|                       | as a percentage. Cargo is frequently limited by  |
|                       | volume rather than weight; load factors of 100%  |
|                       | are rarely achieved.   |
| Weight or measurement | The basis for assessing freight charges used in  |
| (W/M)                 | breakbulk shipments. Also known as 'worm.'   |
| Weight Ton            | A ton of 1   |
| Weight, Legal         | Net weight of goods, plus inside packing.  |
| Weight/measurement    | The term in a Bill of Lading signifying that the   |
| (W/M)                 | master and the carrier are unaware of the nature   |
|                       | or quantity of the contents of e.g. a carton, crate,   |
|                       | container or bundle and are relying on the   |
|                       | abbreviation for 'Weight and/or measurement.' This is also a possible method to assess a freight |
|                       | rate to a shipment.  |
| Wells                 | Places in the ship's hold for the pumps.   |
| Wharf                 | A structure built on the shore of a harbour  |
| WIIGH                 | A 3th detaile built oil the shole of a flatbour  |

|                                      | extending into deep water so that vessels may lie  |
|--------------------------------------|--|
|                                      | alongside. For more information see Dock and       |
|                                      | Pier.  |
| Wharfage (Whfg.)                     | A charge assessed by a pier or dock owner against  |
|                                      | freight handling over the pier or dock against a   |
|                                      | steamship company using the pier or dock. It is    |
|                                      | often charged in measure with the ship's length    |
|                                      | (the longer part of the wharf the ship occupies,   |
|                                      | the higher the wharfage).                          |
| Wheel or ship's wheel                | The usual steering device on larger vessels, a     |
|                                      | wheel connected by cables to the rudder.           |
| Wheelhouse                           | The location on a ship where the steering wheel is |
|                                      | located; often interchanged with pilothouse and    |
|                                      | bridge.  |
| Whether in berth or not              | Whether in berth or not                            |
| (W.I.B.O.N.)                         |  |
| Whipstaff                            | A vertical lever connected to the tiller, used for |
| •                                    | steering on larger ships before the development    |
|                                      | of the ship's wheel.                               |
| White horses or whitecaps            | Foam or spray on wave tops caused by stronger      |
|                                      | winds (usually above Force 4).                     |
| Wide berth                           | To leave room between two ships moored             |
|                                      | (berthed) allowing space for manoeuvre.            |
| Windage                              | The wind resistance of a boat.                     |
| Windbound                            | A condition wherein the ship is detained in one    |
|                                      | particular station by contrary winds.              |
| Windlass                             | A winch mechanism, usually with a horizontal       |
|                                      | axis. It is used where the mechanical advantage is |
|                                      | greater than that obtainable by block and tackle   |
|                                      | (such as raising the anchor on small ships).       |
| Wind-over-tide                       | Sea conditions with a tidal current and a wind in  |
|                                      | opposite directions, leading to short, heavy seas. |
| Windward                             | In the direction that the wind is coming from.     |
| Windy Booking                        | A freight booking made by a shipper or freight     |
| 3                                    | forwarder to reserve space but not actually        |
|                                      | having a specific cargo at the time the booking is |
|                                      | made. Carriers often overbook a vessel by 10 to    |
|                                      | 20 percent in recognition that 'windy booking'     |
|                                      | cargo will not actually ship.                      |
| With Average (1)                     | A marine insurance term meaning that shipment      |
|                                      | is protected for partial damage whenever the       |
|                                      | damage exceeds a stated percentage.                |
| With average                         | With average                                       |
| (WA)                                 |  |
| With particular average              | With particular average                            |
| (WPA)                                | Trial particular average                           |
| ,                                    | An insurance term meaning that the partial loss    |
| With Particular Average (1)<br>(WPA) | or damage of goods is insured. The damage must     |
|                                      | generally be caused by sea water. Many have a      |
|                                      | generally be caused by sea water. Mally have a     |

|                            | minimum percentage of damage before payment.         |
|----------------------------|--|
|                            | It can also be extended to cover loss by theft,      |
|                            | pilferage, delivery, leakage, and breakage.          |
| Without Recourse           | A phrase preceding the signature of a drawer or      |
|                            | endorser of a negotiable instrument; it signifies    |
|                            | that the instrument is passed onto subsequent        |
|                            | holders without any liability to the endorser in     |
|                            | the event of non-payment or non-delivery.            |
| Without Reserve            | A term indicating a shipper's agent or               |
|                            | representative is empowered to make definitive       |
|                            | decisions and adjustments abroad without the         |
|                            | approval of the group or individual represented.     |
|                            | For more information see advisory capacity.          |
| World customs organisation | An intergovernmental organisation,                   |
| (WCO)                      | headquartered in Brussels, Belgium. With its         |
| (***CO)                    | worldwide membership, the WCO is recognised          |
|                            | as the voice of the global Customs community. It     |
|                            | is particularly noted for its work in areas covering |
|                            | the development of international conventions,        |
|                            | instruments, and tools on topics such as             |
|                            | commodity classification, valuation, rules of        |
|                            | origin, collection of customs revenue, supply        |
|                            | chain security, international trade facilitation,    |
|                            | customs enforcement activities, combating            |
|                            | counterfeiting in support of Intellectual Property   |
|                            | Rights (IPR), integrity promotion, and delivering    |
|                            | sustainable capacity building to assist with         |
|                            | customs reforms and modernisation. The WCO           |
|                            |  |
|                            | maintains the international Harmonised System        |
|                            | (HS) goods nomenclature, and administers the         |
|                            | technical aspects of the World Trade Organisation    |
|                            | (WTO) Agreements on Customs Valuation and            |
| W 11.                      | Rules of Origin.                                     |
| World trade organisation   | An organisation that supervises international        |
| (W.T.O.)                   | trade.   |
| Worm, serve, and parcel    | To protect a section of rope from chafing by:        |
|                            | laying yarns (worming), wrapping marline or          |
|                            | other small stuff (serving) around it, and stitching |
|                            | a covering of canvas (parceling) over all.           |

# Χ

| X.25  | International standard of the CCITT for packet switching of electronic data transmission. |
|-------|---|
| X.400 | A CCITT recommendation designed to facilitate   |
|       | international message and information exchange  |

|  | between subscribers of computer based store-and-    |
|--|---|
|  | forward services and office information systems in  |
|  | association with public and private data networks.  |
| X.500                                    | A series of computer networking standards regarding |
|  | electronic directory services.                      |
| Xiamen International Container Terminals | Xiamen International Container Terminals            |
| (XICT)                                   |   |

#### Υ

| Yard               | 1. The horizontal spar from which a square sail is suspended.   |
|--------------------|---|
|                    | 2. Fenced off, outdoor storage and repair area.   |
| Yardarm            | The very end of a yard; often mistaken for a "yard"   |
| Yarr               | The acknowledgement of an order, or agreement. For more information see aye, aye.   |
| Yaw                | A vessel's rotational motion about the vertical axis, causing the fore and aft ends to swing from side to side repetitively. For more information see Pitch.  |
| Yawl               | 1. A vessel's small boat moved by one oar.  |
|                    | 2. A small sailboat rigged fore-and-aft, with a short mizzenmast astern of the cockpit - distinguished from ketch.  |
| Yield              | Revenue, not necessarily profitable, per unit of traffic.   |
| Yield Bucket       | The remaining slot capacity for a trade/voyage in a certain port of loading after deduction of the allowance for specific contracts.  |
| Yield Management   | The process of maximising the contribution of every slot, vessel, trade and network. Basically it should be seen as the process of allocating the right type of capacity to the right kind of customer at the right price as to maximise revenue or yield. The concept should be used in combination with load factor management. |
| York-Antwerp Rules | A code of rules adopted by an international convention in 1890  |

### Z

| Zodiac | A rubber dinghy. An inflatable craft for the transport of |
|--------|---|
|        | people.   |

| Zone Haulage Rate | The rate for which the carrier will undertake the haulage of goods or containers between either the place of delivery and the carrier's appropriate terminal. Such haulage will be undertaken only subject to the terms and conditions of the tariff and of the carrier's |
|-------------------|---|
|                   | Combined Transport Bill of Lading.  |